



P R O M E T H E E M E T H O D S

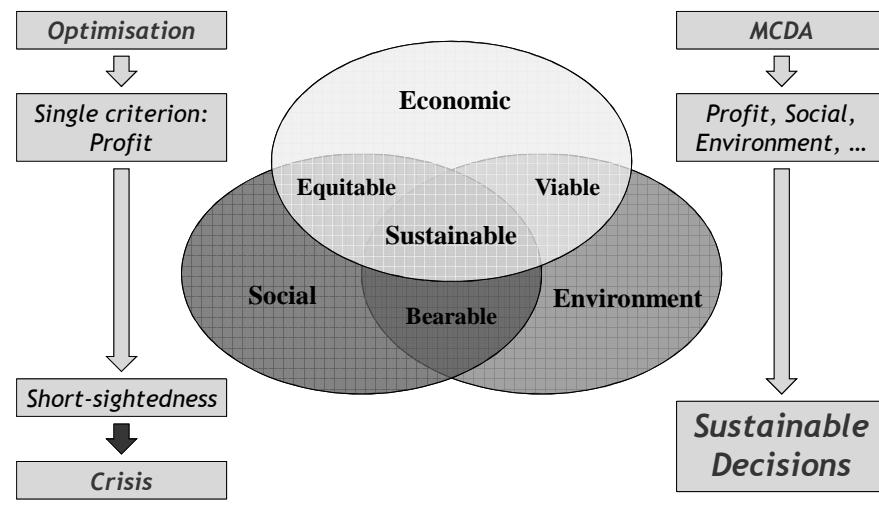
Sustainable Decisions using a Multicriteria Approach

- PROMETHEE & GAIA methods
- Visual PROMETHEE software

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<http://www.promethee-gaia.net>

MCDA vs Optimisation



4

Some Decision or Evaluation Problems

- Locating a new plant, a new shop, ...
- Human resources management.
- Purchasing equipment.
- Assessing the quality of suppliers.
- Evaluating projects.
- Selecting an investment strategy.

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5

Unicriterion vs multicriteria model

- Unicriterion model:

$$\text{Optimise}\{g(a) | a \in A\}$$

- Mathematically well-stated:
 - Optimal solution,
 - Complete ranking of the actions.
- Socio-economically ill-stated:
 - Single criterion? Not realistic.
 - Notion of criterion: perception thresholds, ...

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6

Unicriterion vs multicriteria model

- Multicriteria model:

$$\text{Optimise}\{g_1(a), g_2(a), \dots, g_k(a) | a \in A\}$$

- Mathematically ill-stated:
 - No optimal solution,
 - No mathematical meaning.
- Socio-economically well-stated:
 - Closer to real world decision problem,
 - Search for a compromise solution.

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7

A simple example

The purchase of a car

Objectives:

- Economy (price),
- Usage (gas consumption),
- Performance (power),
- Space,
- Comfort.

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8

The screenshot shows the Visual PROMETHEE Academic software interface. The main window title is "Visual PROMETHEE Academic - unnamed (saved)". The menu bar includes File, Edit, Model, Control, PROMETHEE GAIA, GDSS, GIS, Custom, Assistants, Snapshots, Options, and Help. The toolbar contains various icons for file operations and model management. The central workspace displays a decision matrix and several configuration panels.

Decision Matrix:

	Bertrand	Price	Power	Consumption	Habitability	Comfort
Unit	kg	kW	L/100km	5-point	5-point	
Cluster/Group	●	◆	●	■	■	

Preferences Panel:

	min	max	min	max	max
Weight	1,00	1,00	1,00	1,00	1,00
Preference Fn.	V shape	Linear	V shape	Level	Level
Thresholds	absolute	absolute	absolute	absolute	absolute
-Q: Indifference	n/a	5	n/a	1,0	0,5
-P: Preference	€ 15,000	30	2,0	2,5	2,5
-S: Gaussian	n/a	n/a	n/a	n/a	n/a

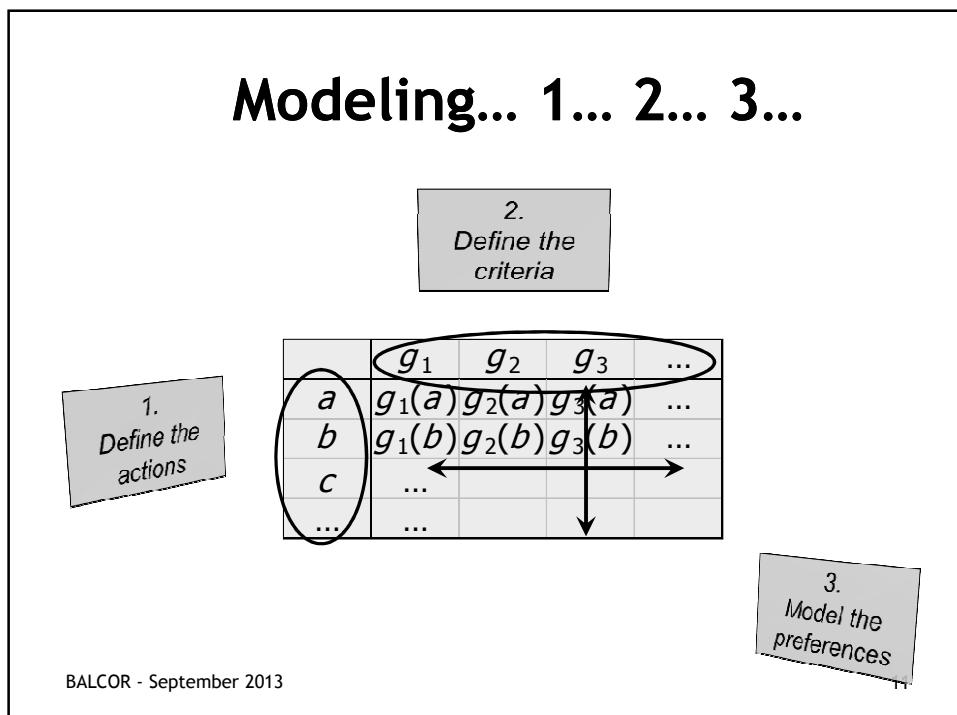
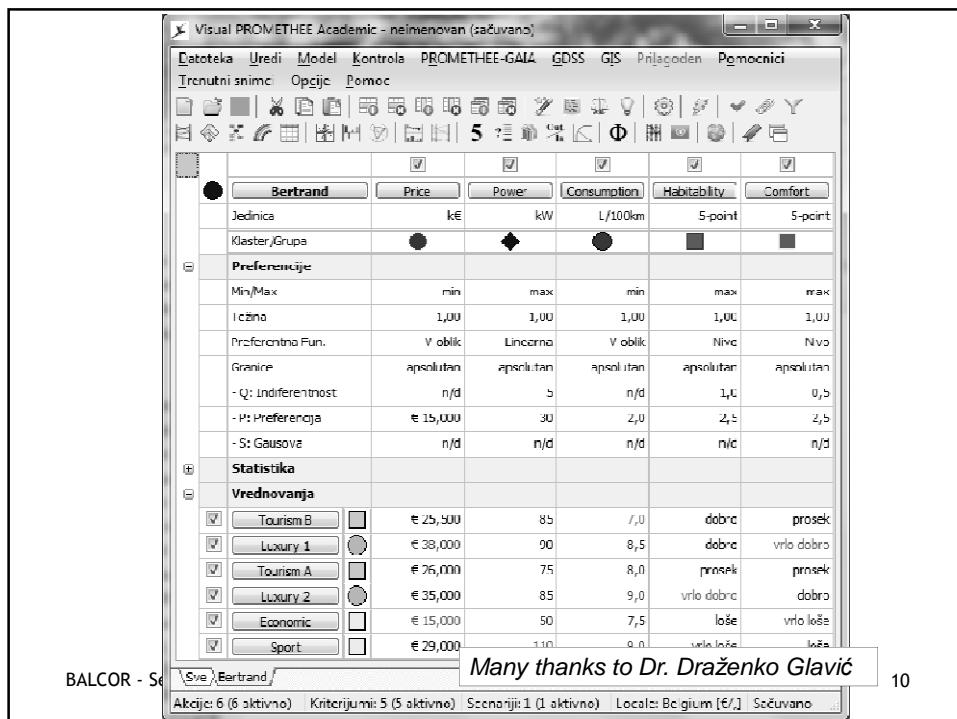
Evaluations Panel:

Tourism E	€ 25,500	65	7,0	good	average
Luxury 1	€ 38,000	90	8,5	good	very good
Tourism A	€ 26,000	75	8,0	average	average
Luxury 2	€ 35,000	85	9,0	very good	good
Economic	€ 15,000	50	7,5	bad	very bad
Sport	€ 29,000	110	9,0	very bad	bad

Status Bar:

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9



Prolematics

	g_1	g_2	g_3	...
a	$g_1(a)$	$g_2(a)$	$g_3(a)$...
b	$g_1(b)$	$g_2(b)$	$g_3(b)$...
c	...			
...	...			

Evaluations

- n actions
- k criteria

- α - choice: determine a subset of actions (the « best ones »).
 β - sorting: sort actions in predefined categories.
 γ - ranking: rank from the best to the worst action.
 δ - description: describe actions and their consequences.

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12

MCDA methods

- Preference modelling:
 Perception of scales
 Weighing of criteria
- Analysis Procedure:
 Prescriptive approach: **PROMETHEE**
 Ranking, Selection, Sort
 Descriptive approach: **GAIA**
 Description

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13

PROMETHEE & GAIA

- outranking MCDA methods developed at the universities of Brussels (VUB - Prof. J.P. Brans, ULB - Prof. B. Mareschal)
- Over 470 related papers published since 1982.
- Interactive and visual software:
 - PROMCALC (1990)
 - Decision Lab (2000)
 - D-Sight (2011)
 - SmartPicker Pro (2012)
 - Visual PROMETHEE (2013)

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14

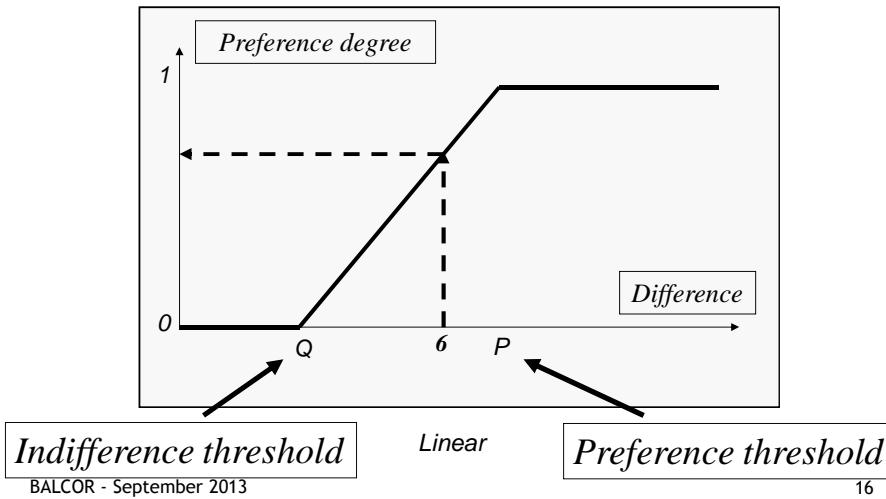
Comparison of 2 actions

	Crit. 1 (/20)	Crit. 2 (rating)	Crit. 3 (qual.)	Crit. 4 (Y/N)	...
Action 1	18	135	G	Yes	...
Action 2	9	147	<i>Difference = 6</i>		
Action 3	15	129	VG	No	...
Action 4	12	146	VB	?	...
Action 5	7	121	G	Yes	...
...

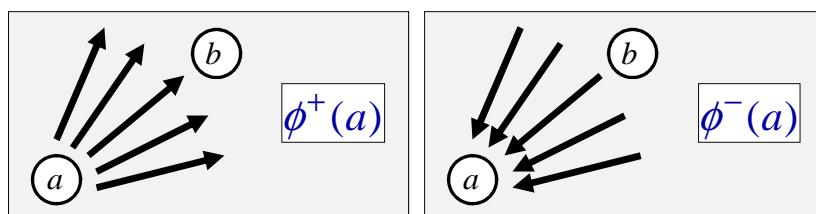
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15

Preference function



Preference flows



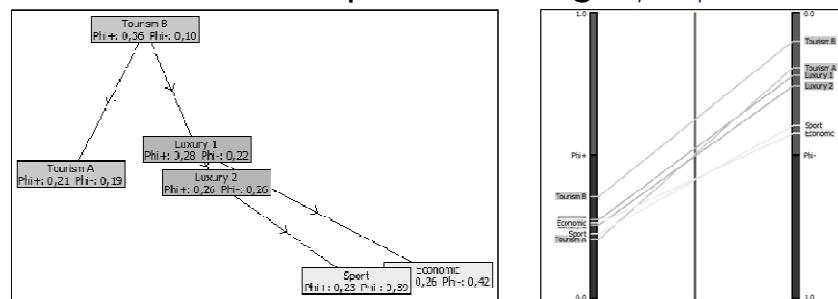
- Leaving flow: (strength) $\phi^+(a) = \frac{1}{n-1} \sum_{b \in A} \pi(a,b)$
- Entering flow: (weakness) $\phi^-(a) = \frac{1}{n-1} \sum_{b \in A} \pi(b,a)$
- Net flow: $\phi(a) = \phi^+(a) - \phi^-(a)$

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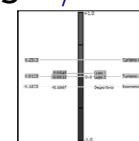
17

PROMETHEE I & II

- PROMETHEE I : partial ranking - ϕ^+, ϕ^-



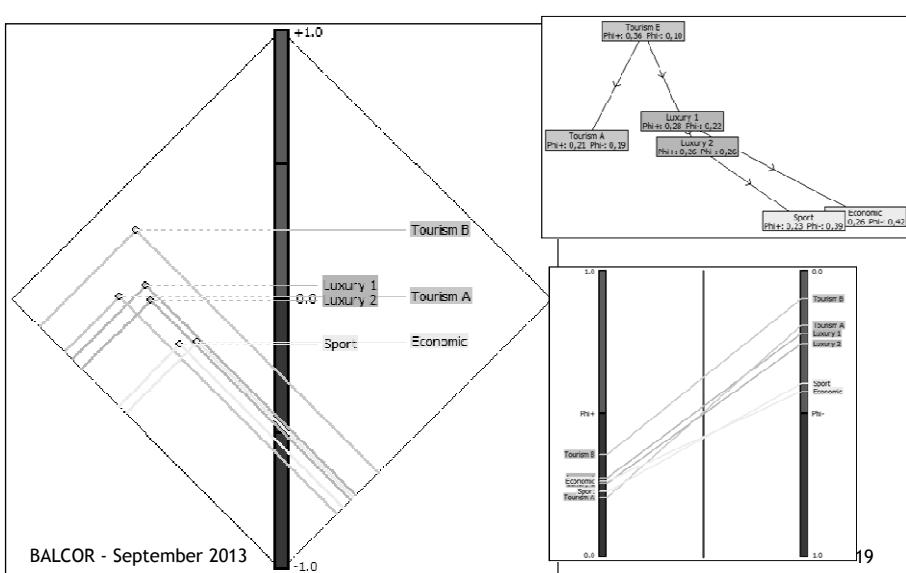
- PROMETHEE II : complete ranking - ϕ



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18

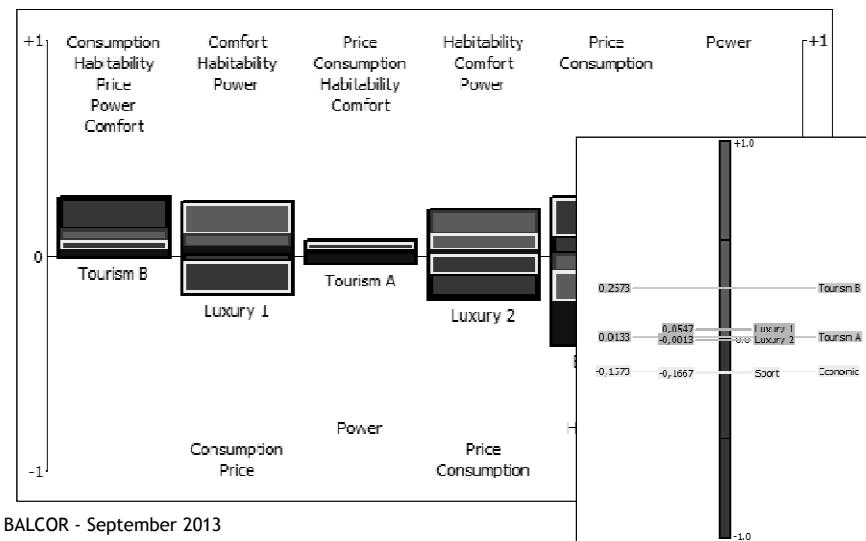
PROMETHEE Diamond



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19

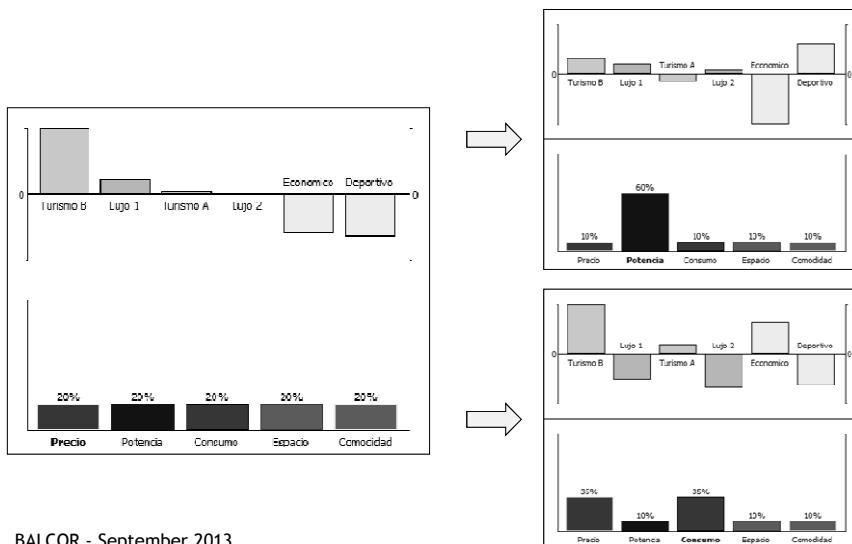
PROMETHEE Rainbow



Sensitivity Analysis with PROMETHEE

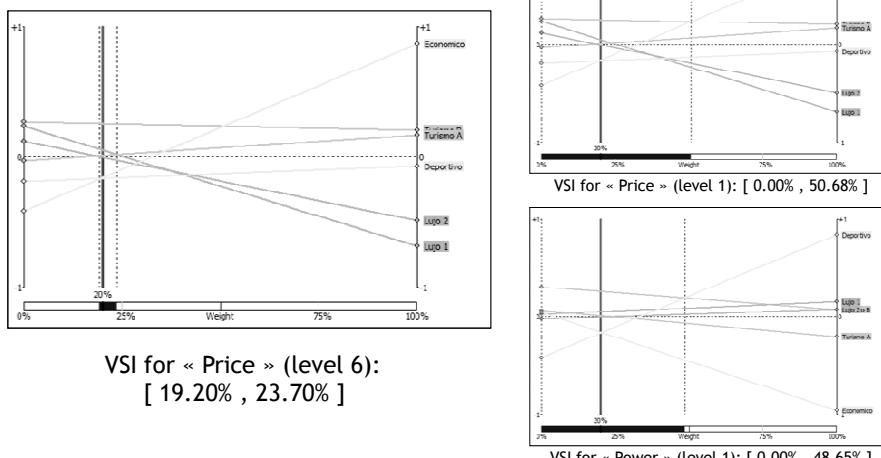
- Criteria weights ↔ PROMETHEE ranking.
- Interactive weight sensitivity analysis:
« Walking Weights ».
- Robustness with respect to weight values?
 - Weight stability intervals.
 - Visual weight stability intervals.

Walking Weights



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Visual Stability Intervals



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23

GAIA

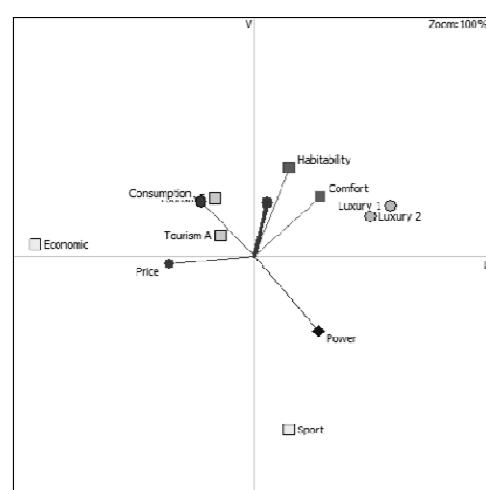
- Visual descriptive analysis.
- Better understanding:
 - Conflicting criteria.
 - Action profiles.
 - Possible compromise solutions.
- Reducing the multicriteria dimension:
 - Principal components analysis.

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GAIA

- Discover conflicts among criteria.
- Identify potential compromises.
- Help to fix priorities.



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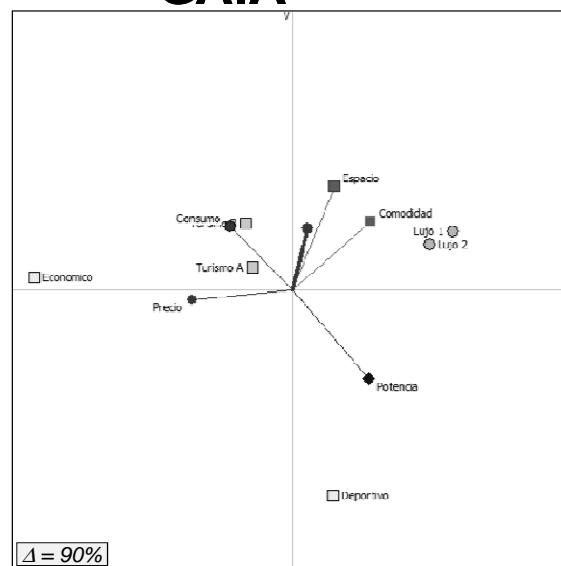
25

GAIA

- Actions: points
- Criteria: axes

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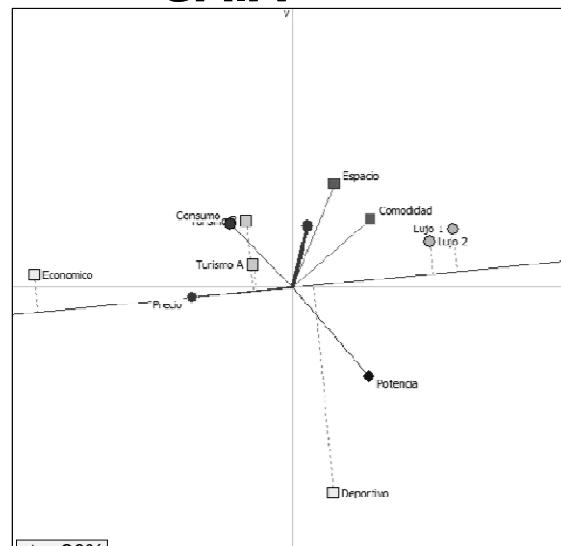
Price

- Economico: 15 k€
- Turismo: 25,5-26 k€
- Deportivo: 29 k€
- Lugo: 35-38 k€

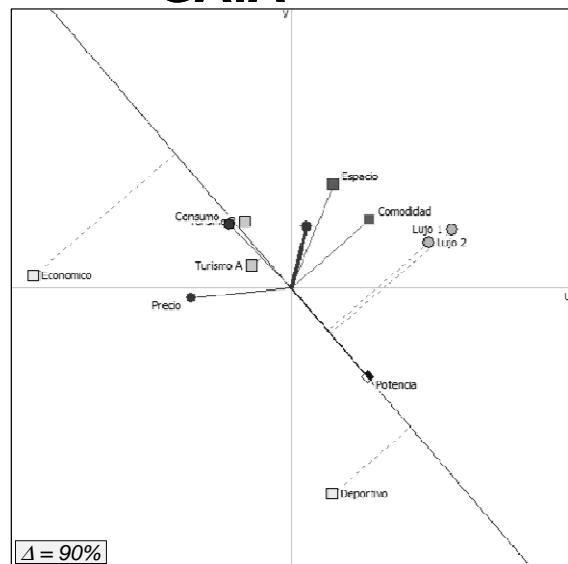
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27

GAIA

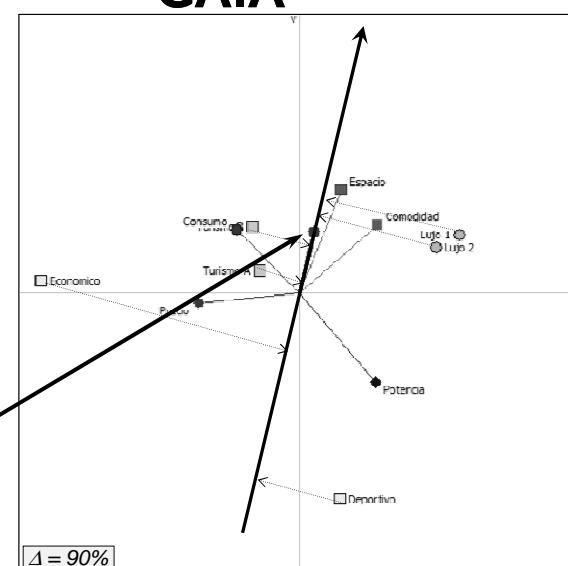


GAIA

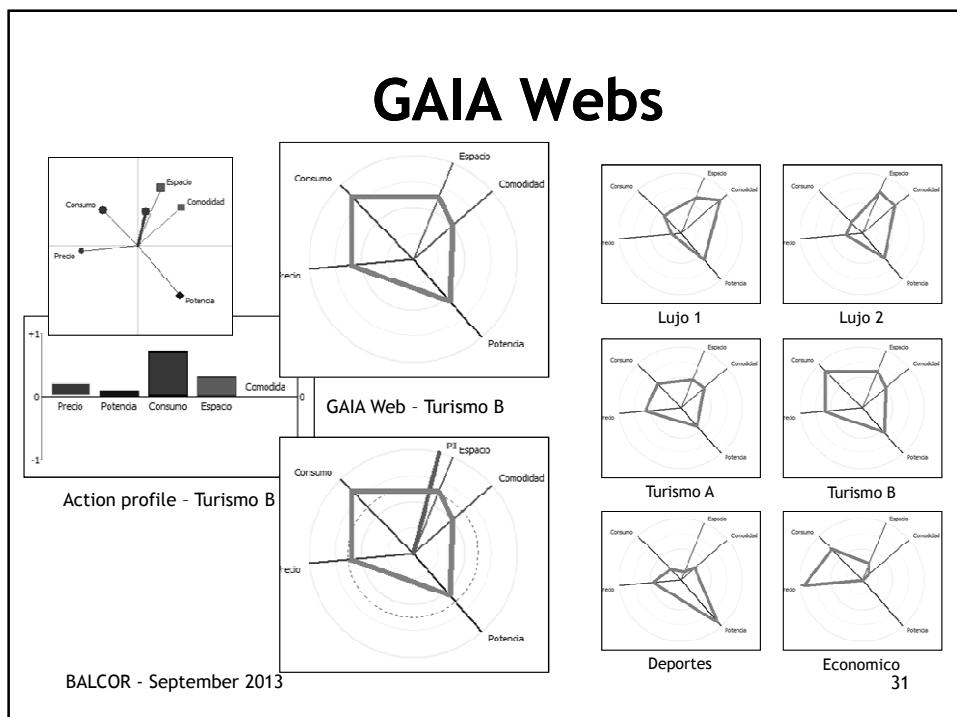
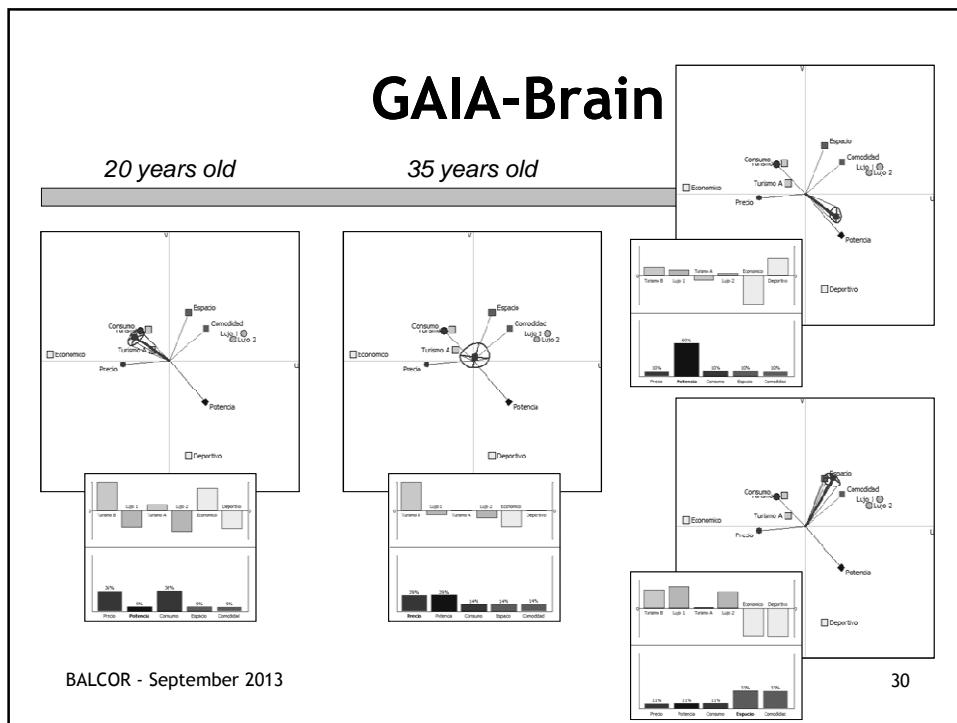


28

GAIA



29



Further...

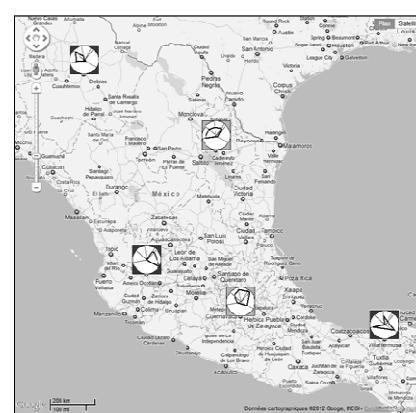
- PROMETHEE Sort:
 - Using reference actions.
- Multi-scenarios model:
 - GDSS Group Decision extensions of PROMETHEE and GAIA.
- GIS Google Maps integration:
 - For geo-localized actions.
- Performance Analysis:
 - Input/Output analysis

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32

PROMap

- *Google Maps* integration:



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Further developments

- Imperfect information:
 - Uncertainty (probabilistic evaluations, ...)
 - Imprecision (fuzzy numbers, ...)
- Enhanced GAIA analysis:
 - GAIA-stick,
 - Custom GAIA plane.
- Dynamic extension.

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34

Visual PROMETHEE

WWW.PROMETHEE-GAIA.NET



- Visual PROMETHEE software (9 languages):
 - Free Academic Edition
 - Business Edition
- <http://biblio.promethee-gaia.net> :
 - Over 470 published references.
- Visual PROMETHEE Manual (PDF or ebook)
- Services: Training, Coaching, Free seminars
- <http://blog.promethee-gaia.net>
- <http://faq.promethee-gaia.net>
- LinkedIn group, Tweeter, ...

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Single- and Multi-decision maker decision problems

- Single-decision maker :
 - Single stakeholder (decision maker).
 - Single evaluation table and preference structure.
- Multi-decision maker:
 - Multiple stakeholders (including decision maker(s)).
 - Multiple evaluation tables and preference structures.
 - Looking for a consensus solution.

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Multi-scenarios model

- Scenarios:
 - Points of view,
 - Hypotheses, ...
- Evaluations:
 - ‘Objective’ criteria: common evaluations.
 - ‘Subjective’ criteria: specific evaluations for each scenario.
- Specific preference structures :
 - Weights, preference thresholds.

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Multi-scenarios model

- Adaptation of PROMETHEE:
 - Individual rankings.
 - Global (group) rankings taking into account a possible weighing of the scenarios.
- Adaptation of GAIA:
 - Three distinct analyses.

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38

A simple example: **Plant location**

- Actions: 5 potential sites
- Criteria:
 - g_1 : Cost (investment)
 - g_2 : Cost (operations)
 - g_3 : Employment
 - g_4 : Transportation
 - g_5 : Environmental impact
 - g_6 : Social impact

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39

Example 2

- Four stakeholders (“decision makers”):
 - Industrial (actual decision maker),
 - Political authorities (regional),
 - Environmental protection groups,
 - Workers unions (social).
- Four multicriteria tables.

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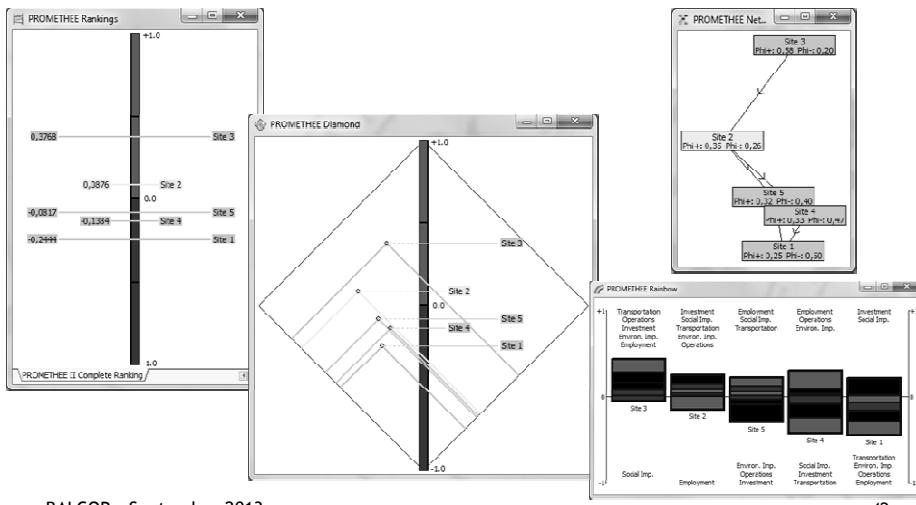
40

The screenshot displays four separate windows of the Visual PROMETHEE Academic software, each representing a different stakeholder's multicriteria table for an "Industrial scenario".

- Industrial:** This window shows the "Industrial" cluster/group as the active unit. It includes sections for Preferences (Min/Max values, weight 25,00, preference functions linear-linear-linear-linear, thresholds Q1: 0,05, P1: 0,25, S1: Gaussian), Statistics, and Evaluations. The evaluations table lists three sites (Site 1, Site 2, Site 3) with scores: Site 1 (€ 74, € 12, 175), Site 2 (€ 86, € 9, 170), and Site 3 (€ 89, € 7, 145). The results are categorized as average, good, very good, and very low.
- Political:** This window shows the "Political" cluster/group as the active unit. It includes sections for Preferences (Min/Max values, weight 20,00, preference functions linear-linear-linear-linear, thresholds Q1: 0,05, P1: 0,25, S1: Gaussian), Statistics, and Evaluations. The evaluations table lists five sites (Site 1 to Site 5) with scores: Site 1 (€ 74, € 12, 250), Site 2 (€ 86, € 9, 300), Site 3 (€ 89, € 1, 400), Site 4 (€ 115, € 8, 600), and Site 5 (€ 128, € 10, 250). The results are categorized as average, good, very good, and very high.
- Environmental:** This window shows the "Environmental" cluster/group as the active unit. It includes sections for Preferences (Min/Max values, weight 10,00, preference functions linear-linear-linear-linear, thresholds Q1: 0,05, P1: 0,25, S1: Gaussian), Statistics, and Evaluations. The evaluations table lists five sites (Site 1 to Site 5) with scores: Site 1 (€ 74, € 12, 250), Site 2 (€ 86, € 9, 300), Site 3 (€ 89, € 1, 400), Site 4 (€ 115, € 8, 600), and Site 5 (€ 128, € 10, 250). The results are categorized as average, good, very good, and very high.
- Social:** This window shows the "Social" cluster/group as the active unit. It includes sections for Preferences (Min/Max values, weight 10,00, preference functions linear-linear-linear-linear, thresholds Q1: 0,05, P1: 0,25, S1: Gaussian), Statistics, and Evaluations. The evaluations table lists five sites (Site 1 to Site 5) with scores: Site 1 (€ 74, € 12, 175), Site 2 (€ 86, € 9, 170), Site 3 (€ 89, € 7, 145), Site 4 (€ 115, € 8, 95), and Site 5 (€ 128, € 10, 100). The results are categorized as average, good, very good, and very high.

At the bottom left, the status bar reads "BALCOR - September 2013". At the bottom right, the number "41" is displayed.

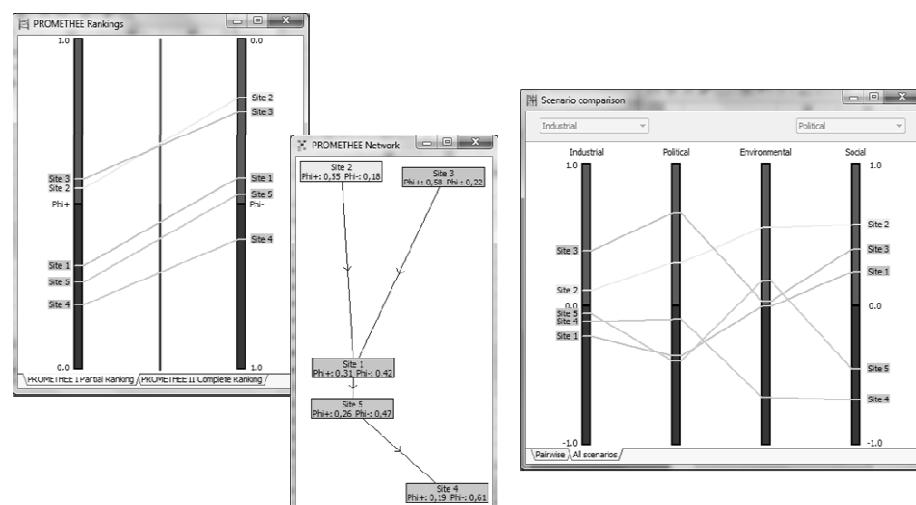
PROMETHEE Rankings Industrial scenario



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42

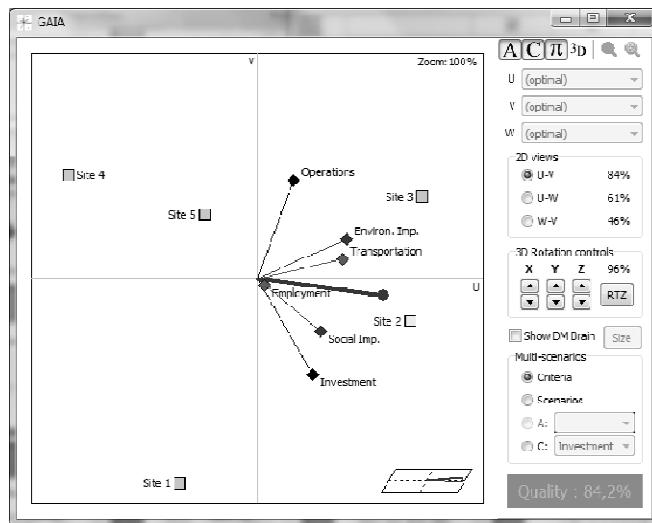
Group Ranking « Consensus »



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43

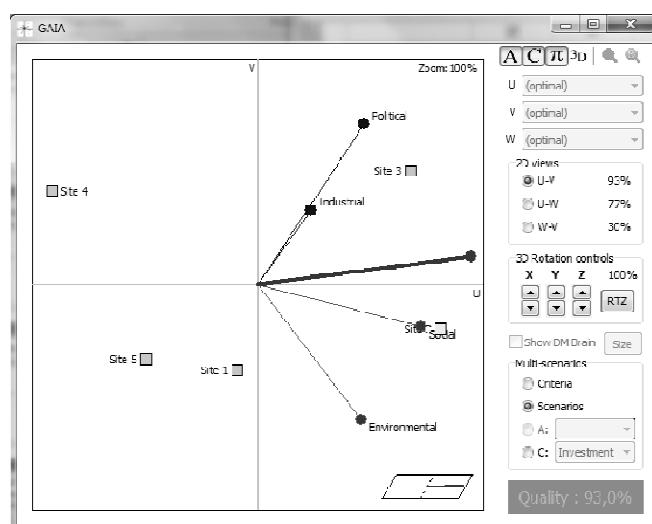
GDSS-GAIA: Criteria



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44

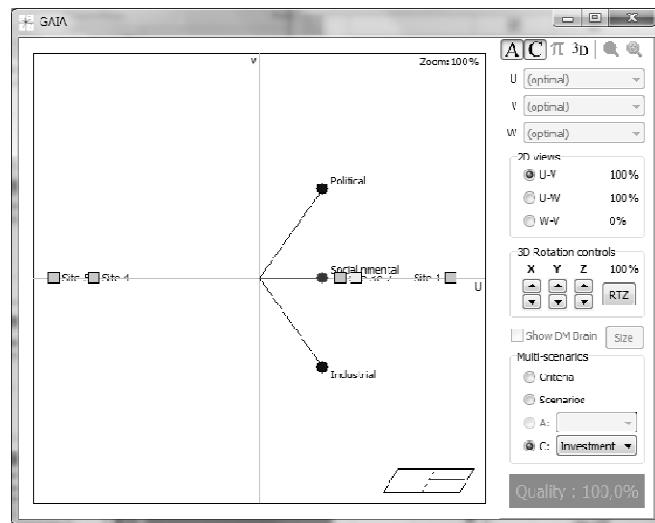
GDSS-GAIA: Scenarios



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45

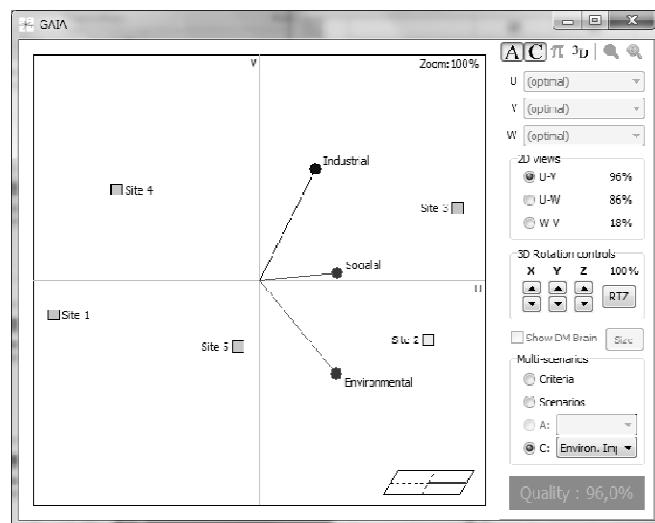
GDSS-GAIA: Single Criterion



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46

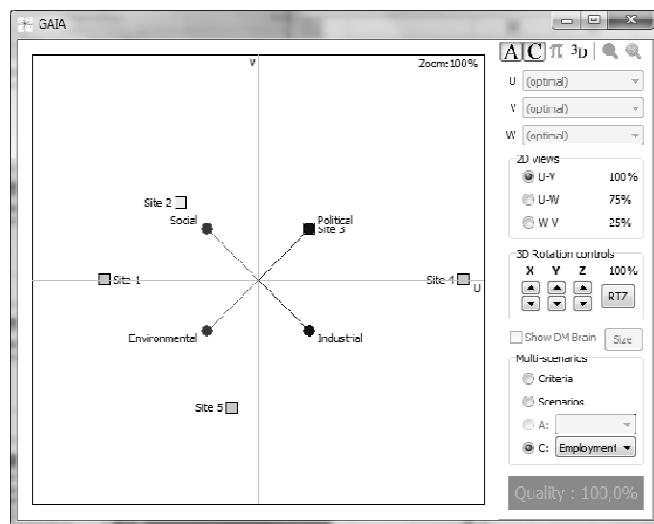
GDSS-GAIA: Single Criterion



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47

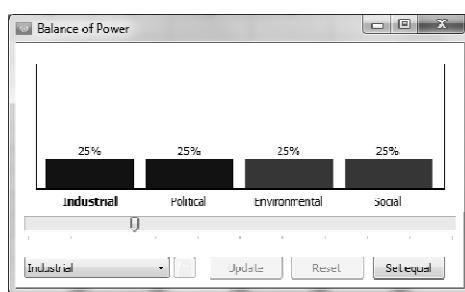
GDSS-GAIA: Single Criterion



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48

Sensitivity Analysis



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49