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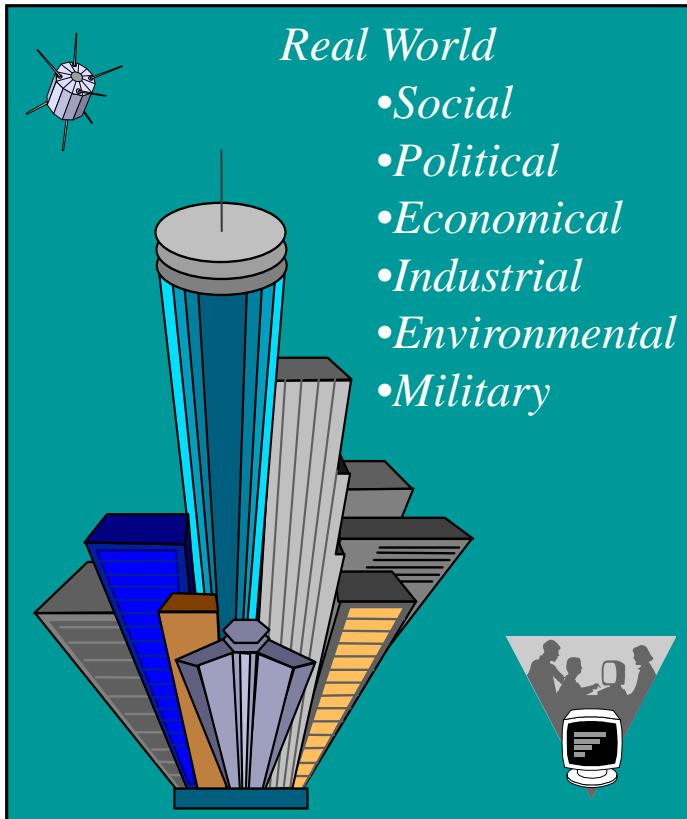
# Multicriteria Decision Aid with Visual PROMETHEE

- Multicriteria decision aid
- PROMETHEE & GAIA methods
- Visual PROMETHEE software

# Course summary

1. Unicriterion vs. multicriteria models.
2. Multicriteria modeling: Basic concepts.
3. Multi-attribute utility theory  
(aggregation) vs. outranking methods.
4. PROMETHEE & GAIA methods.
5. Visual PROMETHEE software.
6. Practicals.

# Decision making

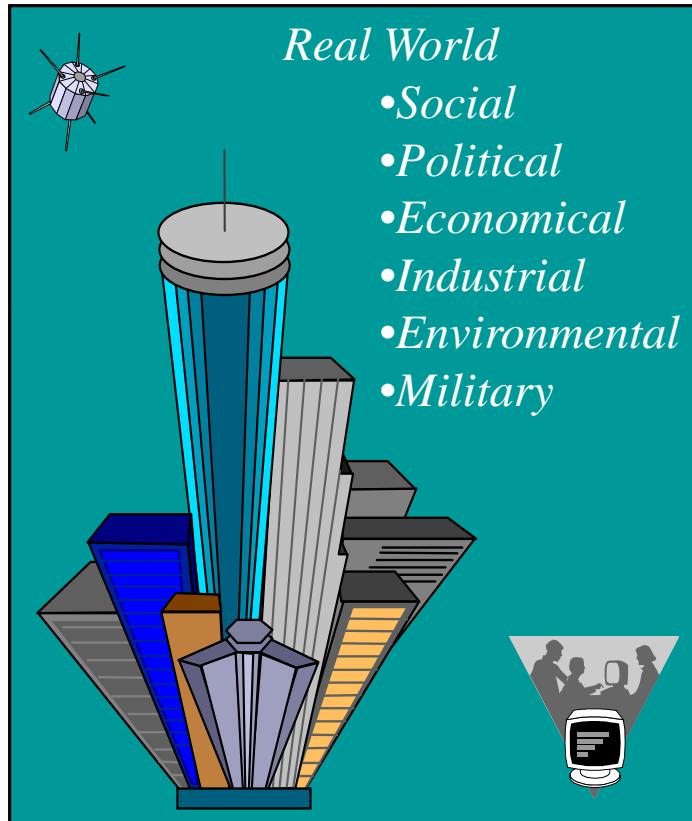


- Describe,
- Understand,
- Manage.

## 2 Approaches :

- Qualitative approach,
- Quantitative approach.

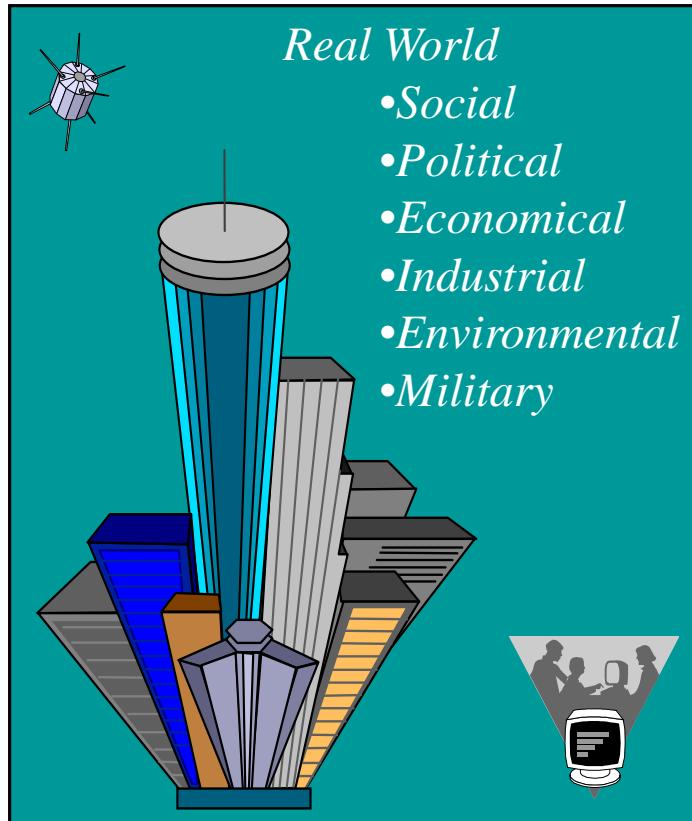
# Decision aid



Quantitative model

- Possible decisions?
- How to compare them?
- Preferences, Objectives?

# Decision aid



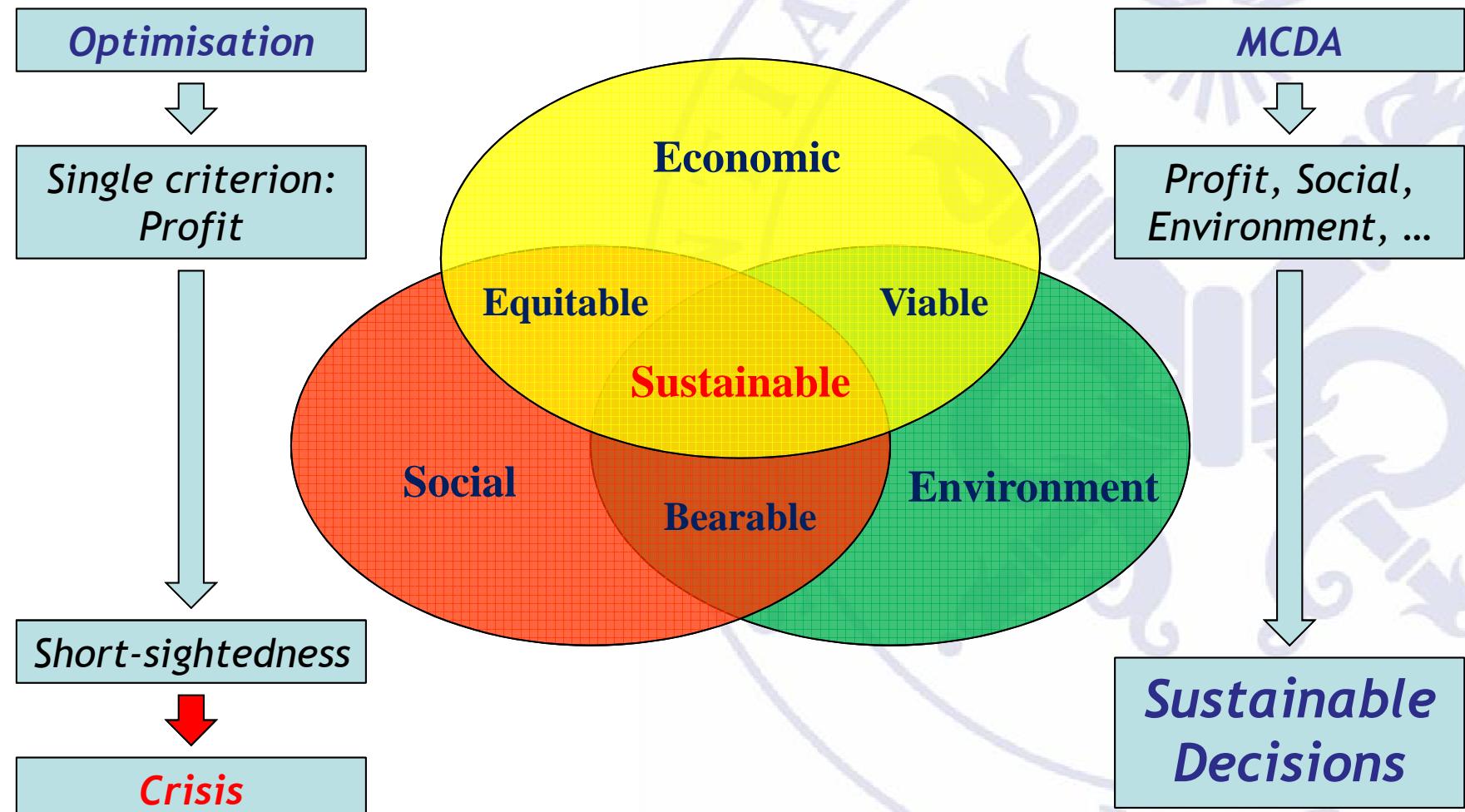
Quantitative model

- Approximation to real world!
- Decision Aid.

# Quantitative model?

- Describe possible decisions (actions)?
  - List, variables, ...
- Objective? Best decision? Best choice?
  - Minimize costs?
  - Maximize profit?
  - Maximize quality?
  - Minimize impacts?
- Optimization models?

# MCDA vs Optimisation



# Some Decision or Evaluation Problems

- Locating a new plant, a new shop, ...
- Human resources management.
- Purchasing equipment.
- Assessing the quality of suppliers.
- Evaluating projects.
- Selecting an investment strategy.

# Unicriterion vs multicriteria model

- Unicriterion model:

$$\text{Optimise}\{g(a) | a \in A\}$$

- Mathematically well-stated:
  - Optimal solution,
  - Complete ranking of the actions.
- Socio-economically ill-stated:
  - Single criterion? Not realistic.
  - Notion of criterion: perception thresholds, ...

# Unicriterion vs multicriteria model

- Multicriteria model:

$$\text{Optimise}\{g_1(a), g_2(a), \dots, g_k(a) | a \in A\}$$

- Mathematically ill-stated:
  - No optimal solution,
  - No mathematical meaning.
- Socio-economically well-stated:
  - Closer to real world decision problem,
  - Search for a compromise solution.

# Multicriteria table

- Actions:
  - Possible decisions,
  - items to evaluate.
- Criteria:
  - quantitative,
  - qualitative.

# Multicriteria table

	Crit. 1 (/20)	Crit. 2 (rating)	Crit. 3 (qual.)	Crit. 4 (Y/N)	...
Action 1	18	135	G	Yes	...
Action 2	9	147	B	Yes	...
Action 3	15	129	VG	No	...
Action 4	12	146	VB	?	...
Action 5	7	121	G	Yes	...
...	...	...	...	...	...

# Plant location

	Investment (M€)	Costs (k€)	Environm. (impact)	...
Site 1	18	135	G	...
Site 2	9	147	B	...
Site 3	15	129	VG	...
Site 4	12	146	VB	...
Site 5	7	121	G	...
...	...	...	...	...

# Purchase options

	Price (€)	Reliability (days)	Maintenance (estimate)	...
Product A	18	135	G	...
Product B	9	147	B	...
Product C	15	129	VG	...
Product D	12	146	VB	...
Product E	7	121	G	...
...	...	...	...	...

# A simple example

## *The purchase of a car*

### Objectives:

- Economy (price),
- Usage (gas consumption),
- Performance (power),
- Space,
- Comfort.

# Multicriteria table

Coches	Precio	Poder	Consumo	Habitabil.	Comodidad
Turismo A	26.000 €	75	8,0	A	A
Deportivo	29.000 €	110	9,0	VB	B
Turismo B	25.500 €	85	7,0	G	A
Lujo 1	38.000 €	90	8,5	G	VG
Economico	15.000 €	50	7,5	B	VB
Lujo 2	35.000 €	85	9,0	VG	G

- Best buy?
- Best compromise?
- Priorities of buyer?

# Modeling... 1... 2... 3...

1.  
Define the  
actions

2.  
Define the  
criteria

	$g_1$	$g_2$	$g_3$	$\dots$
$a$	$g_1(a)$	$g_2(a)$	$g_3(a)$	$\dots$
$b$	$g_1(b)$	$g_2(b)$	$g_3(b)$	$\dots$
$c$				
$\dots$	$\dots$	$\dots$	$\dots$	$\dots$

3.  
Model the  
preferences

# 1. Defining the actions

- Definition : Let  $A$  the set of actions.  $A$  can be defined:
  - **in extension:**  
by enumeration of its elements.  
→ relatively small number of actions.
  - **in comprehension:**  
by constraints on a set of decision variables.  
(Cf. linear programming)  
→ large number or infinity of actions.

# Some properties of the set of actions

$A$  can be:

- **stable**: a priori defined, doesn't evolve.
- **evolutive**: can evolve during the procedure.
- **globalised**: mutually exclusive elements.
- **fragmented**: combinations of actions are considered.

## 2. Defining the criteria

- **Definition:**  
function  $g$  defined on  $A$ , taking its values in a totally ordered set, and representing an objective of the decision-maker.
- **Consistent family of criteria:**
  - Include all aspects of the decision problem, all the objectives of the decision-maker,
  - Avoid redundancies.

# Qualitative criteria

- Qualitative scales:
  - Maximum 9 levels ( $7 \pm 2$ ) to ensure a consistent evaluation.
  - Presence of a neutral level?
  - Examples:
    - Very good, Good, Average, Bad, Very bad
    - Yes, No
    - ++, +, 0, -, --
    - ++, +, -, --
- Underlying numerical scale (coding).

### 3. Modeling preferences

- Problem:  
How to compare two actions  
 $a$  and  $b$  to each other?
- A first model:    3 possible results:
  1. Preference:
  2. Indifference:
  3. Incomparability:
$$\begin{array}{ll} aPb \text{ or } bPa & \\ aIb & \\ aRb & \end{array}$$

# Traditional preference structure (unicriterion)

- Optimisation of a function  $g$  on  $A$

$$\forall a, b \in A : \begin{cases} aPb & \Leftrightarrow g(a) > g(b) \\ aIb & \Leftrightarrow g(a) = g(b) \end{cases}$$

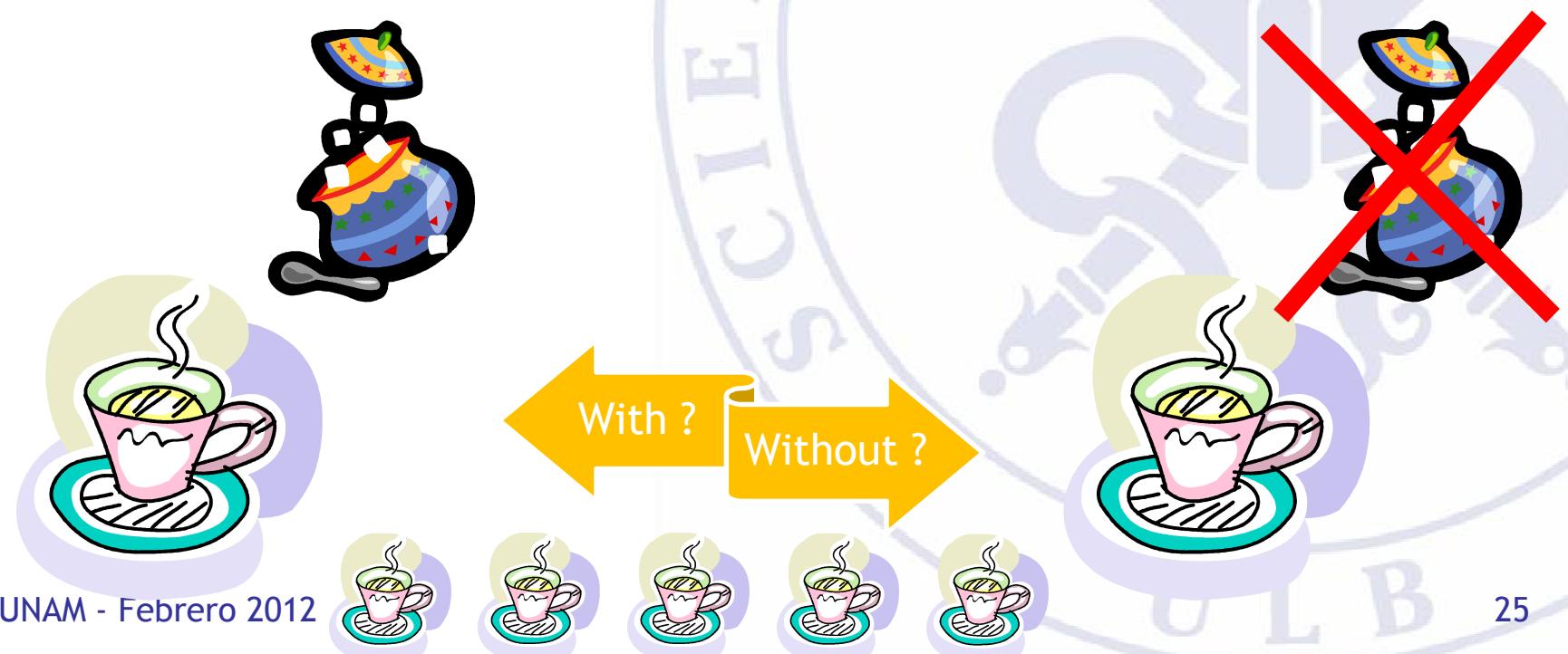
- Consequences:

$R$ is empty
$P$ is transitive
$I$ is transitive

- Complete ranking.

# The notion of indifference threshold

- Problem: Indifference can be intransitive.  
Cf. Coffee cup paradox (Luce, 1956)



# The notion of indifference threshold

- Problem: Indifference can be intransitive.  
Cf. Coffee cup paradox (Luce, 1956)

- Introduction of an indifference threshold:

$$\forall a, b \in A : \begin{cases} aPb & \Leftrightarrow g(a) > g(b) + q \\ aIb & \Leftrightarrow |g(a) - g(b)| \leq q \end{cases}$$

- Quasi-order :  $P$  is transitive, but not  $I$ .

# Other preference structures

- Variable indifference threshold  
⇒ Interval order.
- Preference + indifference thresholds  
⇒ Pseudo-order.
- Models including incomparability  
⇒ Partial orders.
- Valued preference structures.

# Problems

	$g_1$	$g_2$	$g_3$	...
$a$	$g_1(a)$	$g_2(a)$	$g_3(a)$	...
$b$	$g_1(b)$	$g_2(b)$	$g_3(b)$	...
$c$	...			
...	...			

## Evaluations

- $n$  actions
- $k$  criteria

$\alpha$  - choice:

determine a subset of actions  
(the « best ones »).

$\beta$  - sorting:

sort actions in predefined categories.

$\gamma$  - ranking:

rank from the best to the worst action.

$\delta$  - description:

describe actions and their consequences.

# Dominance and efficiency

- « Objective ».
- Based on a unanimity principle:

$$a \text{ dominates } b \Leftrightarrow g_h(a) \geq g_h(b) \quad \forall h$$

- Efficiency:  $a$  is efficient if it is not dominated by any other action.
- Problems:
  - Dominance is poor (few dominances),
  - Many actions are efficient.

# Objections to dominance

I	$g_1$	$g_2$
$a$	100	100
$b$	20	30

- $a$  efficient
- $a$  preferred to  $b$

II	$g_1$	$g_2$
$a$	100	30
$b$	20	100

- $a$  and  $b$  efficient
- $a$  and  $b$  incomp.

III	$g_1$	$g_2$
$a$	100	99
$b$	20	100

- $a$  and  $b$  efficient
- $a$  preferred to  $b$

IV	$g_1$	$g_2$
$a$	100	99
$b$	99	100

- $a$  and  $b$  efficient

- $a$  and  $b$  indifferent

V	$g_1$	$g_2$
$a$	100	100
$b$	99	99

- $a$  efficient

- $a$  and  $b$  indifferent

# Some characteristics for a good multicriteria method

- Take into account **deviations** between evaluations.
- Take **scale** effects into account.
- Build either a **partial ( $P,I,R$ )** or a **complete ( $P,I$ )** ranking of the actions.
- Stay sufficiently **simple**:
  - no black box,
  - no technical parameters.

# A common approach: The weighted sum

*Actions  
or  
Decisions*

*Weights of  
the criteria*

	$g_1$	$g_2$	$g_3$	...
$a$	$g_1(a)$	$g_2(a)$	$g_3(a)$	...
$b$	$g_1(b)$	$g_2(b)$	$g_3(b)$	...
$c$	...			
...	...			
	$w_1$	$w_2$	$w_3$	...

# A common approach: The weighted sum

- Global value for  $a$  :

$$V(a) = w_1 g_1(a) + w_2 g_2(a) + \dots$$

- $a$  is preferred to  $b$  if:

$$V(a) > V(b)$$

(if all criteria are to maximise)

# Weighted sum: Example 1

	$g_1$	$g_2$	$g_3$	$g_4$	$g_5$
$a$	100	100	100	100	55
$b$	85	85	85	85	100
	1/5	1/5	1/5	1/5	1/5

- $V(a) = 91 \quad V(b) = 88$
- Total and uncontrolled compensation of weaknesses by strengths.

# Weighted sum:

## Example 2

	$g_1$	$g_2$
$a$	100	0
$b$	0	100
$c$	50	50
$d$	50	50
	1/2	1/2

- $V(a) = V(b) = V(c) = V(d) = 50$
- Elimination of conflicts - Loss of information.

# Weighted sum: Example 3

*“Profit is approximately 2 times more important than time savings;  
0.7 for profit and 0.3 for time savings.”*

	$g_1$ (BF)	$g_2$ (min)
$a$	60	60
$b$	48	70
	0.7	0.3

$$\begin{aligned}V(a) &= 60 \\V(b) &= 54.6\end{aligned}$$

*a is ranked 1<sup>st</sup>.*

# Weighted sum: Example 3

*“Profit is approximately 2 times more important than time savings;  
0.7 for profit and 0.3 for time savings.”*

	$g_1$ (FF)	$g_2$ (min)
$a$	10	60
$b$	8	70
	0.7	0.3

$$\begin{aligned}V(a) &= 25 \\V(b) &= 26.6\end{aligned}$$

*$b$  is ranked 1<sup>st</sup>!*

# Weighted sum: Example 3

	$g_1$ (BF)	$g_2$ (min)
$a$	60	60
$b$	48	70
	0.7	0.3

$$V(a) = 60$$
$$V(b) = 54.6$$

$a$  is ranked 1st.

	$g_1$ (FF)	$g_2$ (min)
$a$	10	60
$b$	8	70
	0.7	0.3

$$V(a) = 25$$
$$V(b) = 26.6$$

$b$  is ranked 1st.

# Multicriteria decision aid

- Multiattribute utility theory.
- Outranking methods.
- Interactive methods.
- Multiobjective programming.
- ...

Since 1970, numerous developments:  
conferences, papers, books, applications,  
software...

# Multiatribute utility (MAUT)

- Single synthesis criterion (aggregation).

$$U(a) = U(g_1(a), g_2(a), \dots, g_k(a))$$

- Existence?
- Construction?
- Mathematical form?  
→ additive?

$$U(a) = \sum_{j=1}^k U_j(g_j(a))$$

# Multiatribute utility (MAUT)

- Mode of construction :
  - direct,
  - indirect.
- Information intensive for the decision maker.  
(quantity of information vs reliability?).
- Not flexible (sensitivity analyses).
- Far away from the original decision problem structure:

multicriteria → unicriterion

# Outranking methods

- Majority principle  
(vs unanimity for dominance).
- Pairwise comparison of actions.
- Closer to the decision problem.
- ELECTRE methods (1968-).
- PROMETHEE & GAIA methods (1982-).

# Different approaches

*Outranking*

	<u>Unicriterion approach</u>	<u>Weighted sum MAUT</u>	<u>Pairwise comparisons</u>
<u>Foundation</u>	Mathematical	Economical	Economical
<u>Compensation between criteria</u>	-	Total	Limited
<u>Scales</u>	-	Linked to weights of criteria	Taken into account
<u>Conflict detection</u>	-	No	Yes

# Decision aid methods

- Supplementary information:

Perception of scales

Weighing of criteria

- Analysis Procedure:

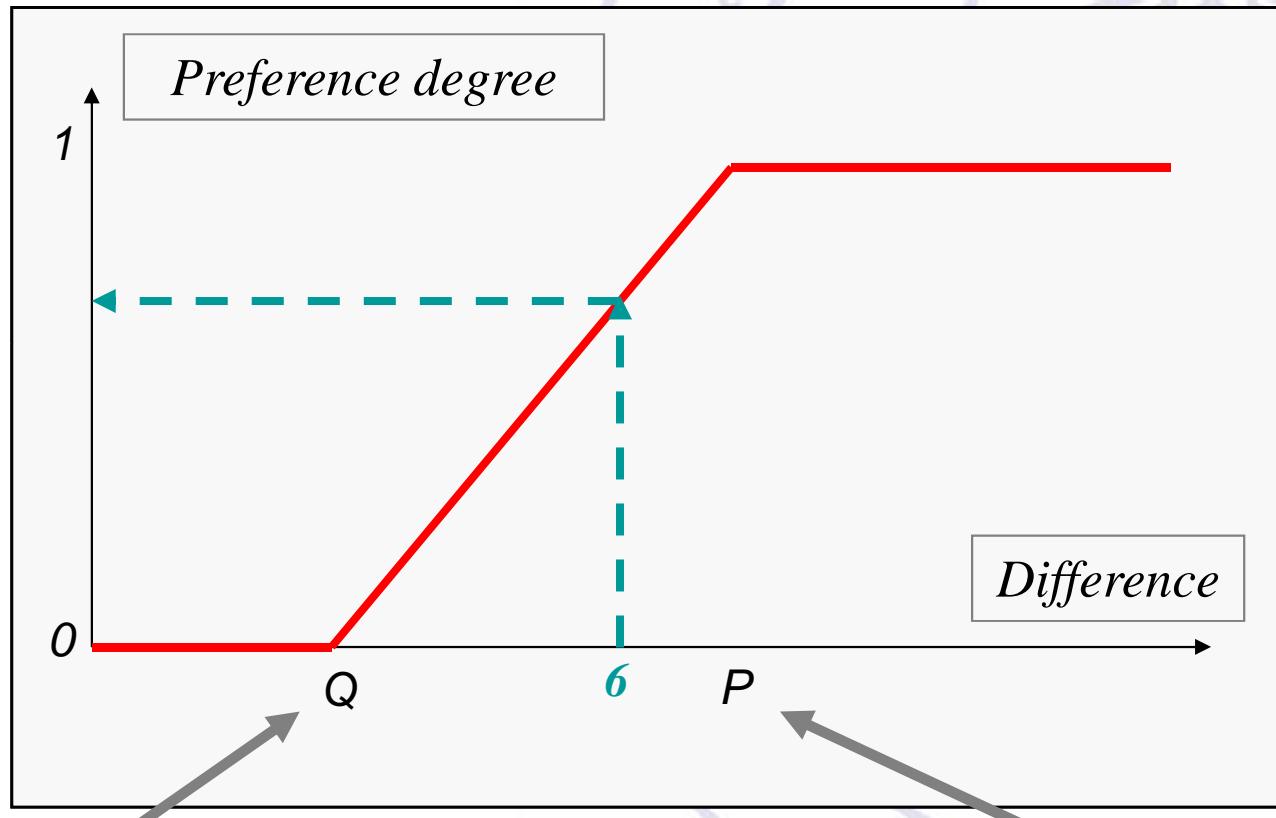
Prescriptive approach: PROMETHEE

Descriptive approach: GAIA

# Comparison of 2 actions

	Crit. 1 (/20)	Crit. 2 (rating)	Crit. 3 (qual.)	Crit. 4 (Y/N)	...
Action 1	18	135	G	Yes	...
Action 2	9	147	<i>Difference = 6</i>		...
Action 3	15	129	VG	No	...
Action 4	12	146	VB	?	...
Action 5	7	121	G	Yes	...
...	...	...	...	...	...

# Preference function



*Indifference threshold*

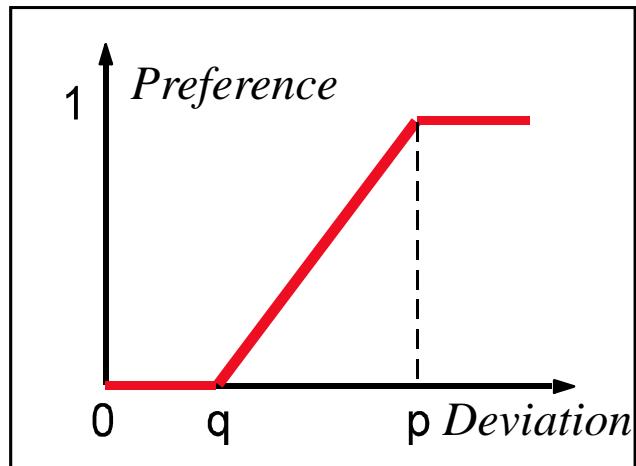
*Linear*

*Preference threshold*

# PROMETHEE

*Pref (Eco.,Lujo)*

		Economico		Lujoso		Wght
1,0	-23000	15000	Precio	38000		1/5
0,0		50	Potencia	90	+40	1/5
0,5	-1,0	7,5	Consumo	8,5		1/5
0,0		B	Espacio	G	+2	1/5
0,0		VB	Comodidad	VG	+4	1/5



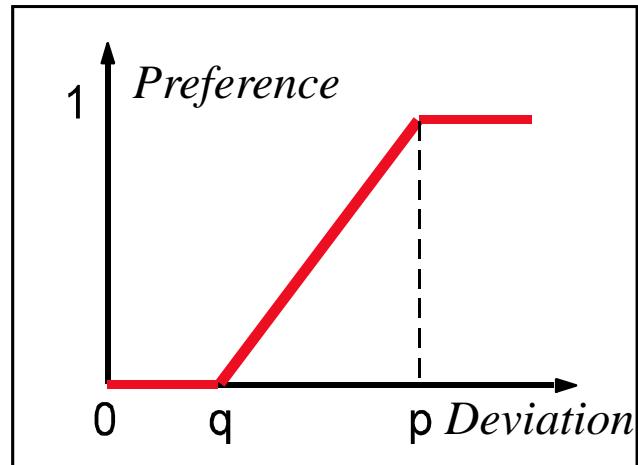
*Pref (Lujo,Eco.)*

$$\begin{aligned} \square \text{Pref (Eco.,Lujo)} &= 0,3 \\ &= (1 + 0 + 0,5 + 0 + 0) / 5 \\ \square \text{Pref (Lujo,Eco.)} &= 0,5 \\ &= (0 + 1 + 0 + 0,5 + 1) / 5 \end{aligned}$$

# PROMETHEE

*Pref (Eco.,Lujo)*

		Economico		Lujoso		Wght
1,0	<u>-23000</u>	15000	Precio	38000	0,0	2/7
0,0		50	Potencia	90	<u>+40</u>	1/7
0,5	<u>-1,0</u>	7,5	Consumo	8,5	0,0	2/7
0,0		B	Espacio	G	<u>+2</u>	1/7
0,0		VB	Comodidad	VG	<u>+4</u>	1/7



$Pref(Eco.,Lujo) = 0,43$

$$= (2 \times 1 + 0 + 2 \times 0,5 + 0 + 0) / 7$$

$Pref(Lujo,Eco.) = 0,36$

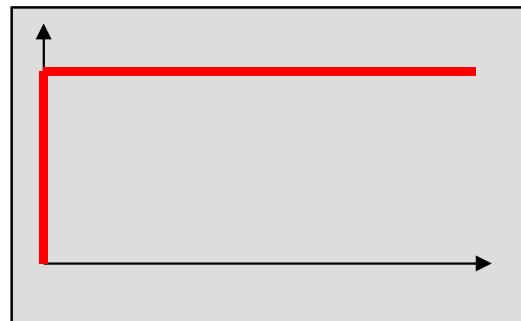
$$= (0 + 1 + 0 + 0,5 + 1) / 7$$

# Pairwise comparisons

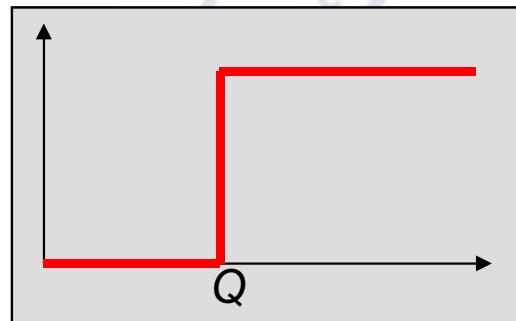
- For each criterion  $g_j$  :
  - Preference function  $P_j$
  - Weight  $w_j$
- Multicriteria preference degree of  $a$  over  $b$  :

$$\pi(a,b) = \sum_{j=1}^k w_j P_j(a,b)$$

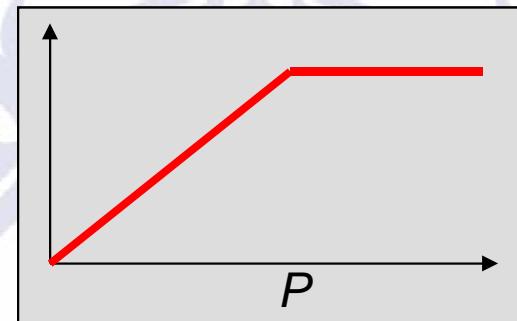
# Preference functions (as in PROMETHEE software)



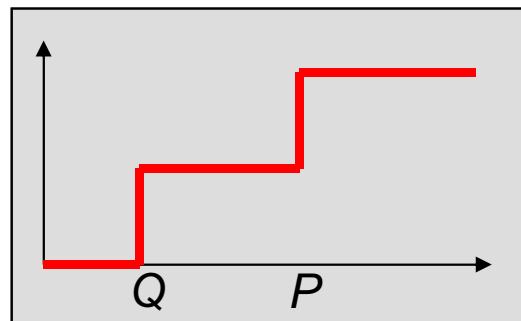
Usual



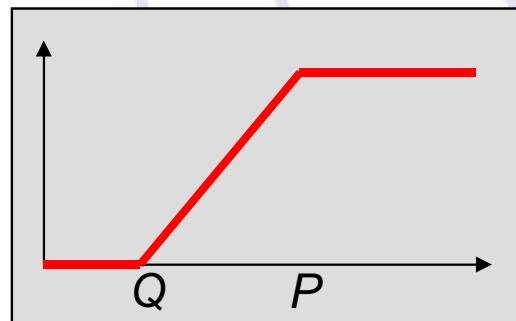
U-shape



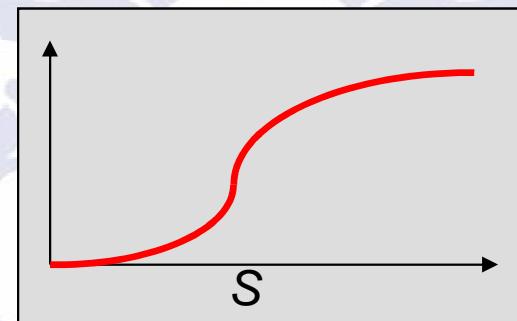
V-shape



Level



Linear



Gaussian

# Preference functions

## Checklist

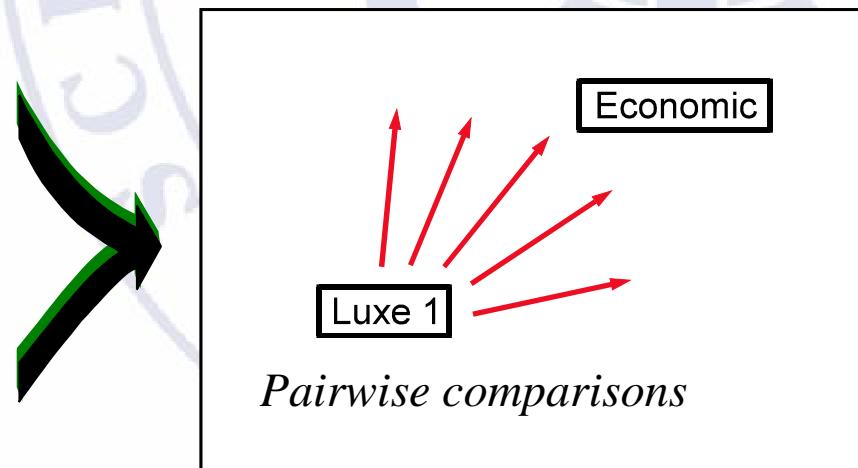
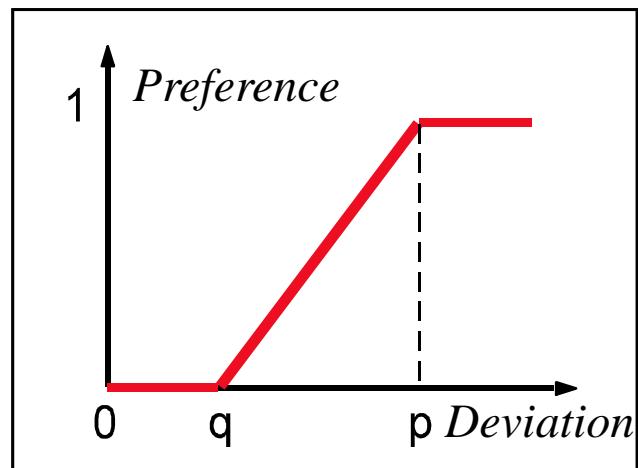
- Quantitative criterion:
  - Indifference threshold → Linear.
  - No indifference threshold → V-shape.
- Qualitative criterion:
  - Few very different levels → Usual.
  - More differentiate levels → Level.

# PROMETHEE

*Pref (Eco., Lux.)*

		Economico		Lujo 1		
1,0	<u>-23000</u>	15000	Price	38000		0,0
0,0		50	Power	90	<u>+40</u>	1,0
0,5	<u>-1,0</u>	7,5	Consumpt.	8,5		0,0
0,0		B	Space	G	<u>+2</u>	0,5
0,0		VB	Comfort	VG	<u>+4</u>	1,0

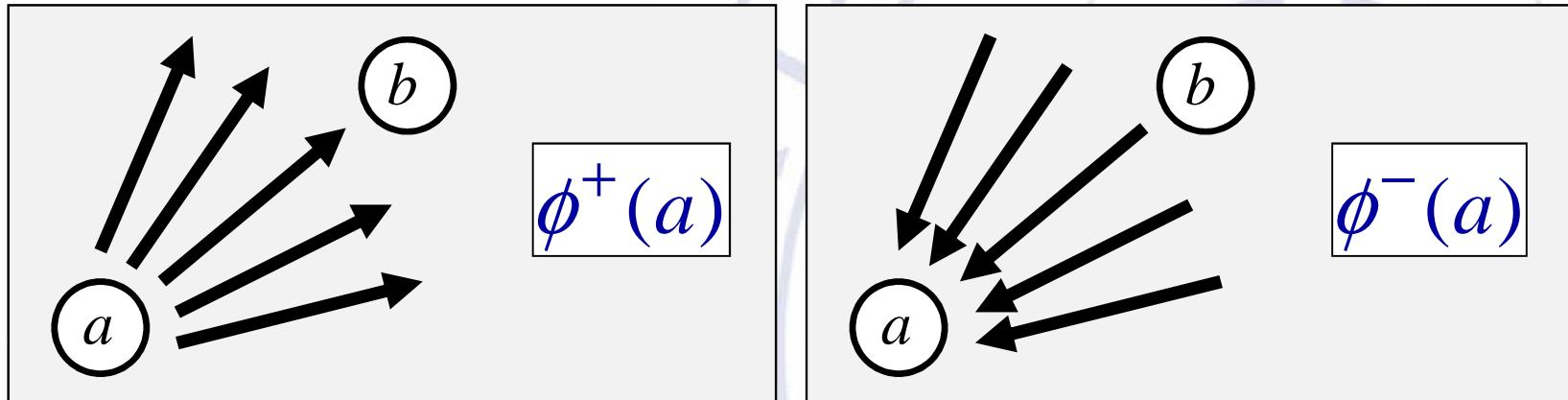
*Pref (Lux., Eco.)*



# Computation of preference flows

$\pi(a,b)$	<i>Tur.A</i>	<i>Dep.</i>	<i>Tur.B</i>	<i>Lujol</i>	<i>Econ.</i>	<i>Lujo2</i>	$\phi^+(a)$
<i>Tur.A</i>	0,00	0,34	0,00	0,21	0,26	0,22	<b>0,21</b>
<i>Dep.</i>	0,20	0,00	0,16	0,24	0,30	0,24	0,23
<i>Tur.B</i>	0,15	0,55	0,00	0,32	0,45	0,33	<b>0,36</b>
<i>Lujol</i>	0,18	0,45	0,10	0,00	0,50	0,15	0,28
<i>Econ.</i>	0,20	0,34	0,14	0,30	0,00	0,35	0,27
<i>Lujo2</i>	0,24	0,30	0,10	0,04	0,60	0,00	0,26
$\phi^-(a)$	0,19	0,40	<b>0,10</b>	0,22	<b>0,42</b>	0,26	
$\phi(a)$	0,02	<b>-0,17</b>	<b>0,26</b>	0,06	-0,15	0,00	

# Preference flows



- Leaving flow:  
(strength)
- Entering flow:  
(weakness)
- Net flow:

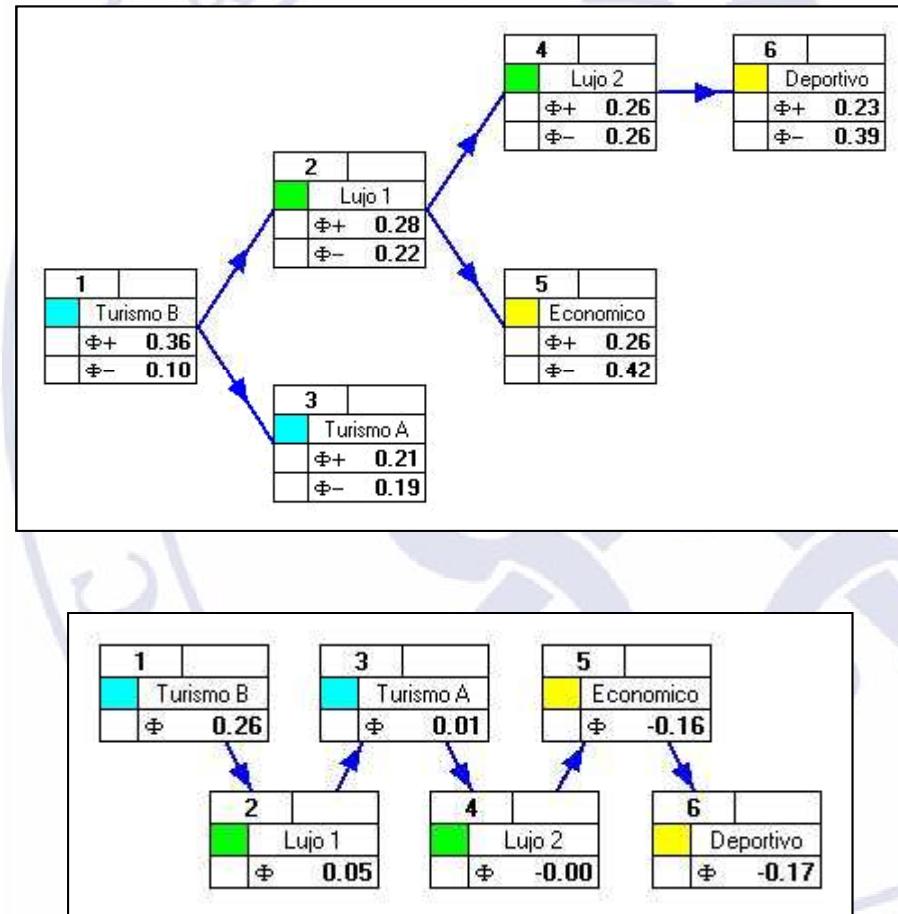
$$\phi^+(a) = \frac{1}{n-1} \sum_{b \in A} \pi(a, b)$$

$$\phi^-(a) = \frac{1}{n-1} \sum_{b \in A} \pi(b, a)$$

$$\phi(a) = \phi^+(a) - \phi^-(a)$$

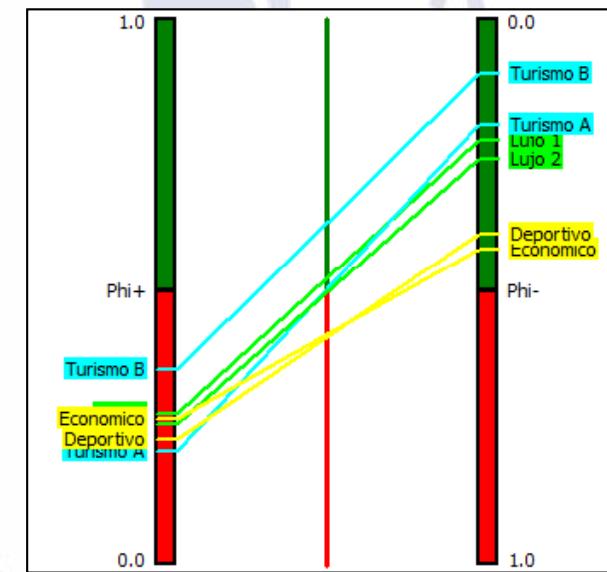
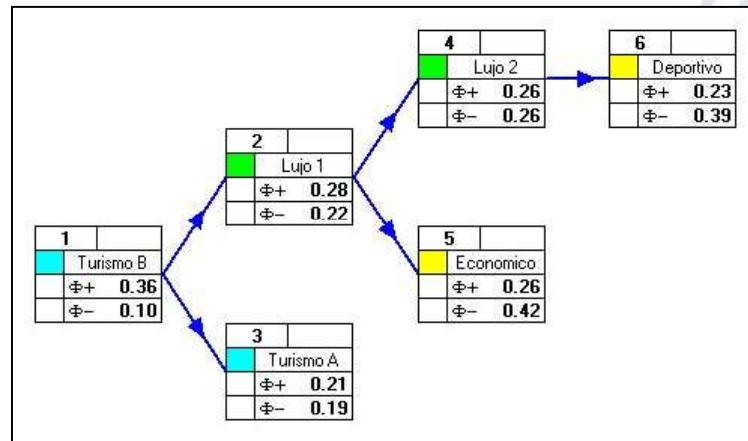
# PROMETHEE

- Rank decisions from the best to the worst ones.
- Identify best compromise solutions.

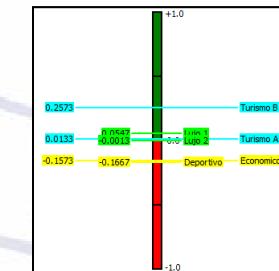
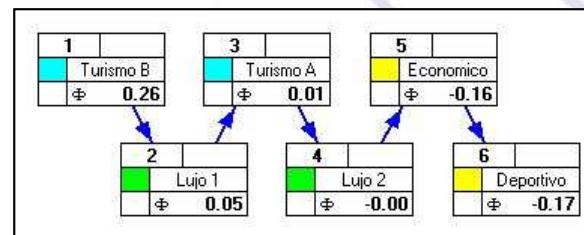


# PROMETHEE I & II

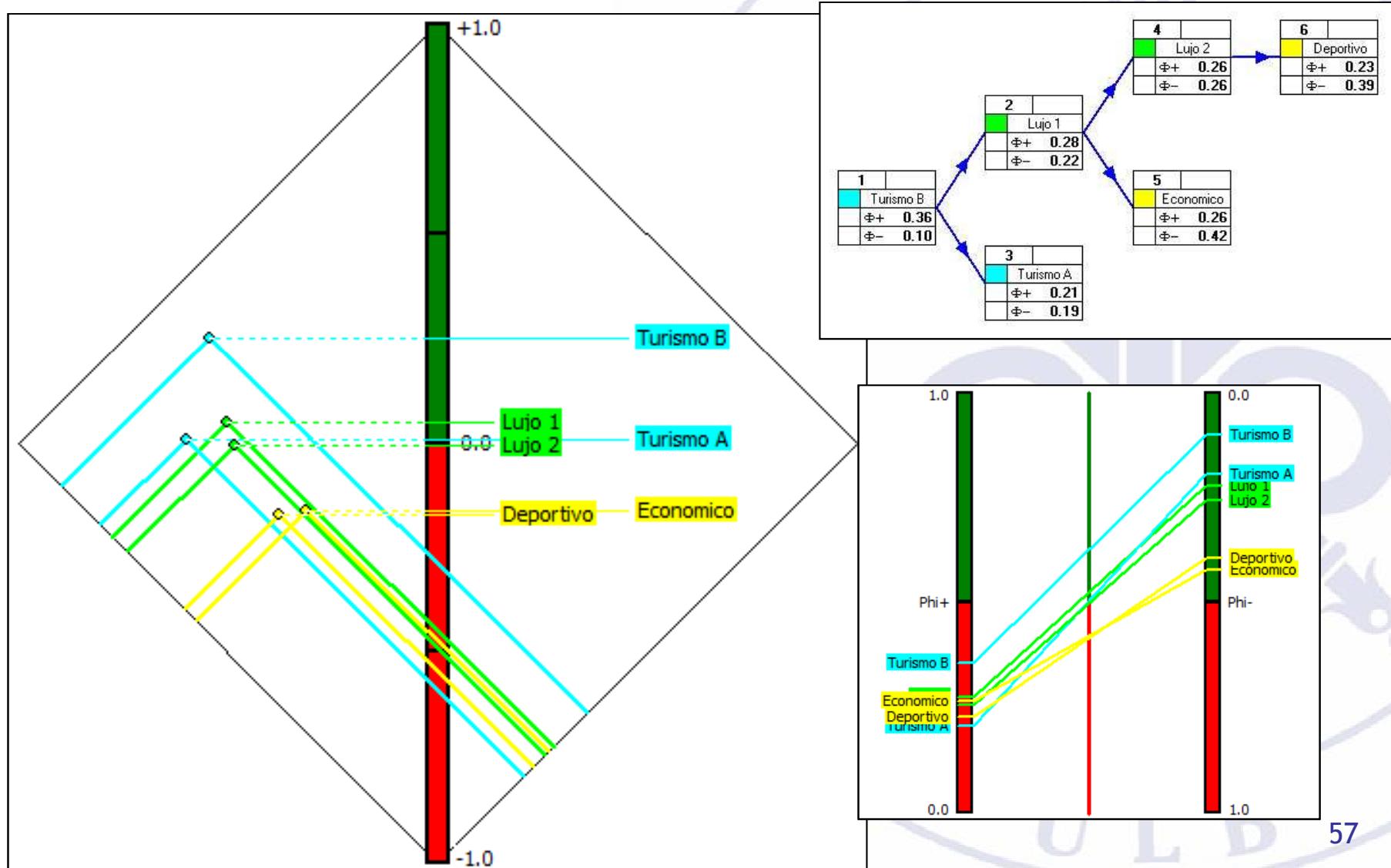
- PROMETHEE I : partial ranking -  $\phi^+, \phi^-$



- PROMETHEE II : complete ranking -  $\phi$



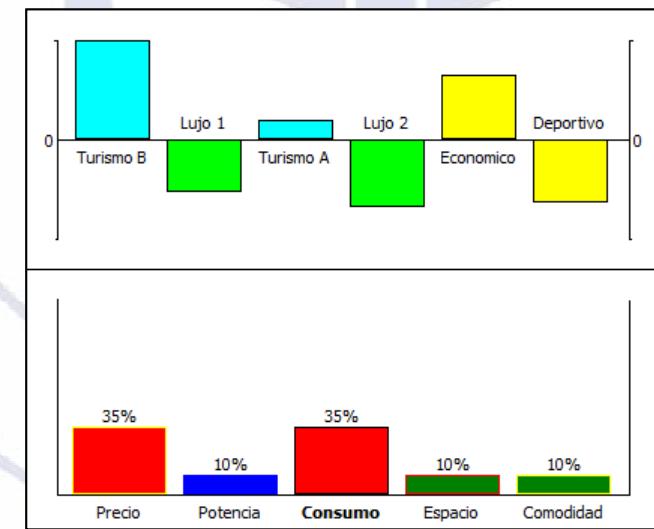
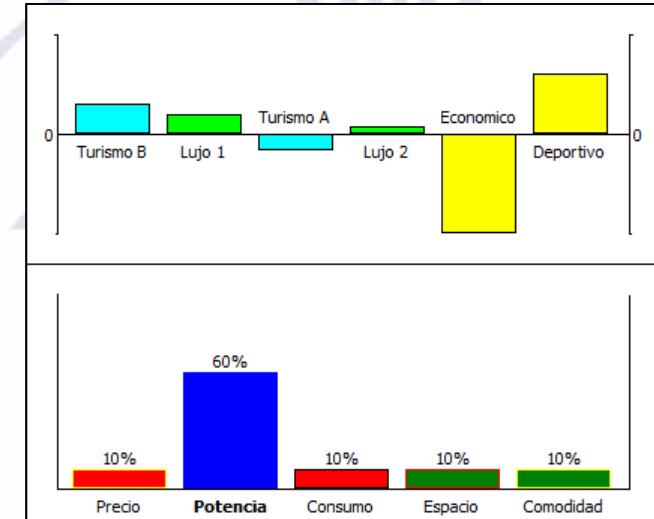
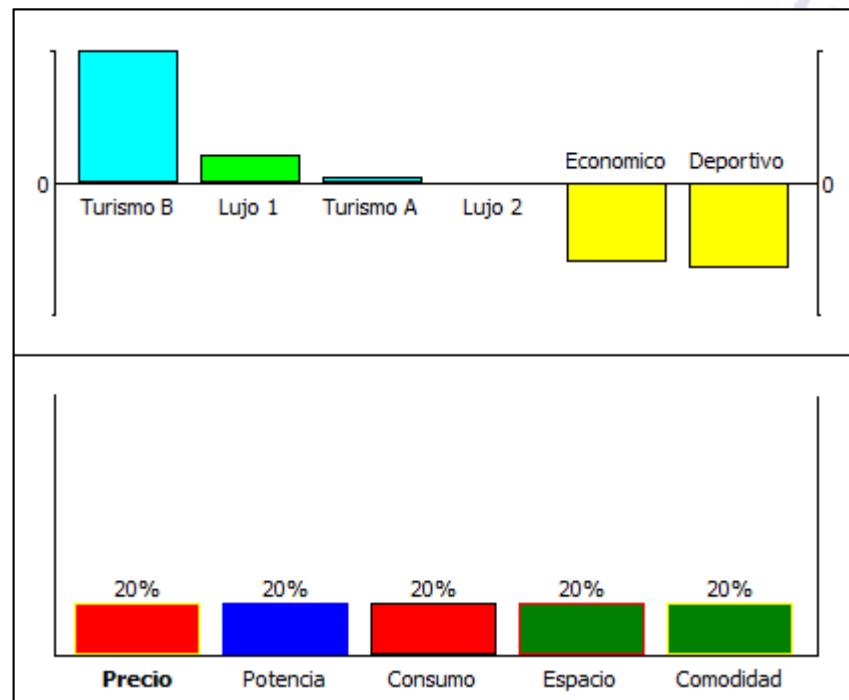
# PROMETHEE I Diamond



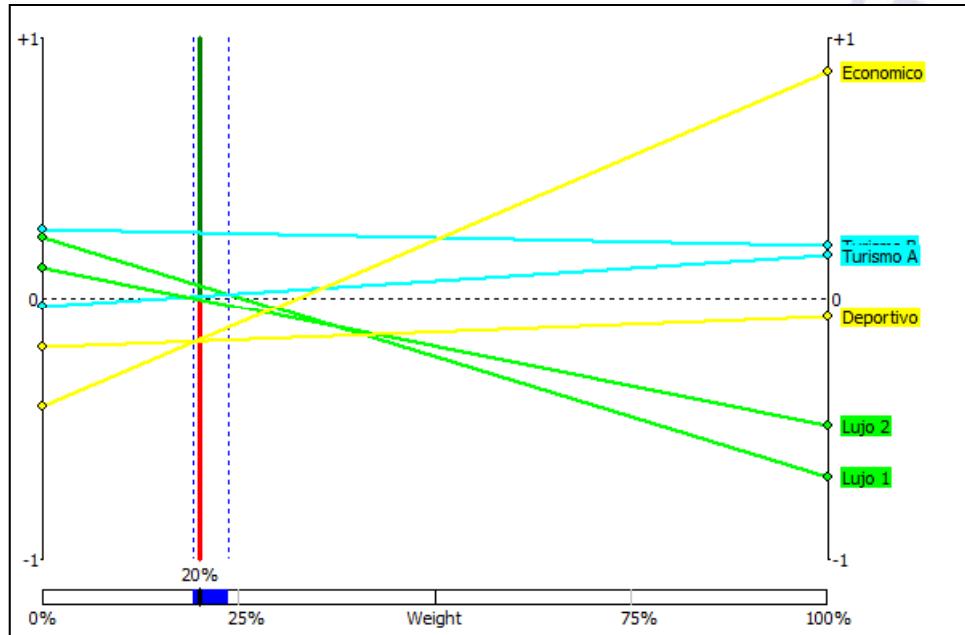
# Sensitivity Analysis with PROMETHEE

- Criteria weights  $\leftrightarrow$  PROMETHEE ranking.
- Interactive weight sensitivity analysis:  
« Walking Weights ».
- Robustness with respect to weight values?
  - Weight stability intervals.
  - Visual weight stability intervals.

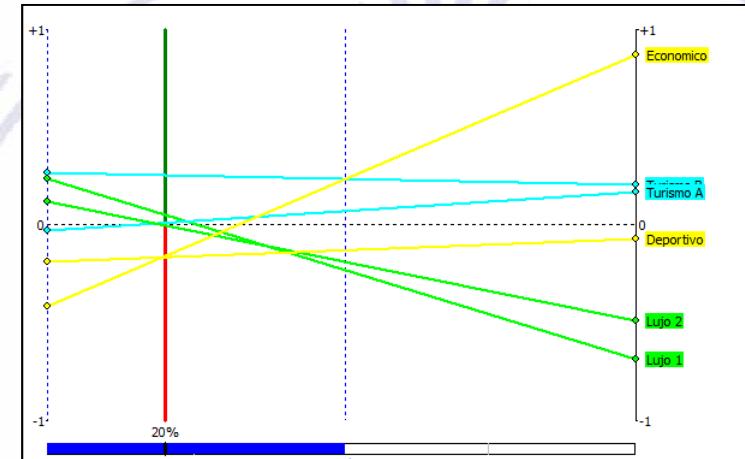
# Walking Weights



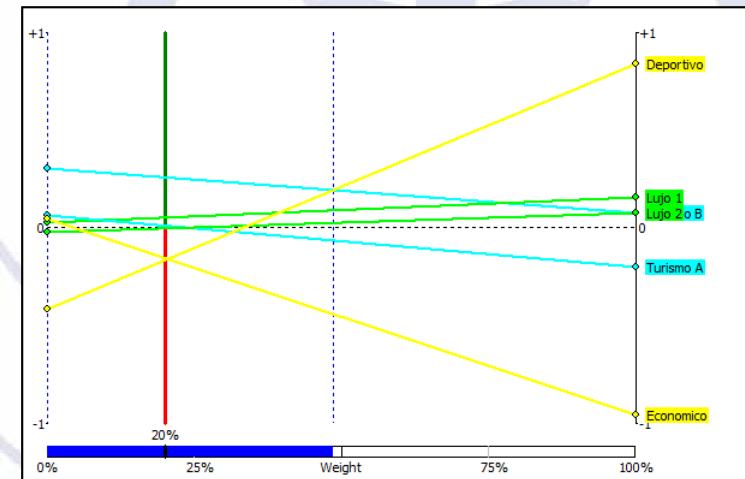
# Visual Stability Intervals



VSI for « Precio » (level 6):  
 [ 19.20% , 23.70% ]



VSI for « Precio » (level 1): [ 0.00% , 50.68% ]



VSI for « Potencia » (level 1): [ 0.00% , 48.65% ]

# Limits of a ranking method

- Robustness of the ranking?
- « Blind » sensitivity analysis.
- Closely ranked actions can have quite different profiles.
- Origin of incomparabilities?
- Usefulness of a complementary descriptive approach.

# Properties of the net flow

- Net flow is centered:
- Unicriterion net flows:

$$\sum_{a \in A} \phi(a) = 0$$

$$\phi(a) = \sum_{j=1}^k w_j \cdot \phi_j(a)$$

with

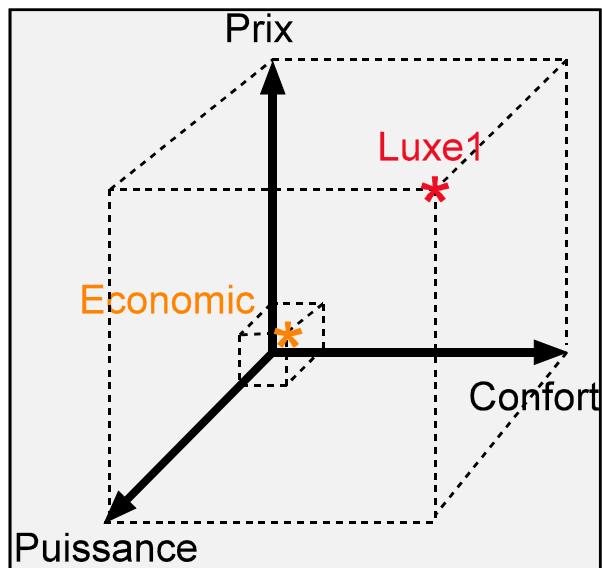
$$\phi_j(a) = \frac{1}{n-1} \sum_{b \in A} [P_j(a, b) - P_j(b, a)]$$

# GAIA

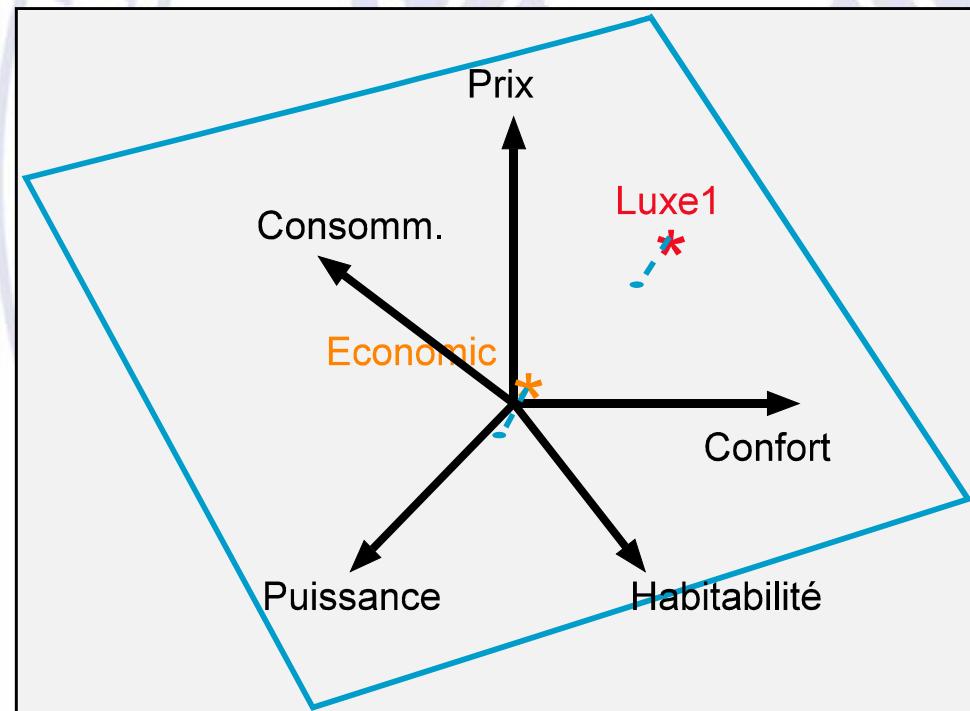
- Visual descriptive analysis.
- Better understanding:
  - Conflicting criteria.
  - Action profiles.
  - Possible compromise solutions.
- Reducing the multicriteria dimension:
  - Principal components analysis.

## GAIA

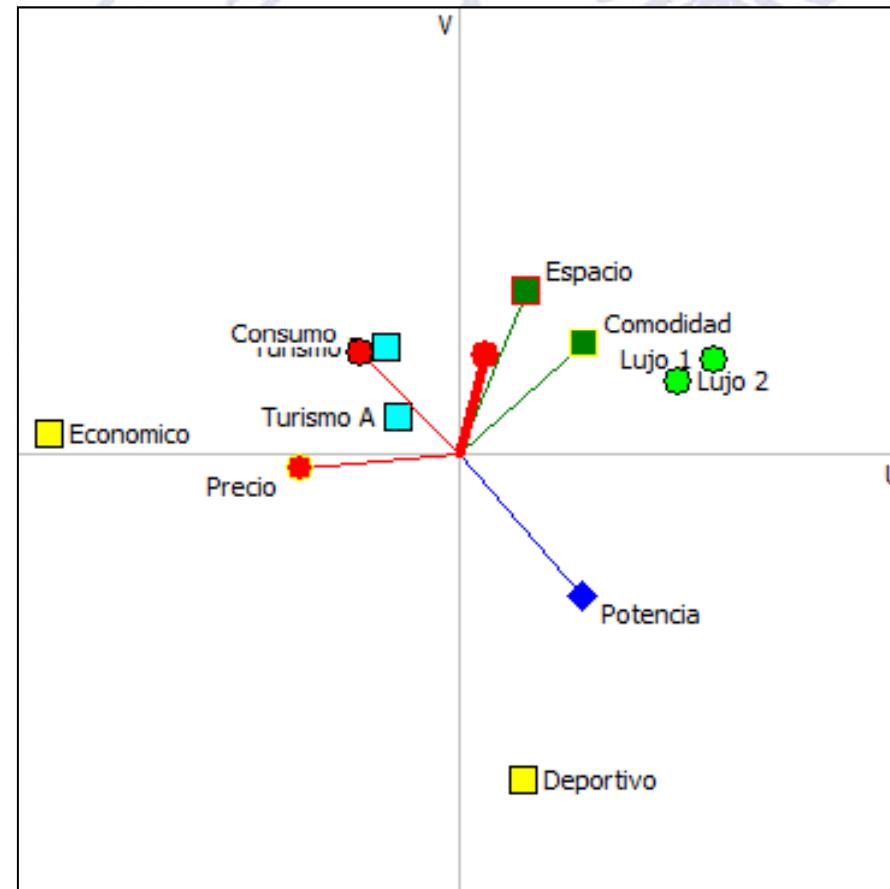
- 1. Computation of unicriterion net flows (normalization)*
- 2. Projection on a plane:*



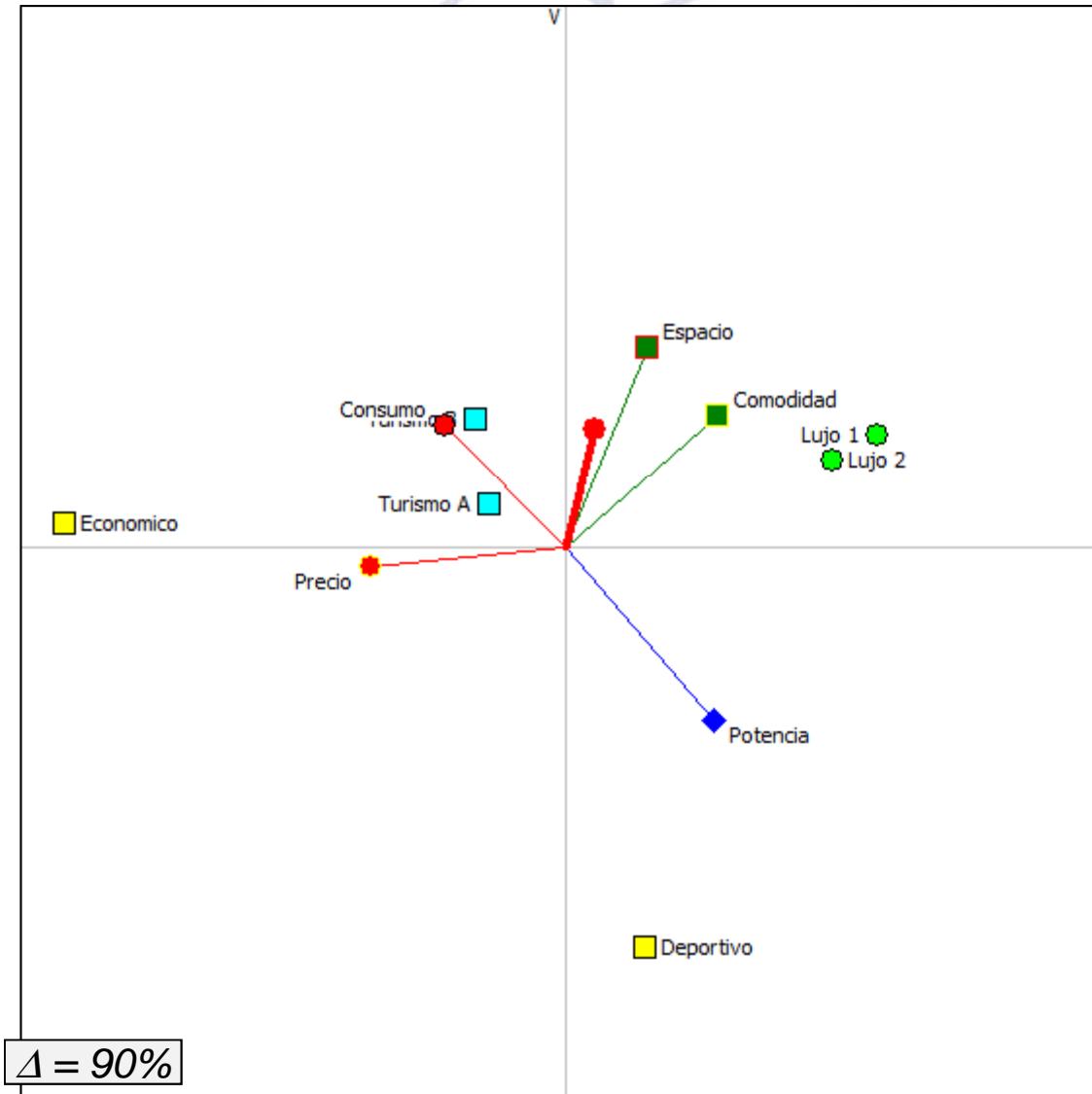
- Graphical representation.
- 5 dimensions!



- Discover conflicts among criteria.
- Identify potential compromises.
- Help to fix priorities.

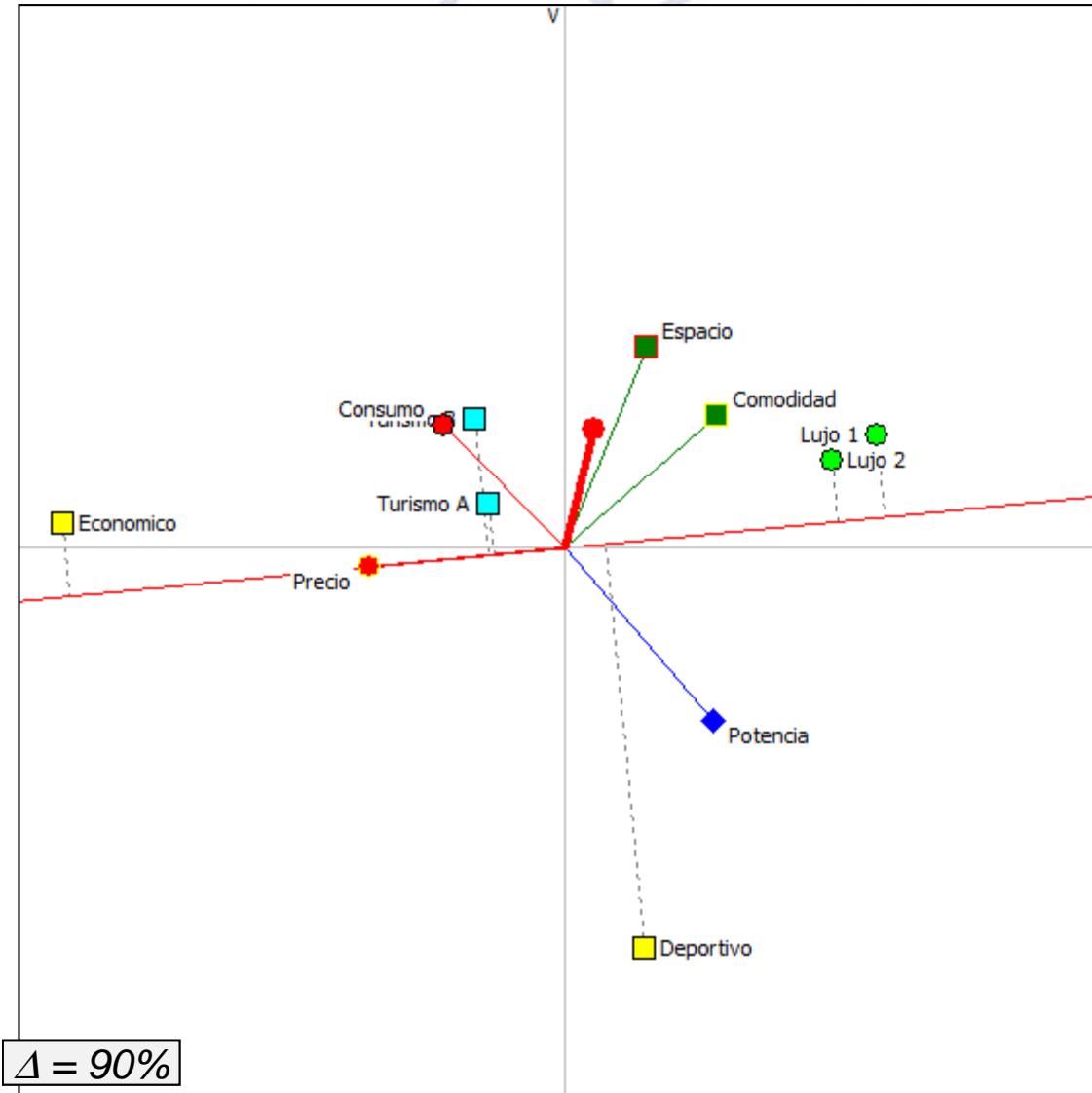


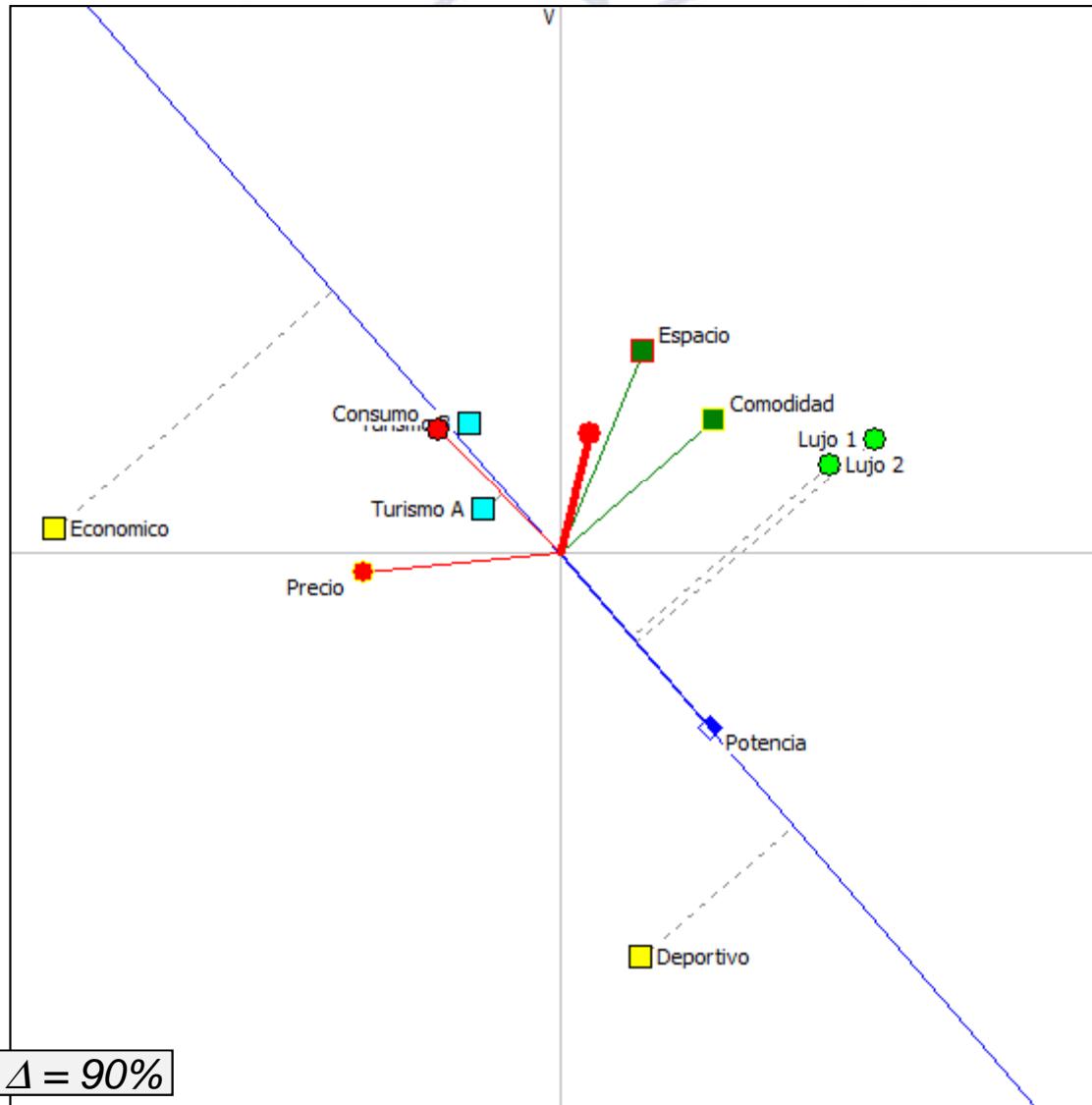
- Actions: points
- Criteria: axes

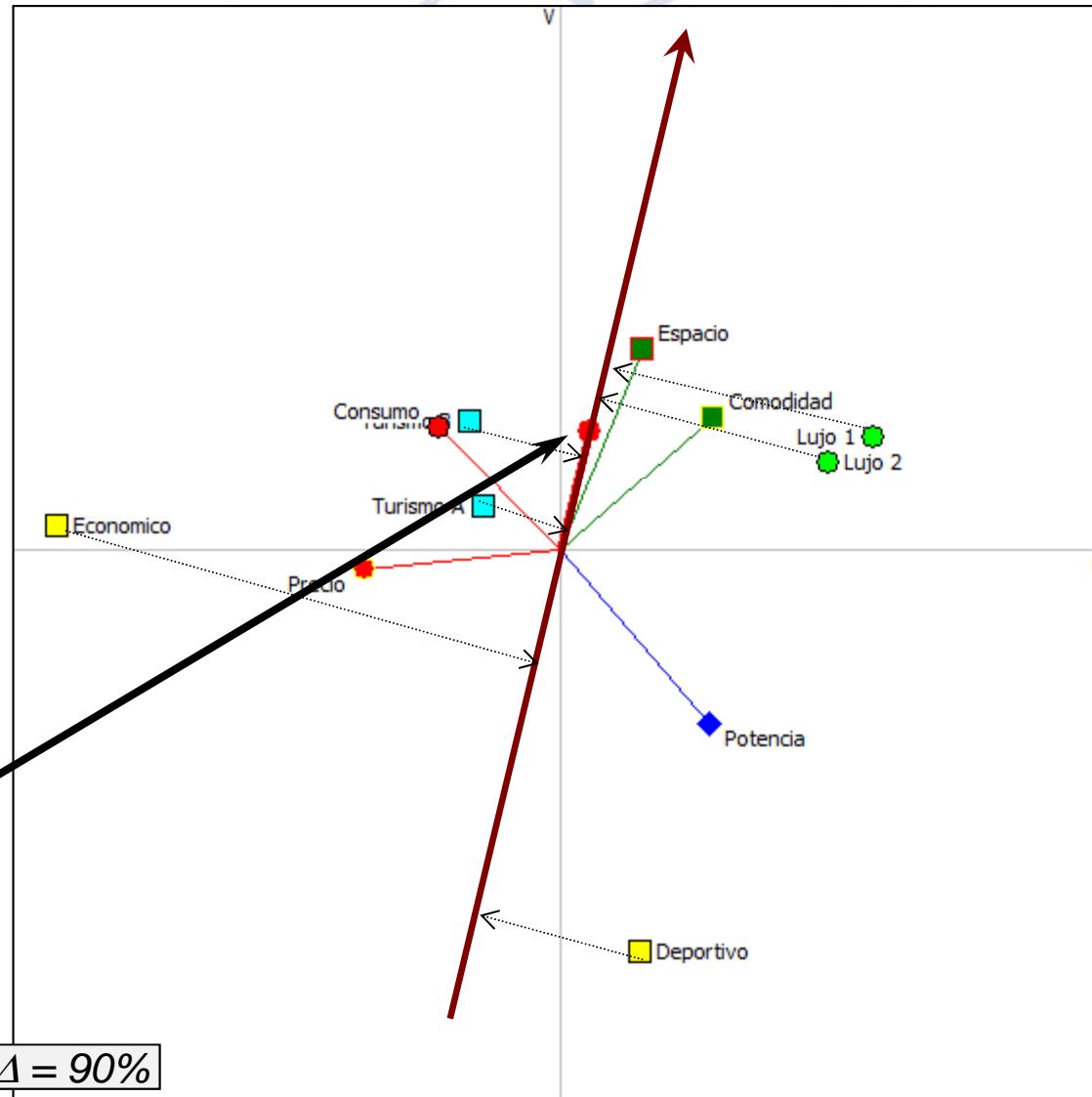


### Precio

- *Economico: 15 k€*
- *Turismo: 25,5-26 k€*
- *Deportivo: 29 k€*
- *Lujó: 35-38 k€*





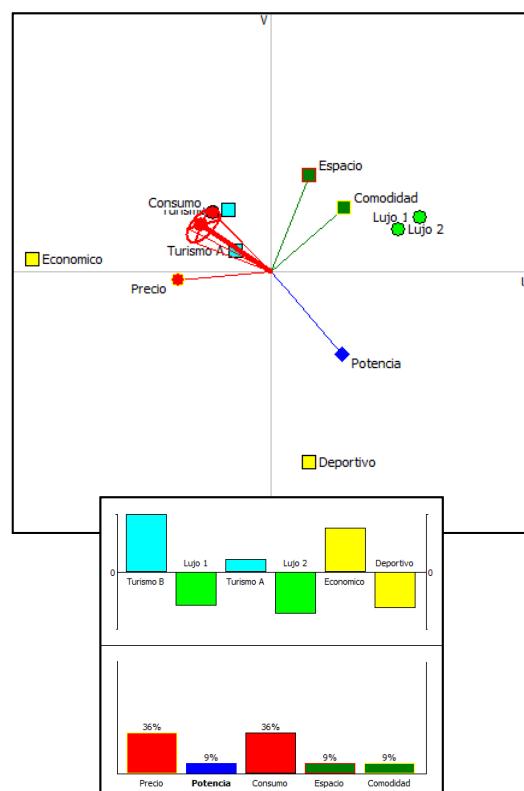


# Sensitivity Analysis with GAIA

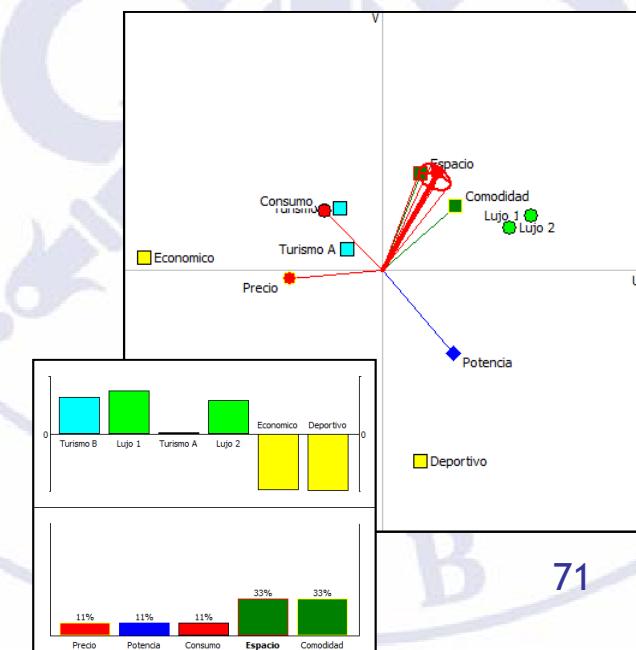
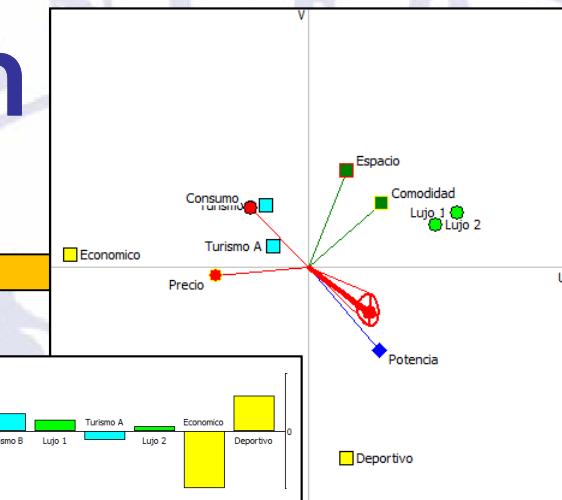
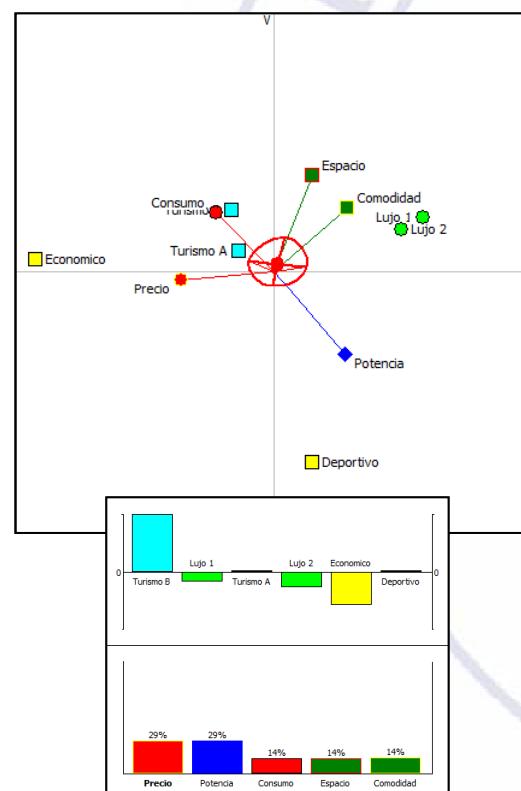
- Criteria weights  $\leftrightarrow$  Decision axis position.
- Interactive weight sensitivity analysis:  
« Walking Weights ».
- Robustness with respect to weight values?
  - Decision maker « brain » (PROMETHEE VI).
  - Area determined by the tip of the decision axis when criteria weights are changed within predefined percentages.

# GAIA-Brain

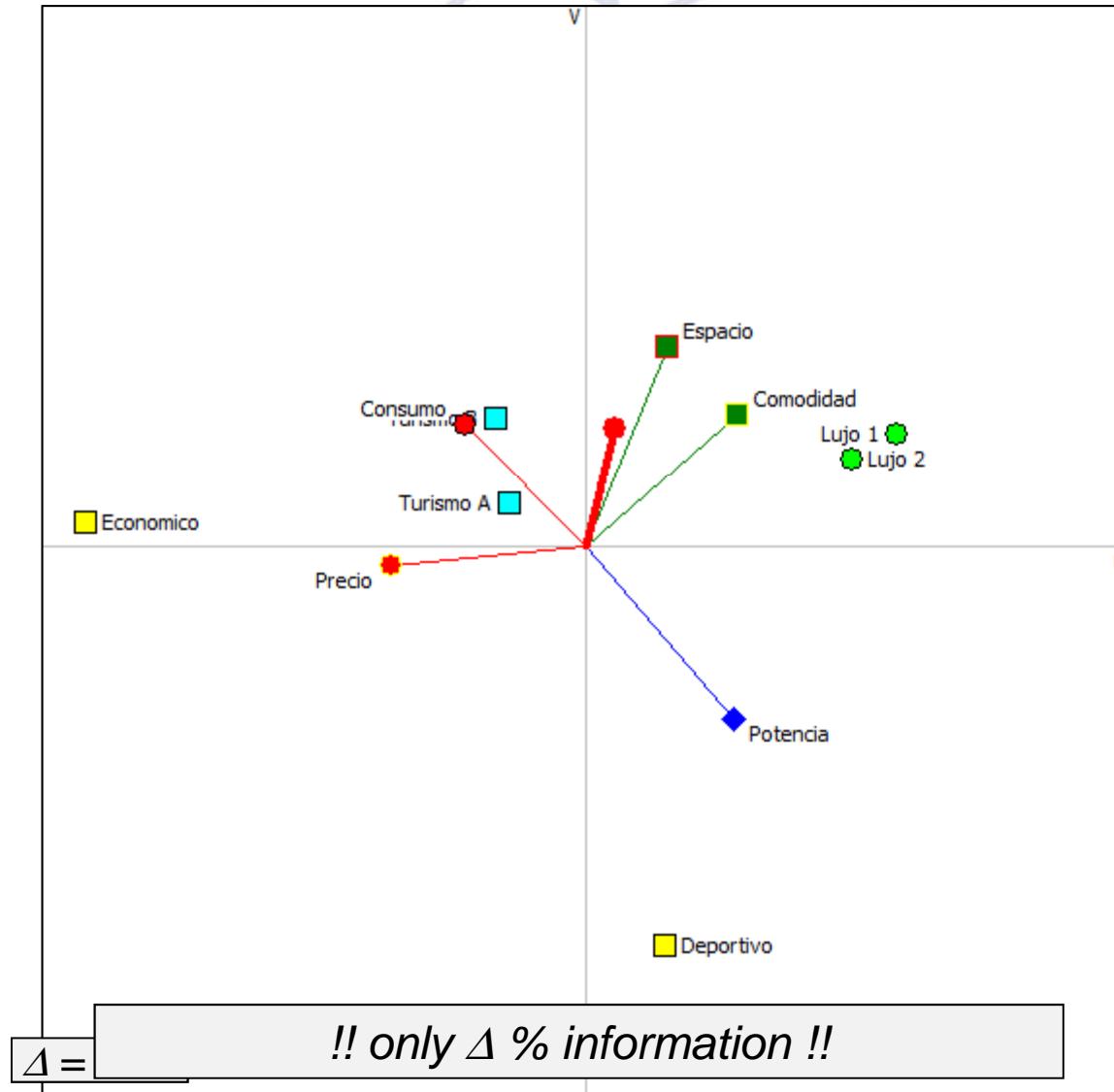
*20 years old*



*35 years old*



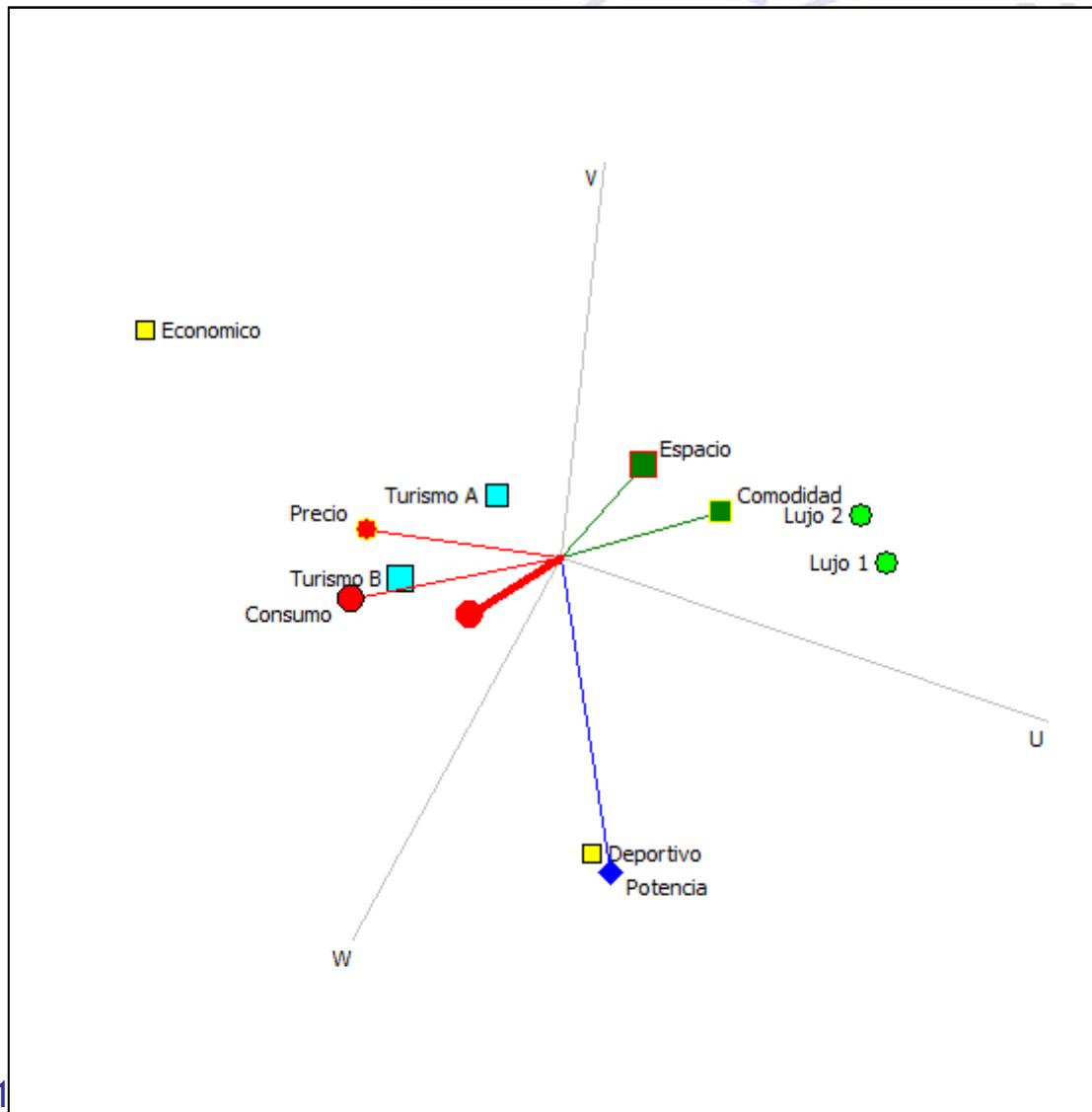
- Actions:  
points
- Criteria:  
axes
- Decision axis



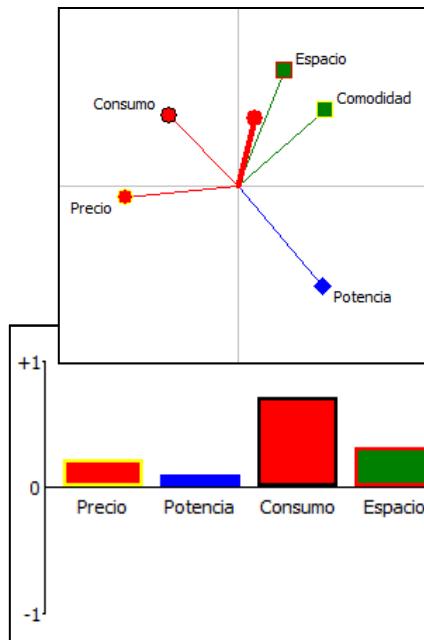
# Enhancing GAIA

- Limits of GAIA:
  - Imperfect view of the multicriteria data ( $\Delta\%$ ).
  - Potential distortion of the action profiles.
  - Non-optimal representation of the decision axis (weights) and distortion of the PROMETHEE II ranking (especially when the decision axis is shorter).
- New « GAIA-type » views:
  - GAIA 3D
  - GAIA Webs
  - GAIA-Stick
  - GAIA-Criterion

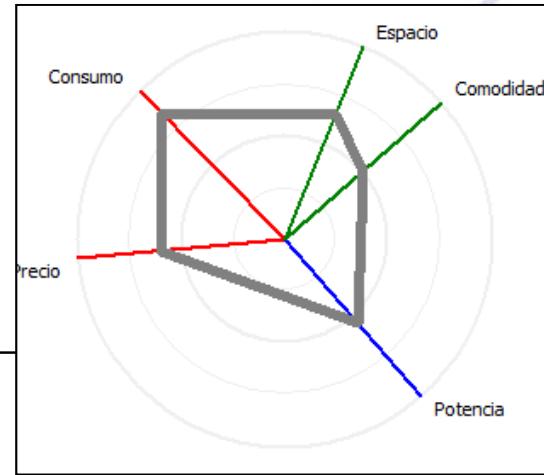
## GAIA 3D



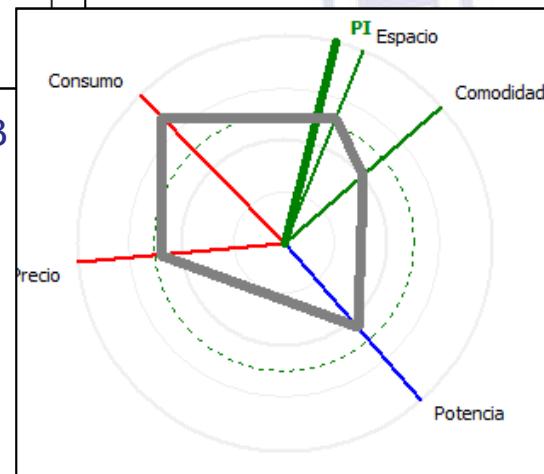
# GAIA Webs



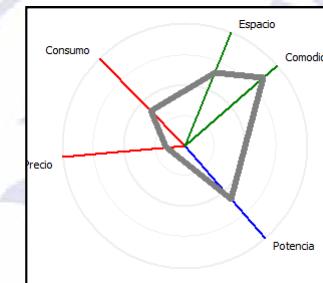
Action profile - Turismo B



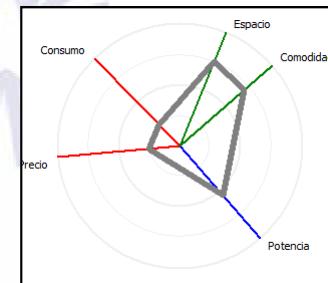
GAIA Web - Turismo B



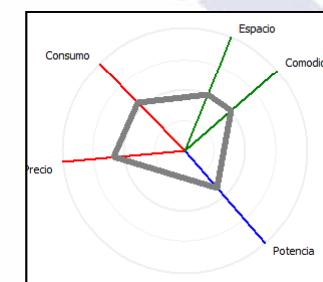
UNAM - Febrero 2012



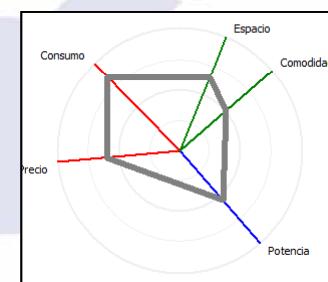
Lujo 1



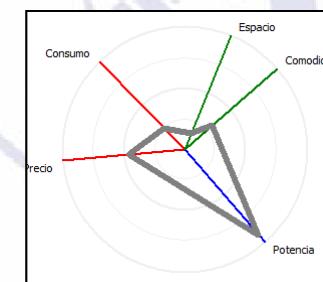
Lujo 2



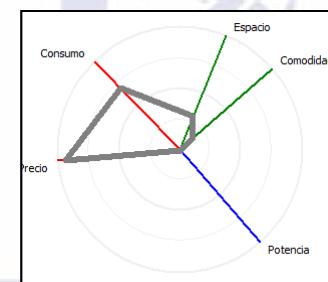
Turismo A



Turismo B



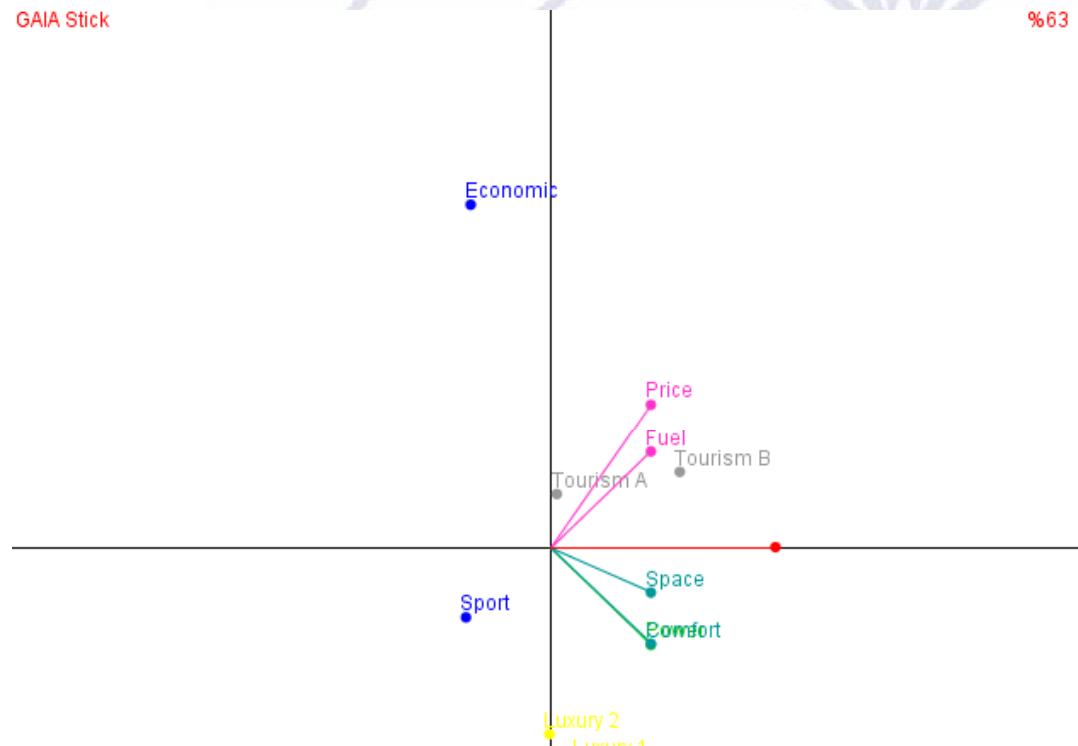
Deportes



Economico

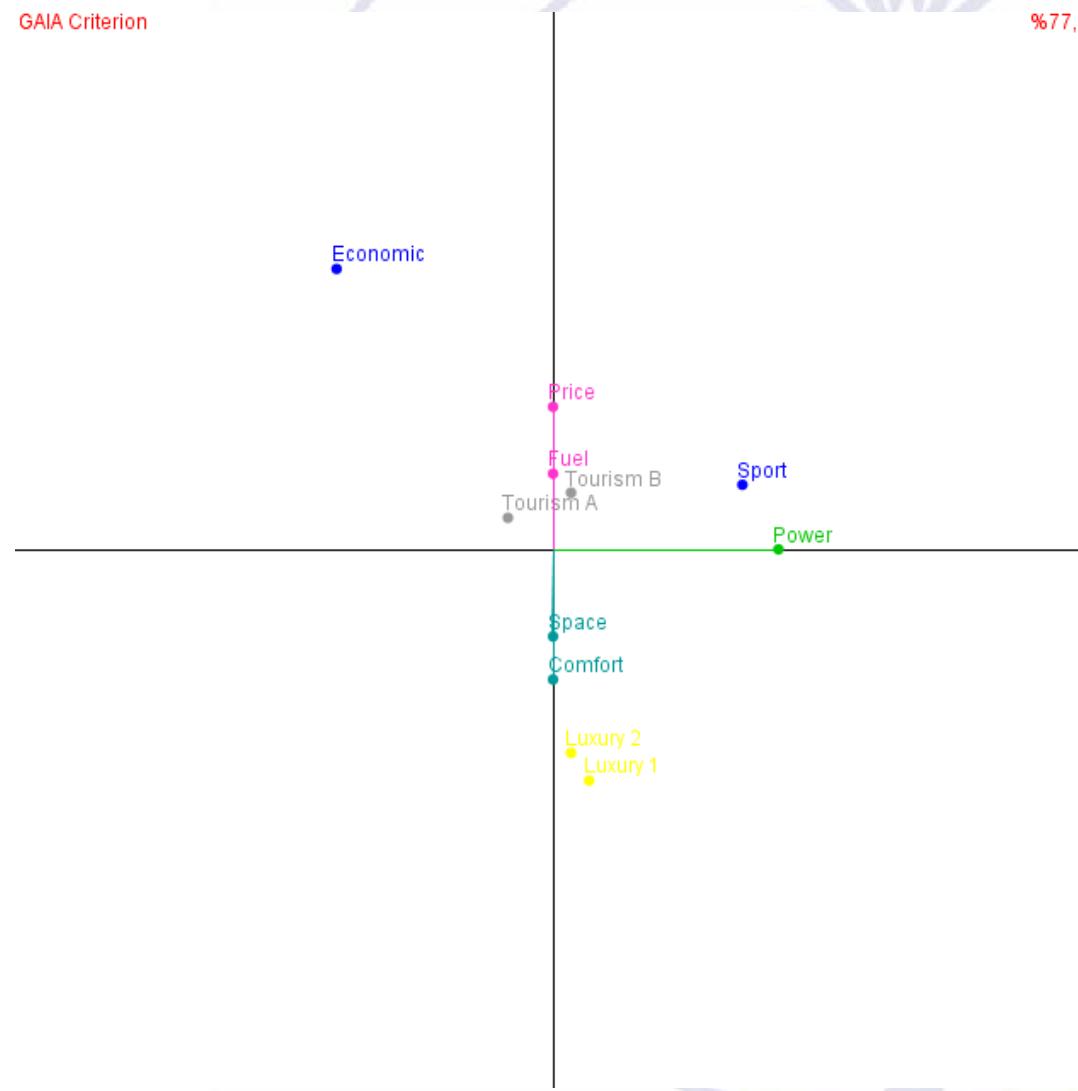
# GAIA-Stick

- **Horizontal axis:**
  - PROMETHEE II net flow.
- **Vertical axis:**
  - Most conflicting criteria.
  - Incomparabilities.



# GAIA-Criterion

- **Horizontal axis:**
    - Selected criterion unicriterion net flow.
  - **Vertical axis:**
    - Most conflicting other criteria.



# PROMETHEE & GAIA methods

- PROMETHEE : prescriptive approach
  - Partial ranking (prudent)
  - PROMETHEE I
  - Complete ranking (rating)
  - PROMETHEE II
- GAIA : descriptive approach
  - Identification of conflicts among criteria.
  - Profiles of actions - Clustering.
  - Assess priorities, sensitivity analysis (decision axis).

# Example 2 : Plant location

- Actions: 5 potential sites
- Criteria:
  - $g_1$  : Cost (investment)
  - $g_2$  : Cost (operations)
  - $g_3$  : Employment
  - $g_4$  : Transportation
  - $g_5$  : Environmental impact
  - $g_6$  : Social impact

# Evaluation table

	Investment	Operations	Employment	Transportation	Environment	Social
MinMax	Minimize	Minimize	Minimize	Maximize	Minimize	Minimize
Weight	25.0000	15.0000	20.0000	20.0000	10.0000	10.0000
Preference Functi	Linear	Linear	Linear	Level	Level	Level
Indifference Thres	5.00 %	5.00 %	5.00 %	0.5000	0.5000	0.5000
Preference Thres	25.00 %	25.00 %	10.00 %	1.5000	1.5000	1.5000
Gaussian Thresho	-	-	-	-	-	-
Threshold Unit	Percent	Percent	Percent	Absolute	Absolute	Absolute
Unit	M\$	M\$	workers	5-point	Impact	Impact
Site 1	74.0000	12.0000	175.0000	Average	High	Low
Site 2	86.0000	9.0000	170.0000	Good	Low	Very Low
Site 3	89.0000	7.0000	145.0000	Very Good	Very Low	Moderate
Site 4	115.0000	8.0000	95.0000	Bad	Low	High
Site 5	128.0000	10.0000	110.0000	Good	Moderate	Very Low

- Criteria to minimize or maximize.
- Different scales.
- Quantitative or qualitative criteria.

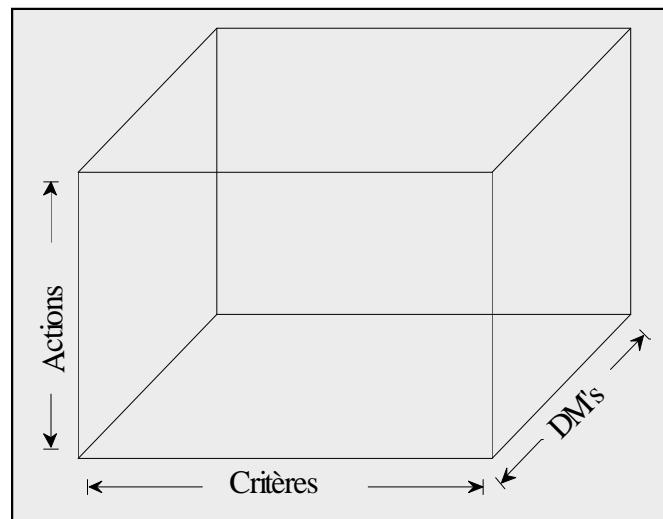
# Single- and Multi-decision maker decision problems

- Single-decision maker :
  - Single stakeholder (decision maker).
  - Single evaluation table and preference structure.
- Multi-decision maker:
  - Multiple stakeholders (including decision maker(s)).
  - Multiple evaluation tables and preference structures.
  - Looking for a consensus solution.

## Example 2

- Four stakeholders (“decision makers”):
  - Industrial (actual decision maker),
  - Political authorities (regional),
  - Environmental protection groups,
  - Workers unions (social).
- Four multicriteria tables.

# Multicriteria matrix



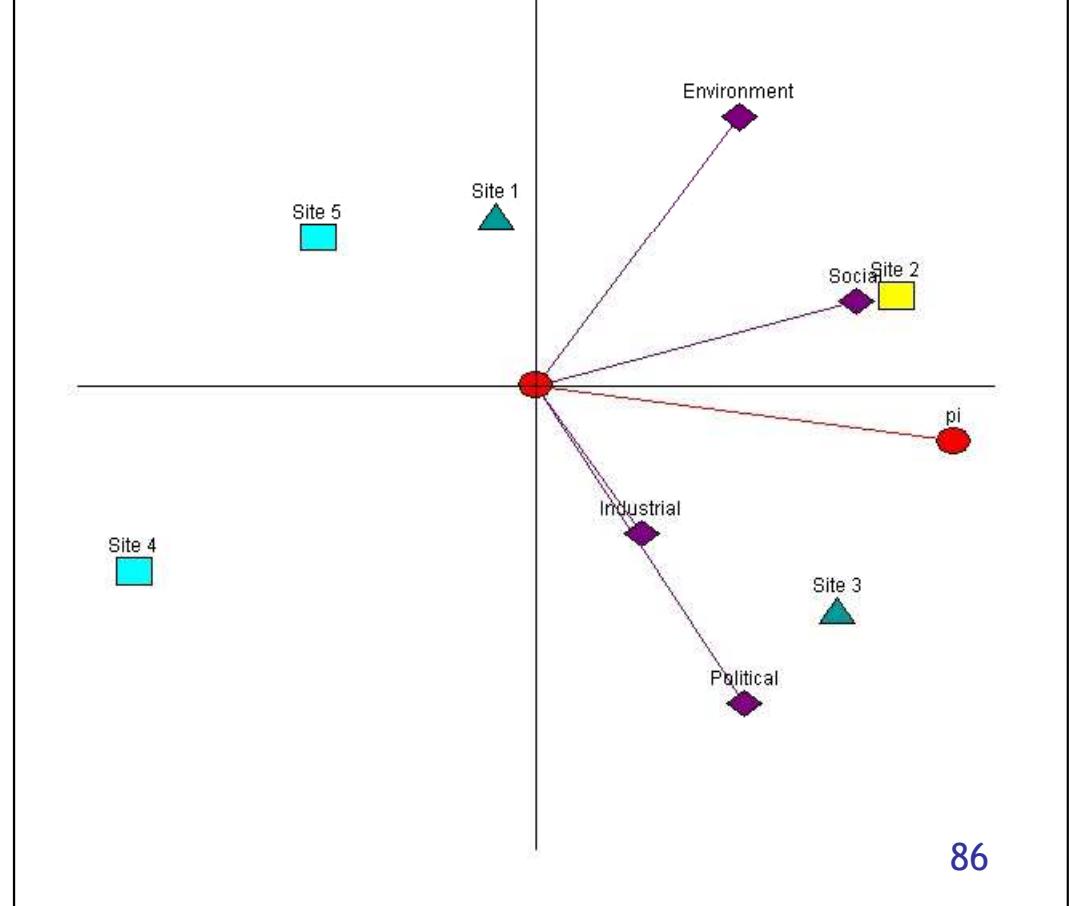
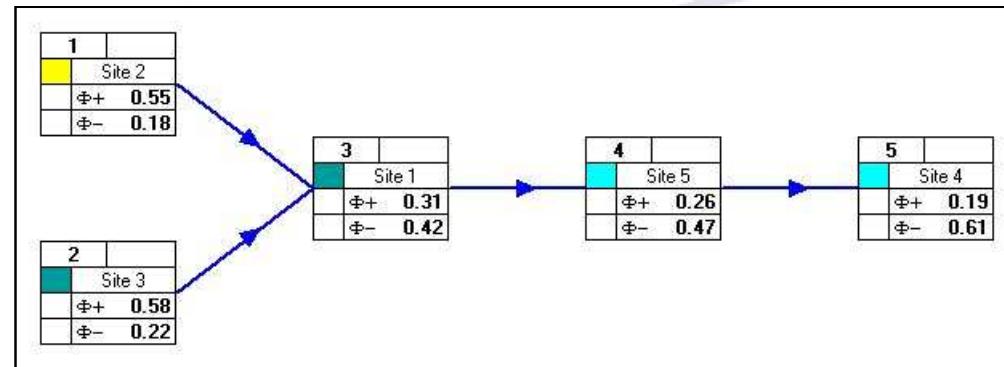
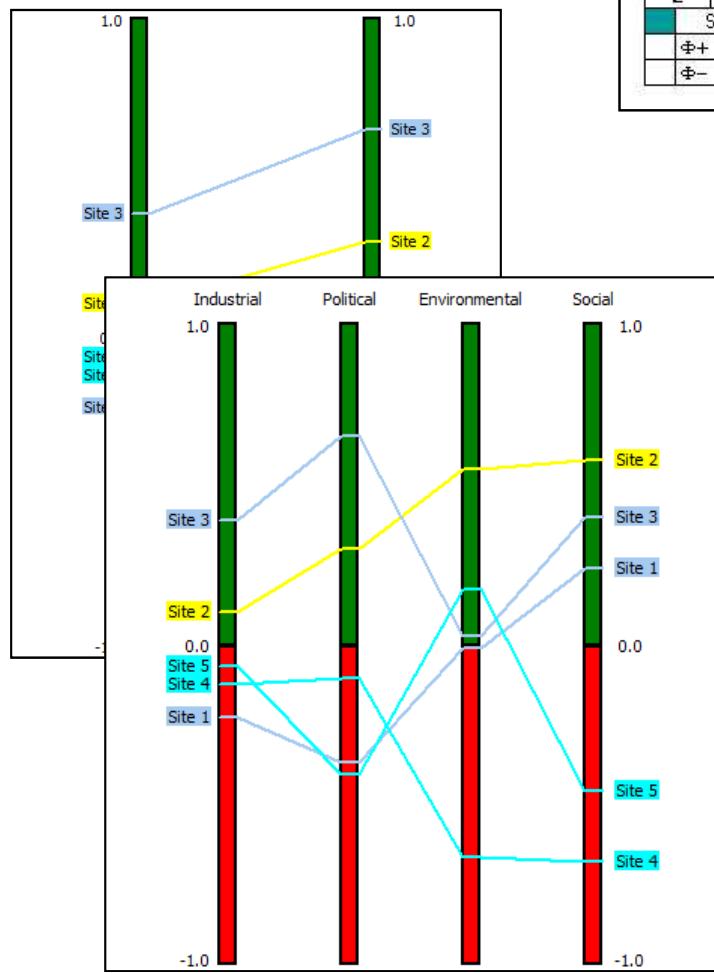
- Adapt multicriteria methods to multi-decision maker problems.
- Analyze conflicts among decision makers.
- Help to achieve consensus solution.

# Multi-scenarios model

- Scenarios:
  - Points of view,
  - Hypotheses, ...
- Evaluations:
  - ‘Objective’ criteria: common evaluations.
  - ‘Subjective’ criteria: specific evaluations for each scenario.
- Specific preference structures :
  - Weights, preference thresholds.

# Multi-scenarios model

- Adaptation of PROMETHEE:
  - Individual rankings.
  - Global (group) rankings taking into account a possible weighing of the scenarios.
- Adaptation of GAIA:
  - Two distinct analyses.



# PROMETHEE Software

- Decision Lab 2000
- D-Sight
- Visual PROMETHEE
  - beta version, close to 1.0 release.
  - 2-level simple hierarchical criteria structure.
  - Visual representations:
    - PROMETHEE I Diamond,
    - GAIA-Stick,
    - GAIA-Criterion, ...

# Decision Lab 2000

## PROMETHEE & GAIA software

- Data management:
  - Qualitative scales,
  - Missing values,
  - Categories of actions or criteria.
- PROMETHEE I et II
- GAIA
- Sensitivity analysis tools:
  - Walking weights,
  - Weight stability intervals.
- Multiple scenarios (GDSS)

# Visual PROMETHEE



[WWW.PROMETHEE-GAIA.NET](http://WWW.PROMETHEE-GAIA.NET)

- 2 level simple hierarchical criteria structure.
- New visual tools:
  - PROMETHEE rankings and Diamond,
  - Visual Weight Stability Intervals,
  - Decision-maker's Brain (PROMETHEE VI),
  - GAIA-3D,
  - GAIA-Webs and PROMap GIS integration,
  - Performance (input-output) analysis, ...

# PROMap

- Google Maps integration:



# Further developments

- Imperfect information:
  - Uncertainty (probabilistic evaluations, ...)
  - Imprecision (fuzzy numbers, ...)
- Enhanced GAIA analysis:
  - GAIA-stick
  - GAIA-criterion
- Group decision:
  - Multi-DM GAIA views (criteria, actions)

# Some applications at ULB

- Financial evaluation of companies.
- Quality assessment of suppliers.
- Electricity production planning at Electrabel.
- Regional planning.
- Evaluation of urban waste management systems.
- Environmental applications.
- Therapeutical choice.
- ...