



MultiCriteria Decision Aid with **PROMETHEE & GAIA**

How to make better and more sustainable decisions

Πανεπιστήμιο Μακεδονίας
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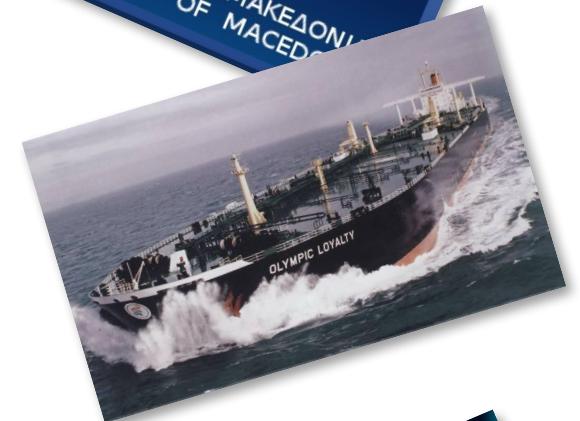
Course Schedule

- **Friday 20 – What? Why? How?**
 - Morning
 - What is multicriteria decision aid
 - Why you should use multicriteria decision aid
 - Afternoon
 - **PROMETHEE & GAIA**
- **Saturday 21 – Using Visual PROMETHEE**
 - Morning
 - Hands-on training
 - Afternoon
 - Case studies

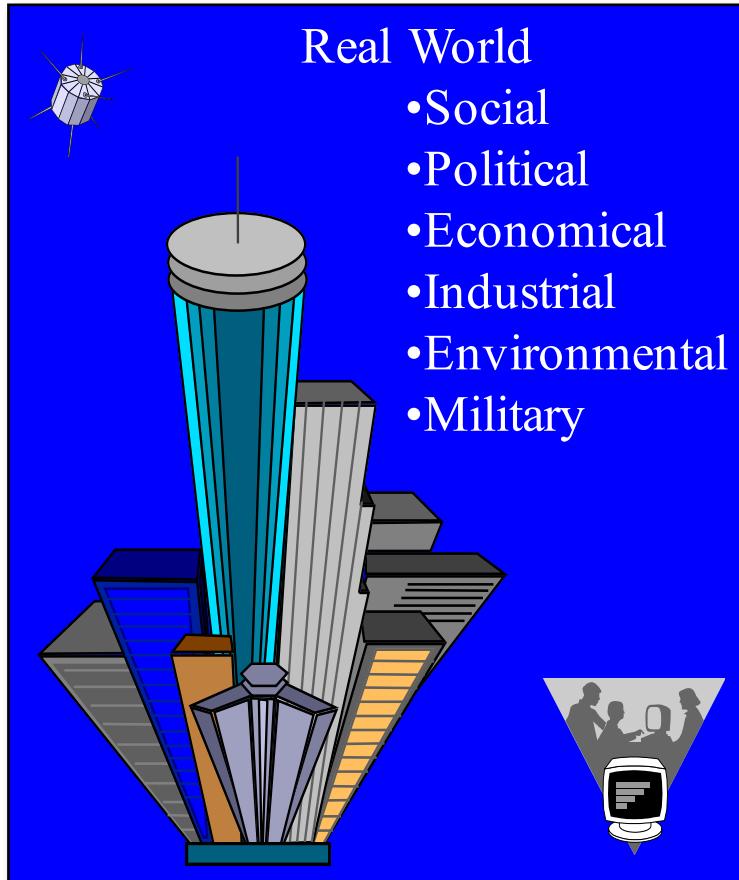
- **Morning**
 - What is multicriteria decision aid
 - Optimization vs multicriteria decision aid
 - Sustainable decisions
 - Models and main approaches
 - Why you should use multicriteria decision aid
 - Facing complexity and conflicting issues
 - Single decision maker context
 - Collaborative group decision
 - Negotiations between parties or stakeholders
- **Afternoon**
 - **PROMETHEE & GAIA**

Decisions

- Personal decisions
 - Choose a restaurant tonight
 - Choose a university
 - Purchase a new phone, a new car, ...
- Business decisions
 - Develop a new product
 - Choose a computer system
 - Investments, strategies, project management, ...
- Political decisions
 - Join the EU... Leave the EU...
 - Build a new hospital
 - Regional investment, taxes, ...



Decision Making

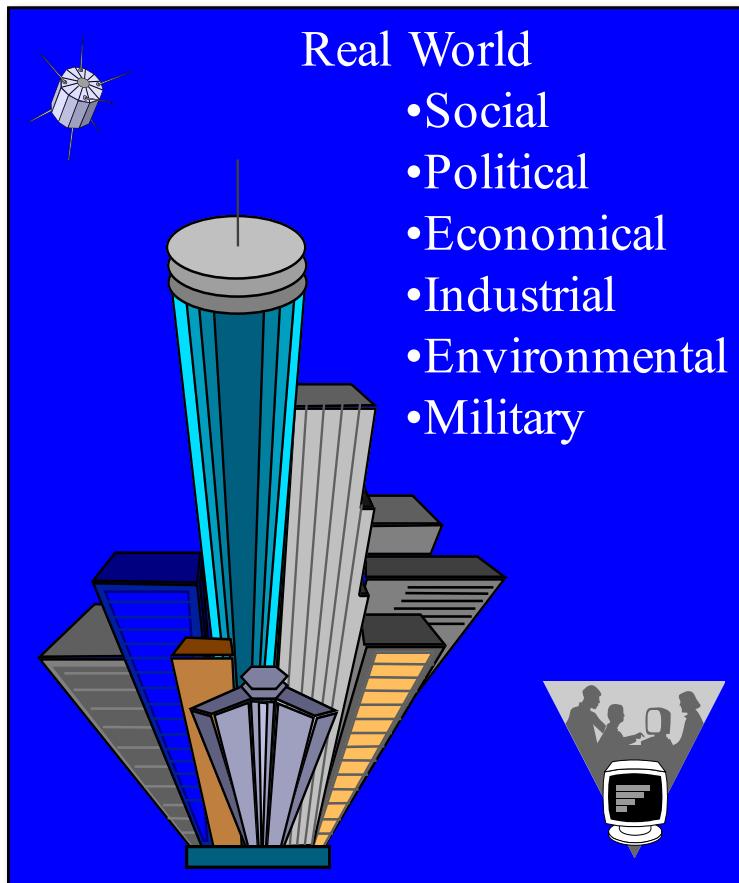


- Describe,
- Understand,
- Manage.

2 Approaches :

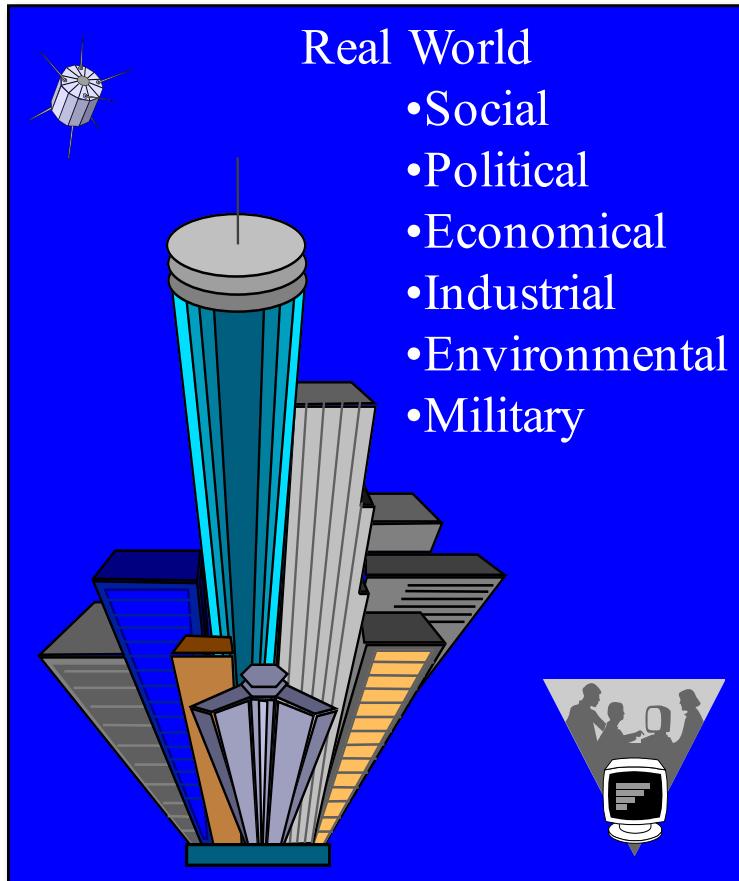
- Qualitative approach,
- Quantitative approach.

Decision Aid



- Possible decisions?
- How to compare them?
- Preferences, Objectives?

Decision Aid

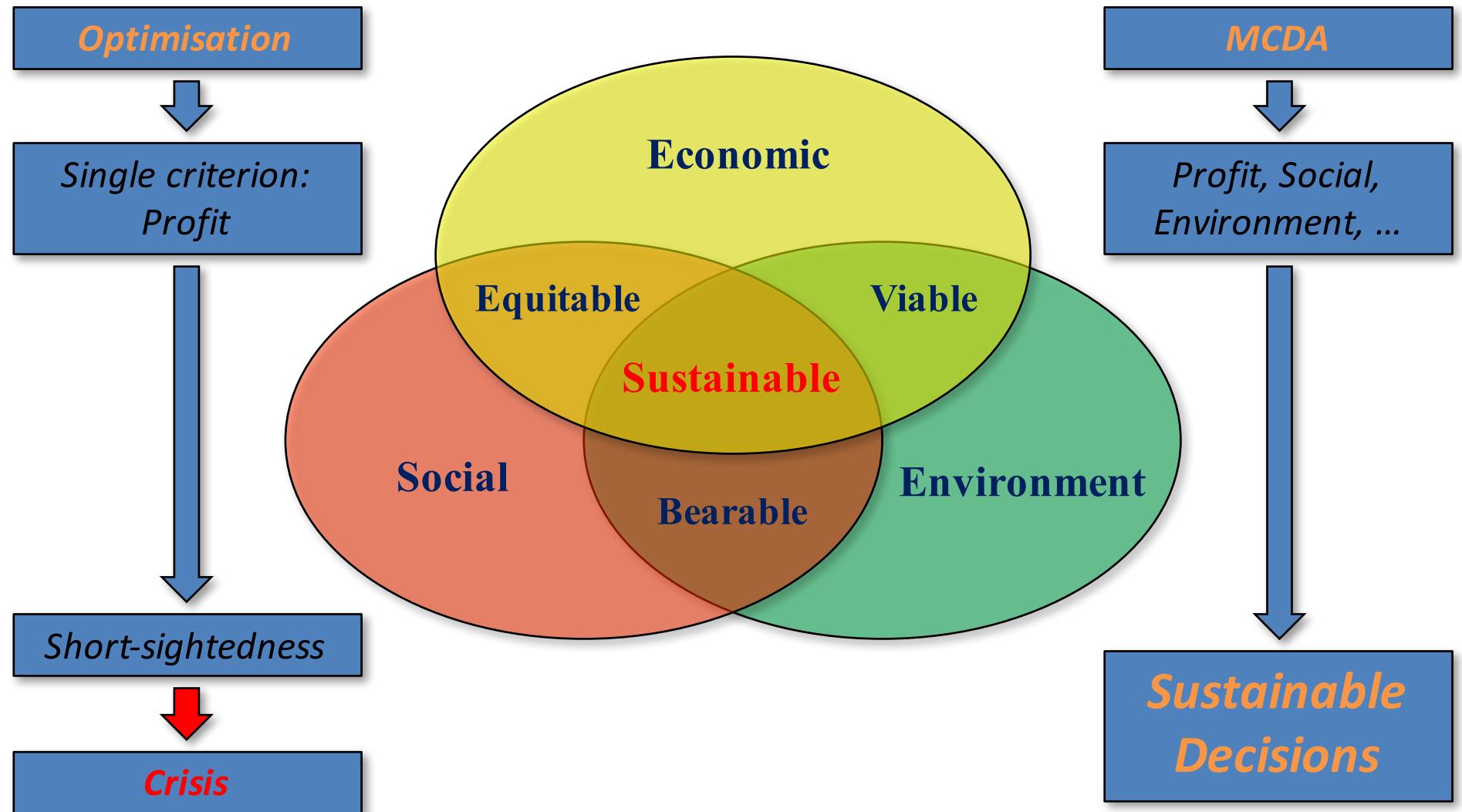


- Approximation to real world!
- Decision Aid.

Quantitative Model?

- Describe possible decisions (actions)?
 - List, variables, ...
- Objective? Best decision? Best choice?
 - Minimize costs?
 - Maximize profit?
 - Maximize quality?
 - Minimize impacts?
- Optimization models?
- Or **MCDA** (**M**ulti**C**riteria **D**ecision **A**id) models...

MCDA vs Optimisation



Some Decision or Evaluation Problems

- Locating a new plant, a new shop, ...
- Human resources management.
- Purchasing equipment.
- Assessing the quality of suppliers.
- Evaluating projects.
- Selecting an investment strategy.

Unicriterion vs Multicriteria Model

- **Unicriterion model:**

$$\text{Optimise} \{g(a) | a \in A\}$$

- Mathematically **well-stated**:
 - Optimal solution,
 - Complete ranking of the actions.
- Socio-economically **ill-stated**:
 - Single criterion? Not realistic.
 - Notion of criterion: perception thresholds, ...

Unicriterion vs Multicriteria Model

- **Multicriteria model:**

$$\text{Optimise}\{g_1(a), g_2(a), \dots, g_k(a) | a \in A\}$$

- Mathematically **ill-stated**:
 - No optimal solution,
 - No mathematical meaning.
- Socio-economically **well-stated**:
 - Closer to real world decision problem,
 - Search for a compromise solution.

Multicriteria Table

- Actions:
 - Possible decisions,
 - items to evaluate.
- Criteria:
 - quantitative,
 - qualitative.

Multicriteria Table

	Crit. 1 (/20)	Crit. 2 (rating)	Crit. 3 (qual.)	Crit. 4 (Y/N)	...
Action 1	18	135	G	Yes	...
Action 2	9	147	B	Yes	...
Action 3	15	129	VG	No	...
Action 4	12	146	VB	?	...
Action 5	7	121	G	Yes	...
...

Plant Location

	Investment (M€)	Costs (k€)	Environm. (impact)	...
Site 1	18	135	G	...
Site 2	9	147	B	...
Site 3	15	129	VG	...
Site 4	12	146	VB	...
Site 5	7	121	G	...
...

Purchase Options

	Price (€)	Reliability (days)	Maintenance (estimate)	...
Product A	18	135	G	...
Product B	9	147	B	...
Product C	15	129	VG	...
Product D	12	146	VB	...
Product E	7	121	G	...
...

A Simple Example

The purchase of a new car

Objectives:

- Economy (price),
- Usage (fuel consumption),
- Performance (power),
- Space,
- Comfort.

Multicriteria Table

Cars	Price	Power	Consumpt.	Space	Comfort
Tourism A	26 000 \$	75	8,0	average	average
Sport	29 000 \$	110	9,0	very bad	bad
Tourism B	25 500 \$	85	7,0	good	average
Luxury 1	38 000 \$	90	8,5	good	very good
Economic	15 000 \$	50	7,5	bad	very bad
Luxury 2	35 000 \$	85	9,0	very good	good

- Best buy?
- Best compromise?
- Priorities of the buyer?

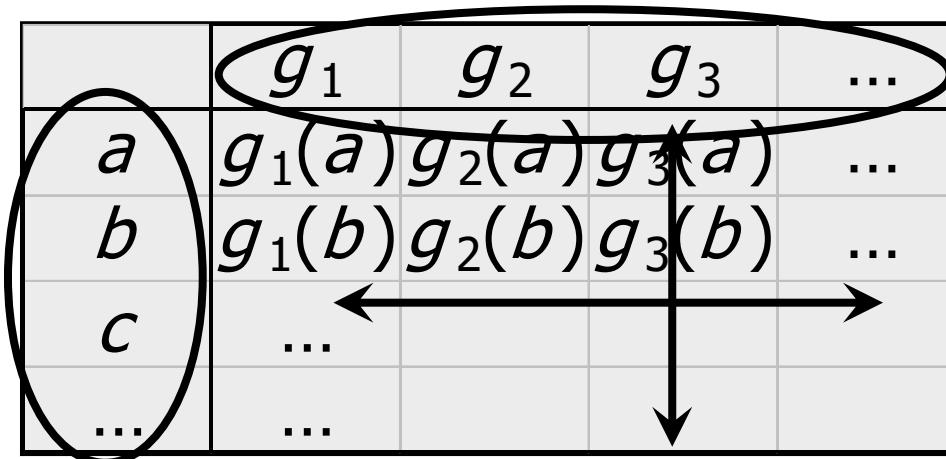


Modeling... 1... 2... 3...

1.
Define the
actions

2.
Define the
criteria

	g_1	g_2	g_3	...
a	$g_1(a)$	$g_2(a)$	$g_3(a)$	...
b	$g_1(b)$	$g_2(b)$	$g_3(b)$	...
c	...	...	...	...
...



3.
Model
preferences

1. Defining the actions

- Definition : Let A the set of actions. A can be defined:
 - **in extension:**
by enumeration of its elements.
→ relatively small number of actions.
 - **in comprehension:**
by constraints on a set of decision variables.
(Cf. linear programming)
→ large number or infinity of actions.

Some properties of the set of actions

A can be:

- **stable**: a priori defined, doesn't evolve.
- **evolutive**: can evolve during the procedure.
- **globalised**: mutually exclusive elements.
- **fragmented**: combinations of actions are considered.

2. Defining the criteria

- **Definition:**
function g defined on A , taking its values in a totally ordered set, and representing an objective of the decision-maker.
- **Consistent family of criteria:**
 - Include all aspects of the decision problem, all the objectives of the decision-maker,
 - Avoid redundancies.

Qualitative Criteria

- Qualitative scales:
 - Maximum 9 levels (7 ± 2) to ensure a consistent evaluation.
 - Presence of a neutral level?
 - Examples:
 - Very good, Good, Average, Bad, Very bad
 - Yes, No
 - ++, +, 0, -, --
 - ++, +, -, --
- Underlying numerical scale (coding).

3. Modeling preferences

- Problem:

How to compare two actions a and b to each other?
- A first model: 3 possible results:
 1. Preference: aPb or bPa
 2. Indifference: aIb
 3. Incomparability: aRb

Traditional preference structure (unicriterion)

- Optimisation of a function g on A

$$\forall a, b \in A : \begin{cases} aPb & \Leftrightarrow g(a) > g(b) \\ aIb & \Leftrightarrow g(a) = g(b) \end{cases}$$

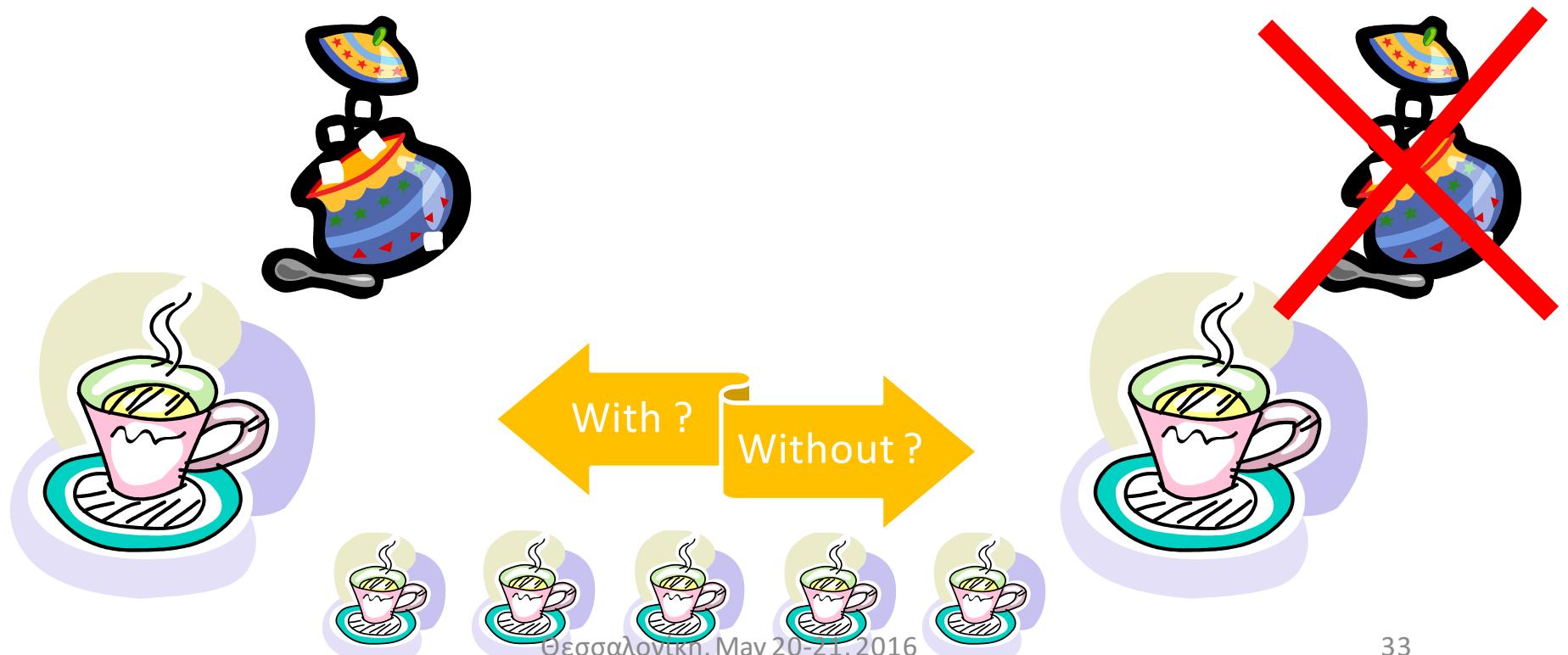
- Consequences:

R is empty
P is transitive
I is transitive

- Complete ranking.

The notion of indifference threshold

- Problem: Indifference can be intransitive.
Cf. Coffee cup paradox (Luce, 1956)



The notion of indifference threshold

- Problem: Indifference can be intransitive.
Cf. Coffee cup paradox (Luce, 1956)
- Introduction of an indifference threshold:

$$\forall a, b \in A : \begin{cases} aPb & \Leftrightarrow g(a) > g(b) + q \\ aIb & \Leftrightarrow |g(a) - g(b)| \leq q \end{cases}$$

- Quasi-order : P is transitive, but not I .

Other preference structures

- Variable indifference threshold
 - ❖ Interval order.
- Preference + indifference thresholds
 - ❖ Pseudo-order.
- Models including incomparability
 - ❖ Partial orders.
- Valued preference structures.

Problematics

	g_1	g_2	g_3	...
a	$g_1(a)$	$g_2(a)$	$g_3(a)$	...
b	$g_1(b)$	$g_2(b)$	$g_3(b)$	...
c	...			
...	...			

Evaluations

- n actions
- k criteria

- **α - choice:** determine a subset of actions (the « best ones »).
- **β - sorting:** sort actions in predefined categories.
- **γ - ranking:** rank from the best to the worst action.
- **δ - description:** describe actions and their consequences.

Unicriterion Model Optimization

- Optimal solution
 - Maximum or minimum of criterion value
 - Mathematically well-defined
 - Generally exists
- Optimization algorithms
 - Adapted to specific cases (linear programming, branch and bound, network optimization, ...)
 - “Proved”

Dominance and efficiency

- « Objective ».
- Based on a unanimity principle:
$$a \text{ dominates } b \Leftrightarrow g_h(a) \geq g_h(b) \quad \forall h$$
- Efficiency: a is efficient if it is not dominated by any other action.
- Problems:
 - Dominance is poor (few dominances),
 - Many actions are efficient.

Objections to Dominance

I	g_1	g_2
a	100	100
b	20	30

- a efficient
- a preferred to b

II	g_1	g_2
a	100	30
b	20	100

- a and b efficient
- a and b incomp.

III	g_1	g_2
a	100	99
b	20	100

- a and b efficient
- a preferred to b

IV	g_1	g_2
a	100	99
b	99	100

- a and b efficient
- a and b indifferent

V	g_1	g_2
a	100	100
b	99	99

- a efficient
- a and b indifferent

Some Characteristics for a good multicriteria method

- Take into account **deviations** between evaluations.
- Take **scale** effects into account.
- Build either a **partial (P,I,R)** or a **complete (P,I)** ranking of the actions.
- Stay sufficiently **simple**:
 - **no** black box,
 - **no** technical parameters.

A common approach: The weighted sum

Actions
or
Decisions

Weights of
the criteria

	Criteria			
	g_1	g_2	g_3	...
a	$g_1(a)$	$g_2(a)$	$g_3(a)$	...
b	$g_1(b)$	$g_2(b)$	$g_3(b)$	...
c	...	...	...	...
...
	w_1	w_2	w_3	...



A common approach: The weighted sum

- Global value for a :

$$V(a) = w_1 g_1(a) + w_2 g_2(a) + \dots$$

- a is preferred to b if:

$$V(a) > V(b)$$

(if all criteria are to maximise)

Weighted Sum

Example 1

	g_1	g_2	g_3	g_4	g_5
a	100	100	100	100	55
b	85	85	85	85	100
	1/5	1/5	1/5	1/5	1/5

- $V(a) = 91 \quad V(b) = 88$
- Total and uncontrolled compensation of weaknesses by strengths.

Weighted Sum

Example 2

	g_1	g_2
a	100	0
b	0	100
c	50	50
d	50	50
	1/2	1/2

- $V(a) = V(b) = V(c) = V(d) = 50$
- Elimination of conflicts – Loss of information.

Weighted Sum

Example 3

“Profit is approximately 2 times more important than time savings; 0.7 for profit and 0.3 for time savings.”

	g_1 (BF)	g_2 (min)
a	60	60
b	48	70
	0.7	0.3

$$V(a) = 60$$

$$V(b) = 54.6$$

a is ranked 1st.

Weighted Sum

Example 3

“Profit is approximately 2 times more important than time savings; 0.7 for profit and 0.3 for time savings.”

	g_1 (FF)	g_2 (min)
a	10	60
b	8	70
	0.7	0.3

$$V(a) = 25$$

$$V(b) = 26.6$$

b is ranked 1st!

Weighted Sum

Example 3

	g_1 (BF)	g_2 (min)
a	60	60
b	48	70
	0.7	0.3

$$V(a) = 60$$
$$V(b) = 54.6$$

a is ranked 1st.

	g_1 (FF)	g_2 (min)
a	10	60
b	8	70
	0.7	0.3

$$V(a) = 25$$
$$V(b) = 26.6$$

b is ranked 1st.



Significance of the “weights” !

- Multiattribute utility theory (MAUT).
- Outranking methods.
- Interactive methods.
- Multiobjective programming.
- ...

Since 1970, numerous developments:
conferences, papers, books,
applications, software...

Multiatribute Utility Theory

- Single synthesis criterion (aggregation).

$$U(a) = U(g_1(a), g_2(a), \dots, g_k(a))$$

- Existence?
 - Construction?
 - Mathematical form?
- additive?

$$U(a) = \sum_{j=1}^k U_j(g_j(a))$$

Multiatribute Utility Theory

- Mode of construction :
 - direct,
 - indirect.
- Information intensive for the decision maker.
(quantity of information vs reliability?).
- Not flexible (sensitivity analyses).
- Far away from the original decision problem structure:

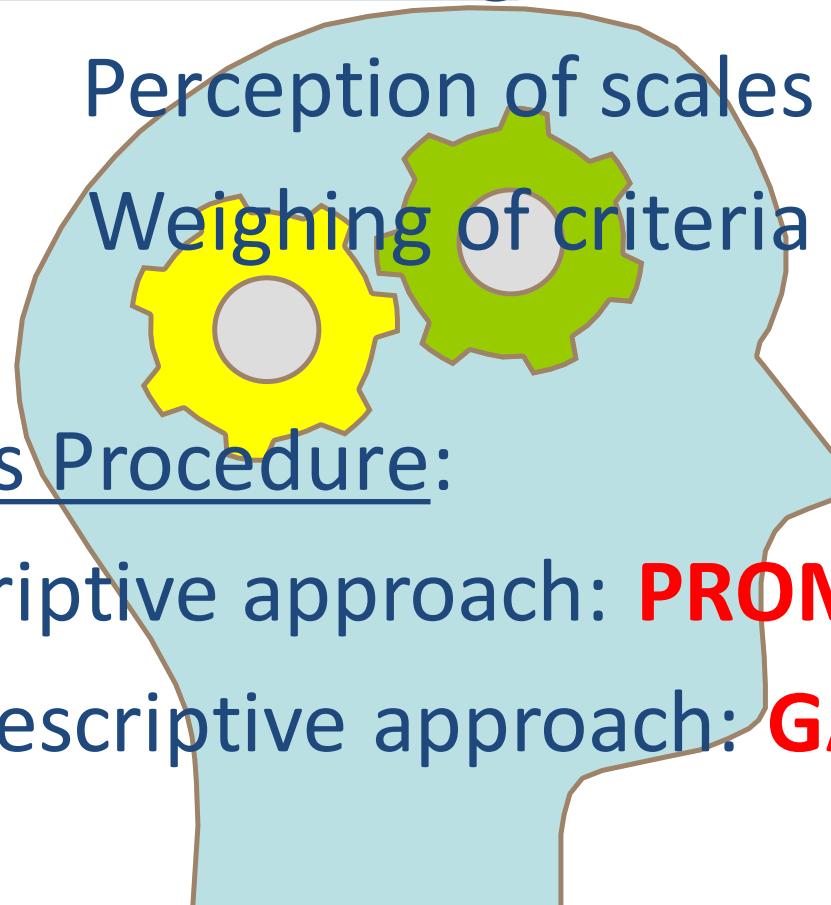
multicriteria ☺ unicriterion

Outranking Methods

- Majority principle
(vs unanimity for dominance).
- Pairwise comparison of actions.
- Closer to the decision problem.
- **ELECTRE** methods (1968-).
- **PROMETHEE & GAIA** methods (1982-).

- Morning
 - What is multicriteria decision aid
 - Why you should use multicriteria decision aid
- Afternoon
 - **PROMETHEE & GAIA**
 - Data and preference modeling
 - **PROMETHEE** rankings
 - **GAIA** visual analysis
 - Sensitivity analyses
 - Group decision and negotiation

- Preference modelling:



Perception of scales
Weighing of criteria

- Analysis Procedure:

Prescriptive approach: **PROMETHEE**

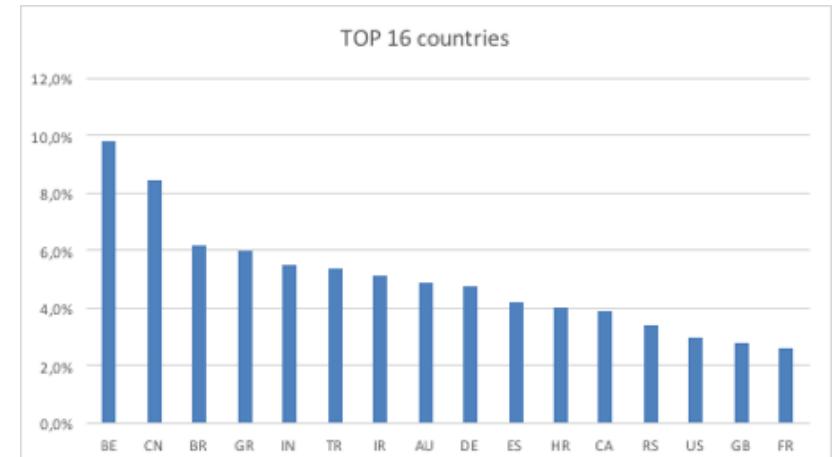
Descriptive approach: **GAIA**

Why PROMETHEE?

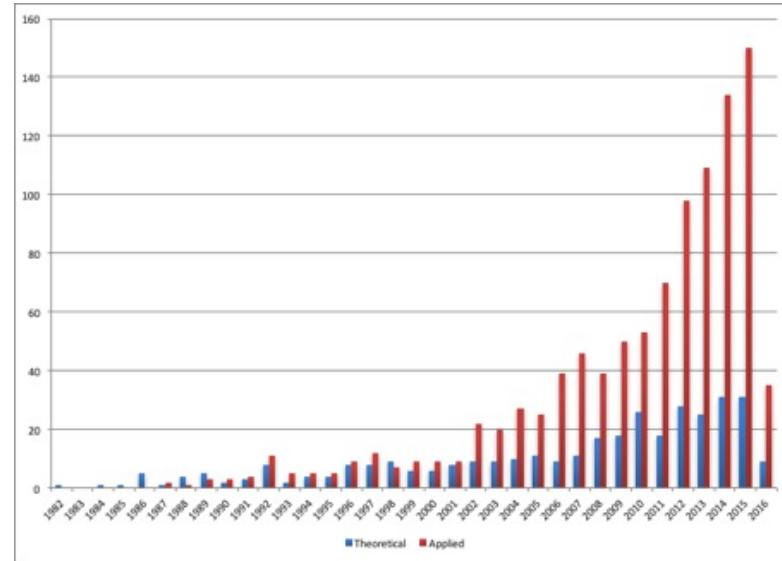
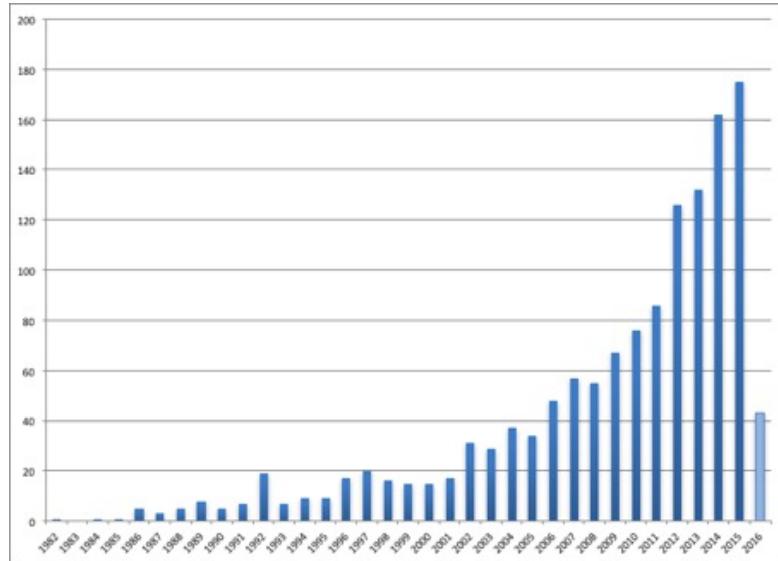
- Proven methodology
 - 30 years development
 - Over 1350 published scientific papers
- « Simplicity »
- Visual tools
- Sensitivity analysis tools
- Interactivity
- **Visual PROMETHEE software**

Some stats...

- First paper published in **1982** by J-P. Brans.
- Over **1350** published papers as of today.
- **81** papers published by **140** Greek authors, from **1989** to 2016
(worldwide #4, after Belgium, China and Brazil)
- Main fields of application:
 - Environment
 - Industry
 - Services / Public sector
 - Energy
 - Finance



PROMETHEE Timeline



- Over 1350 papers published
 - 75% applied – 25% theoretical
- Median year: 2011
- Over 2300 authors from 78 countries

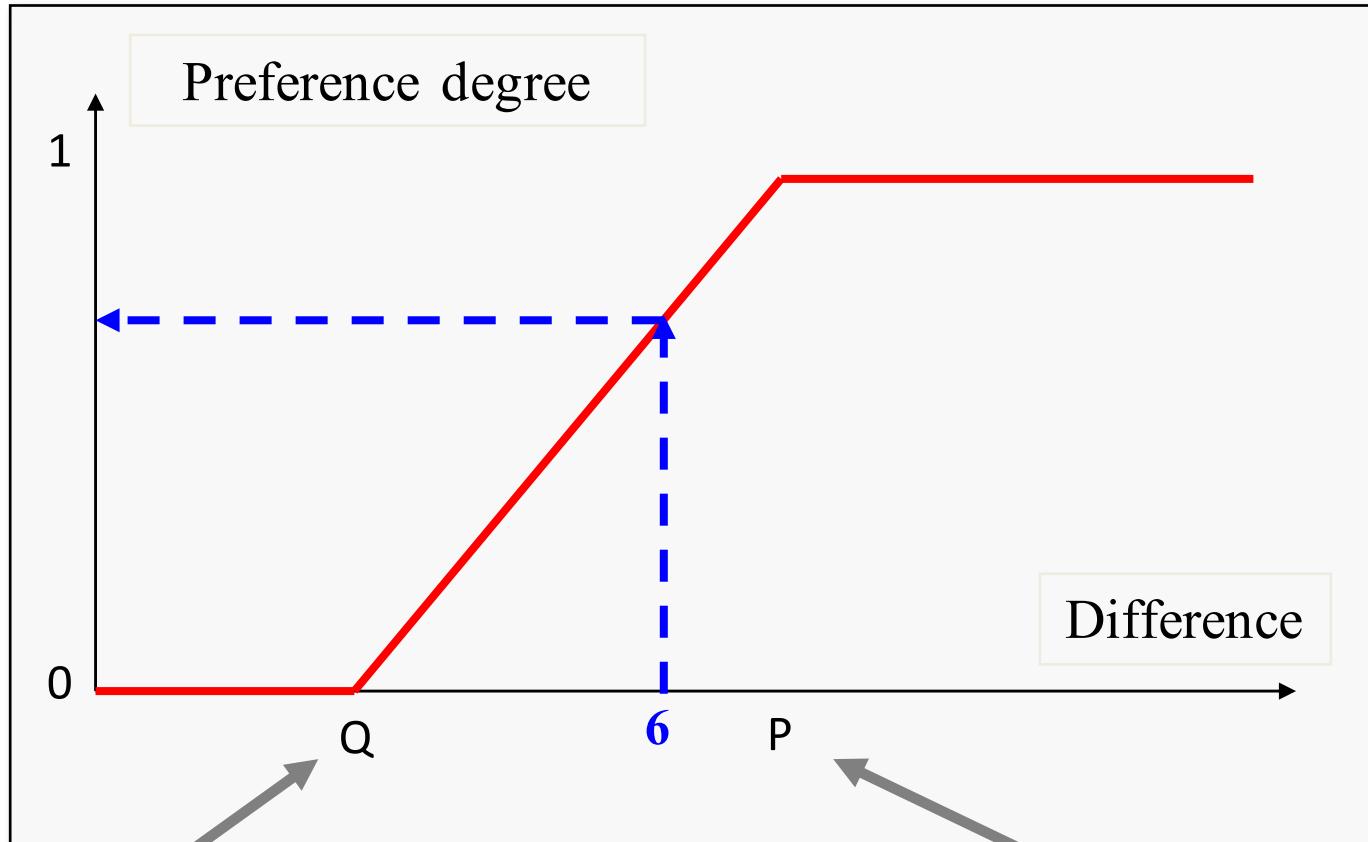
Principles of the **PROMETHEE** Methods

- Preference modelling:
 - Preference functions
 - Weighing of the criteria
- Pairwise comparison of the actions:
 - Outranking
 - Prudent (partial ranking)
 - Partially compensatory approach
 - Advantage over weighted sum and utility functions

Comparison of 2 Actions

	Crit. 1 (/20)	Crit. 2 (rating)	Crit. 3 (qual.)	Crit. 4 (Y/N)	...
Action 1	18	135	G	Yes	...
Action 2	9	147	Difference = 6		...
Action 3	15	129	VG	No	...
Action 4	12	146	VB	?	...
Action 5	7	121	G	Yes	...
...

Preference Function



Indifference threshold

Linear

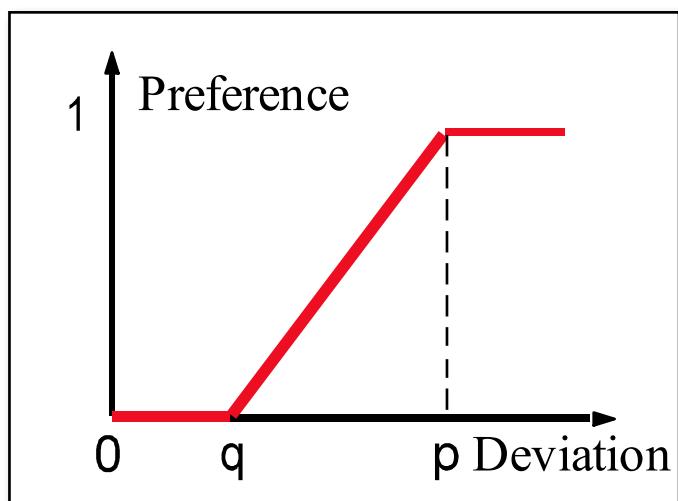
Preference threshold

PROMETHEE

Pref(Eco.,Lux.)

		Economic		Luxury 1			Wght
1,0	<u>-23000</u>	15000	50	Price	38000	0,0	1/5
0,0			7,5	Power	90	+40	1/5
0,5	<u>-1,0</u>		B	Fuel	8,5	0,0	1/5
0,0		VB		Space	G	+2	1/5
0,0				Comfort	VG	+4	1,0

Pref(Lux.,Eco.)



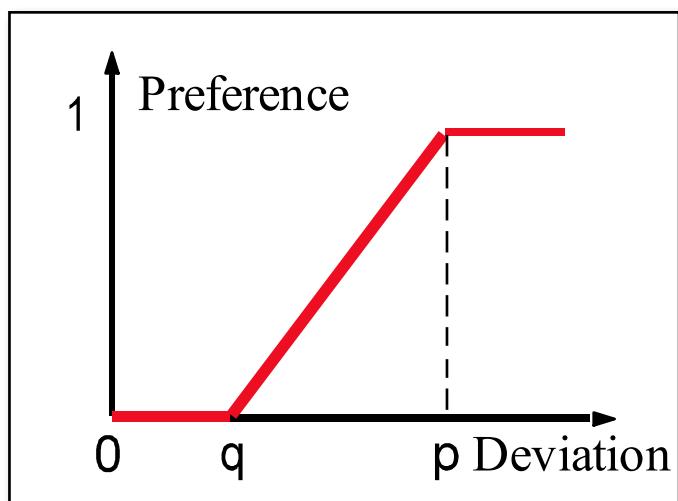
- Pref(Eco.,Lux.) = 0,3
 $= (1 + 0 + 0,5 + 0 + 0) / 5$
- Pref(Lux.,Eco.) = 0,5
 $= (0 + 1 + 0 + 0,5 + 1) / 5$

PROMETHEE

Pref(Eco.,Lux.)

		Economic		Luxury 1			Wght
1,0	<u>-23000</u>	15000	50	Price	38000	0,0	1/5
0,0			7,5	Power	90	<u>+40</u>	1/5
0,5	<u>-1,0</u>		B	Fuel	8,5	0,0	1/5
0,0		VB		Space	G	<u>+2</u>	1/5
0,0				Comfort	VG	<u>+4</u>	1/5

Pref(Lux.,Eco.)



- Pref(Eco.,Lux.) = 0,43
 $= (2 \times 1 + 0 + 2 \times 0,5 + 0 + 0) / 7$
- Pref(Lux.,Eco.) = 0,36
 $= (0 + 1 + 0 + 0,5 + 1) / 7$

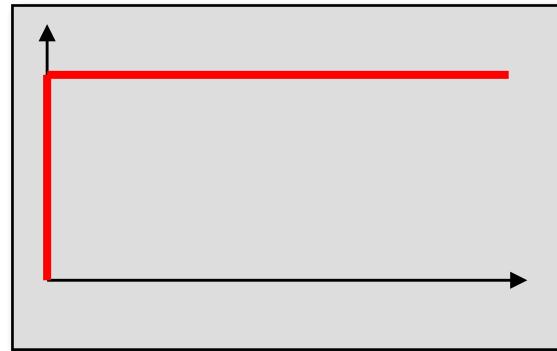
Pairwise Comparisons

- For each criterion g_j :
 - Preference function P_j
 - Weight w_j
- Multicriteria preference degree
of a over b :

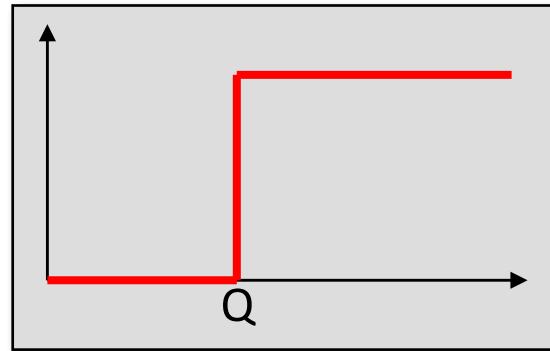
$$\pi(a,b) = \sum_{j=1}^k w_j P_j(a,b)$$

Preference Functions

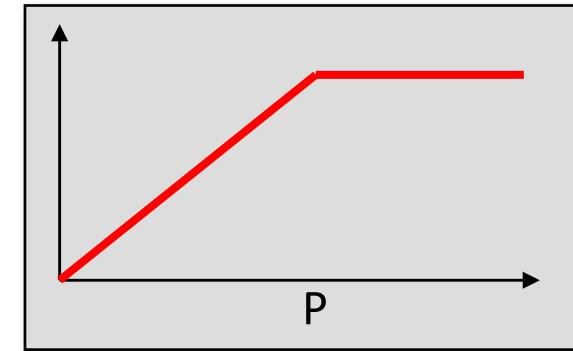
(as in **Visual PROMETHEE** software)



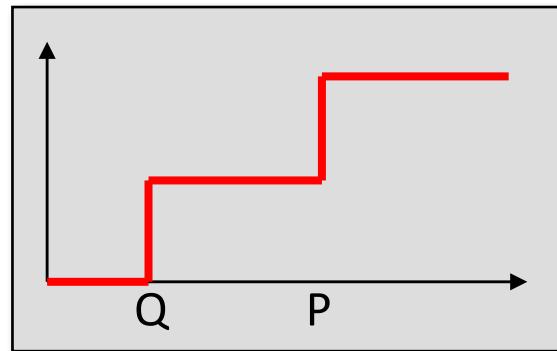
Usual



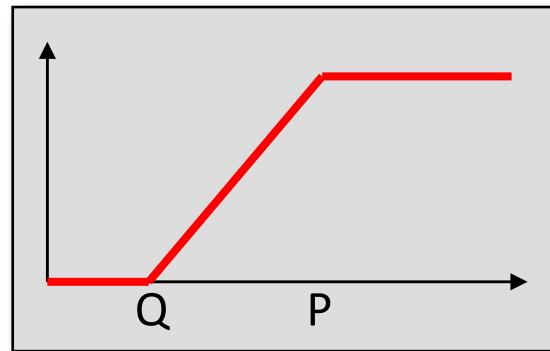
U-shape



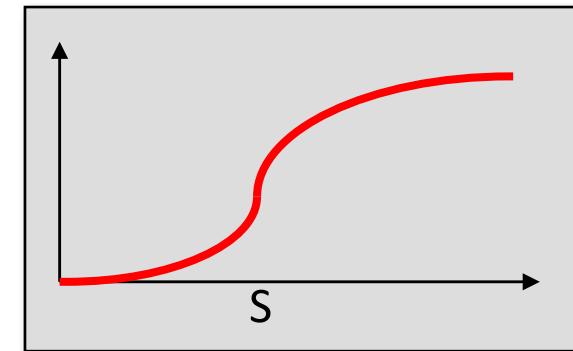
V-shape



Level



Linear



Gaussian

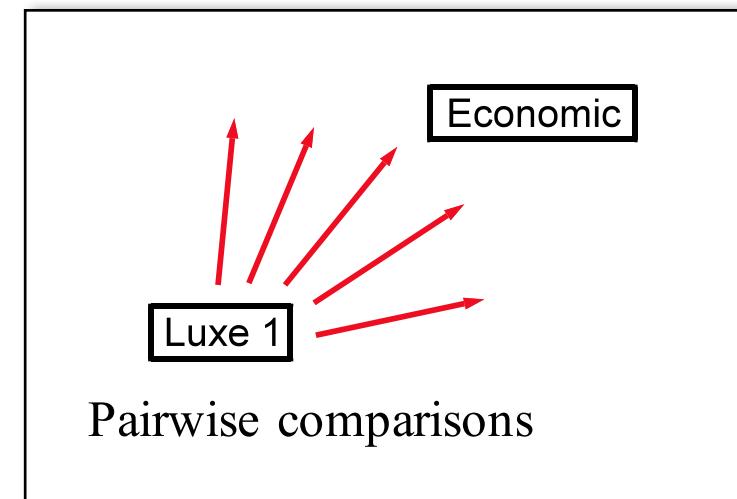
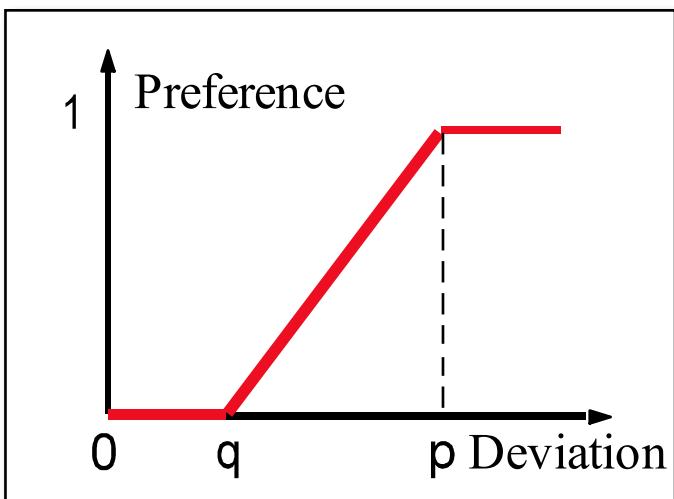
PROMETHEE

Pref(Eco.,Lux.)

1,0	<u>-23000</u>
0,0	15000
0,5	50
-1,0	7,5
0,0	B
0,0	VB

Pref(Lux.,Eco.)

0,0	<u>+40</u>
1,0	0,0
0,0	<u>+2</u>
0,5	<u>+4</u>
1,0	0,0



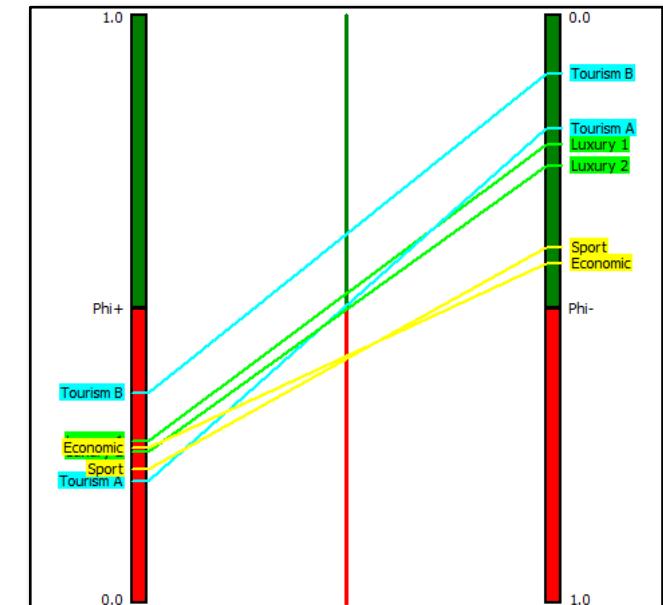
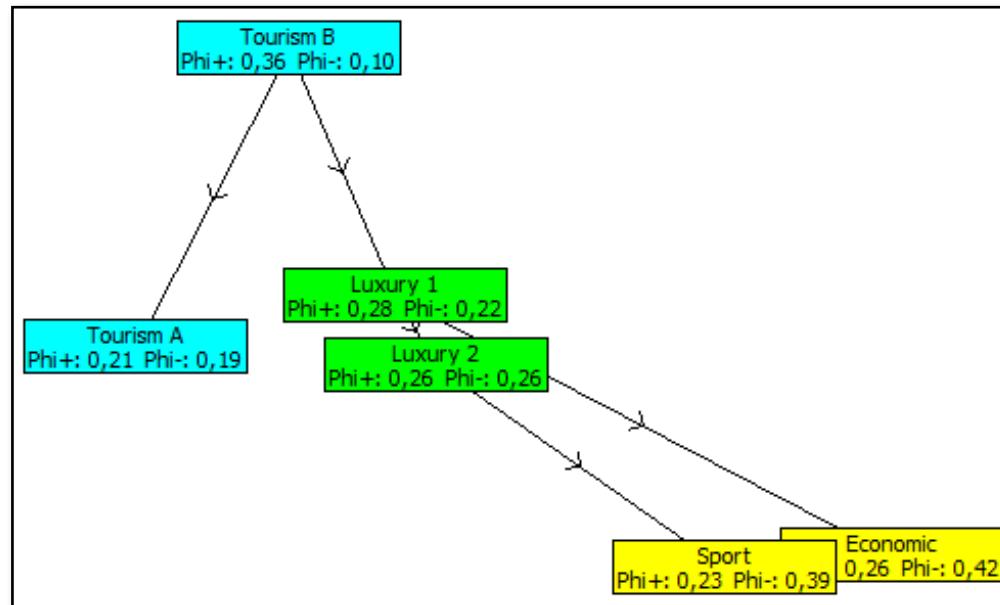
Computation of Preference Flows

$\pi(a,b)$	<i>Tour.A</i>	<i>Sport</i>	<i>Tour.B</i>	<i>Lux.1</i>	<i>Econ.</i>	<i>Lux.2</i>	$\phi^+(a)$
<i>Tour.A</i>	0,00	0,34	0,00	0,21	0,26	0,22	0,21
<i>Sport</i>	0,20	0,00	0,16	0,24	0,30	0,24	0,23
<i>Tour.B</i>	0,15	0,55	0,00	0,32	0,45	0,33	0,36
<i>Lux.1</i>	0,18	0,45	0,10	0,00	0,50	0,15	0,28
<i>Econ.</i>	0,20	0,34	0,14	0,30	0,00	0,35	0,27
<i>Lux.2</i>	0,24	0,30	0,10	0,04	0,60	0,00	0,26
$\phi^-(a)$	0,19	0,40	0,10	0,22	0,42	0,26	
$\phi(a)$	0,02	-0,17	0,26	0,06	-0,15	0,00	

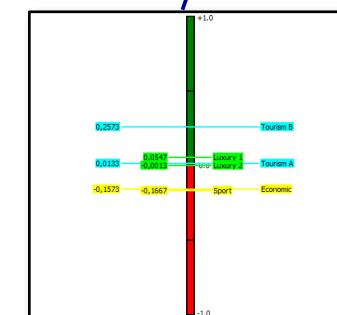
- Relative scores computed for the actions.
- Leaving (+) and entering (翫) flows:
 - Strength: $0 \leq \phi^+ \leq 1$
 - Weakness: $0 \leq \phi^- \leq 1$
- Net flow:
 - Balance: $-1 \leq \phi = \phi^+ - \phi^- \leq +1$
- Unicriterion net flows:
 - Standardized scores for each criterion:
$$\text{criterion } f_j \Rightarrow -1 \leq \phi_j \leq +1$$

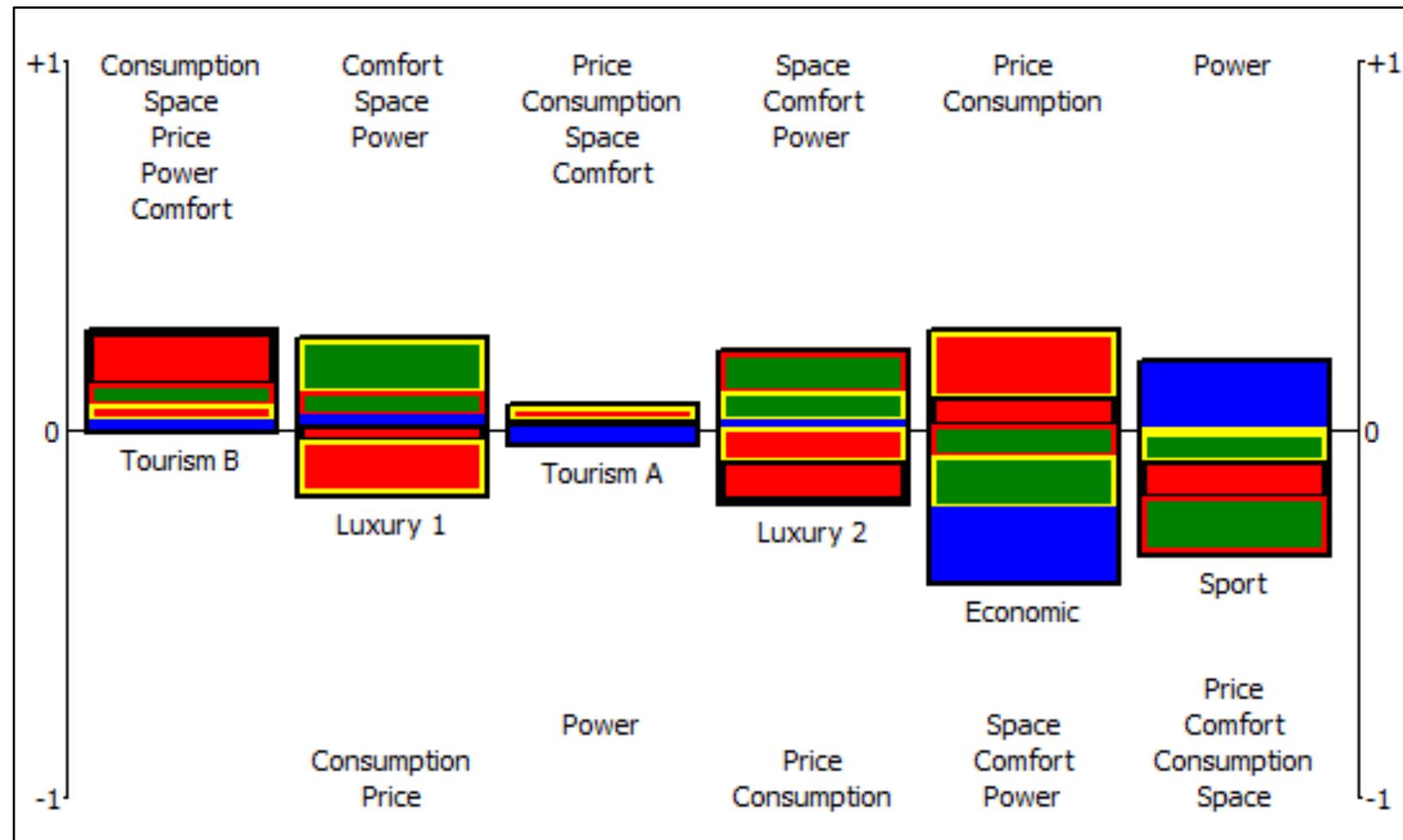
PROMETHEE I & II

- PROMETHEE I : partial ranking – ϕ^+, ϕ^-



- PROMETHEE II : complete ranking – ϕ

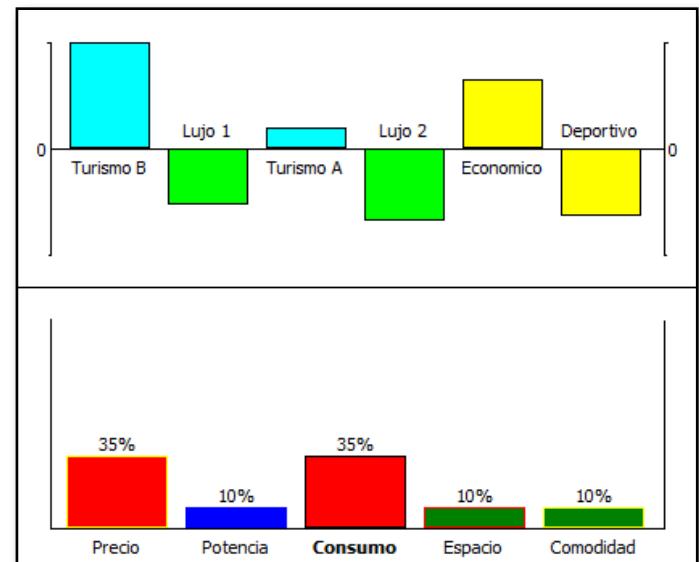
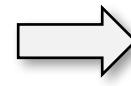
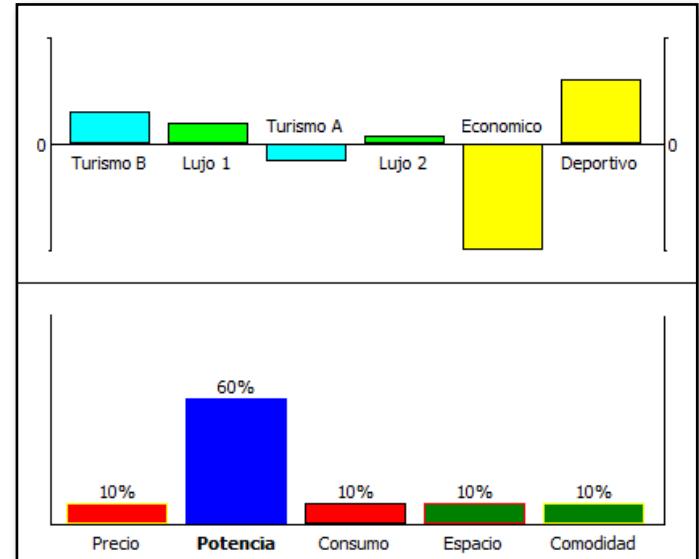
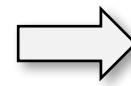
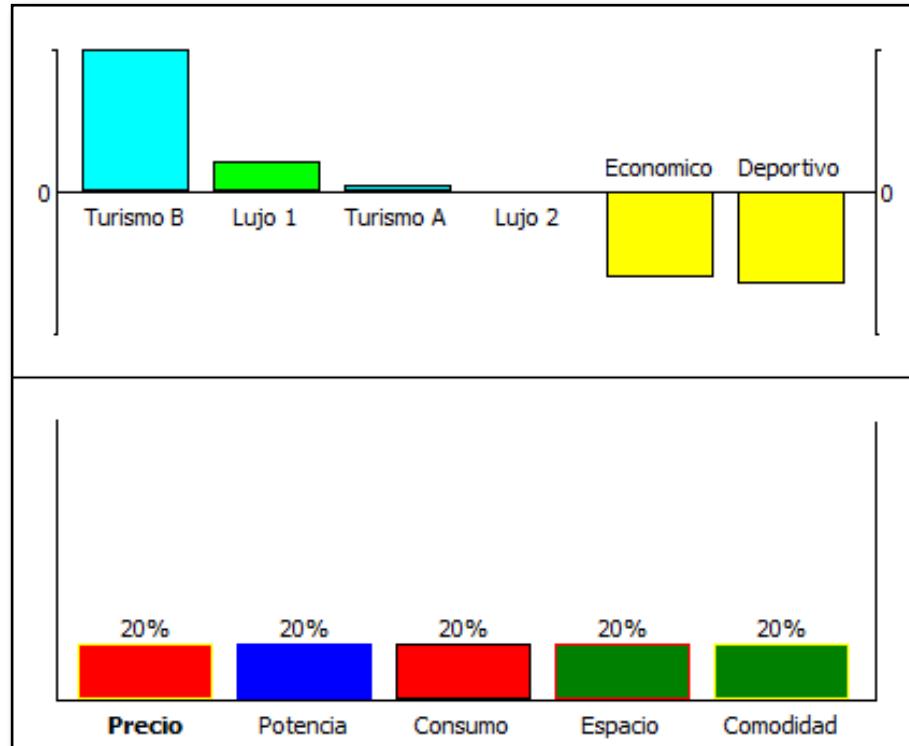




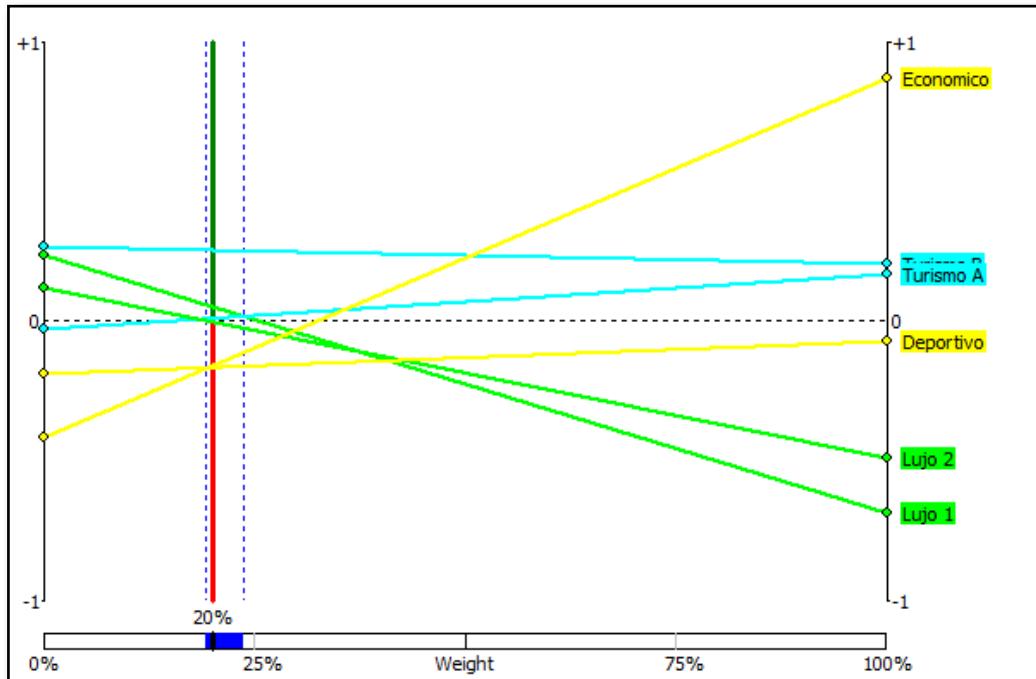
Sensitivity Analysis with **PROMETHEE**

- Criteria weights ↗ **PROMETHEE** ranking.
- Interactive weight sensitivity analysis:
« Walking Weights ».
- Robustness with respect to weight values?
 - Weight stability intervals.
 - Visual weight stability intervals.

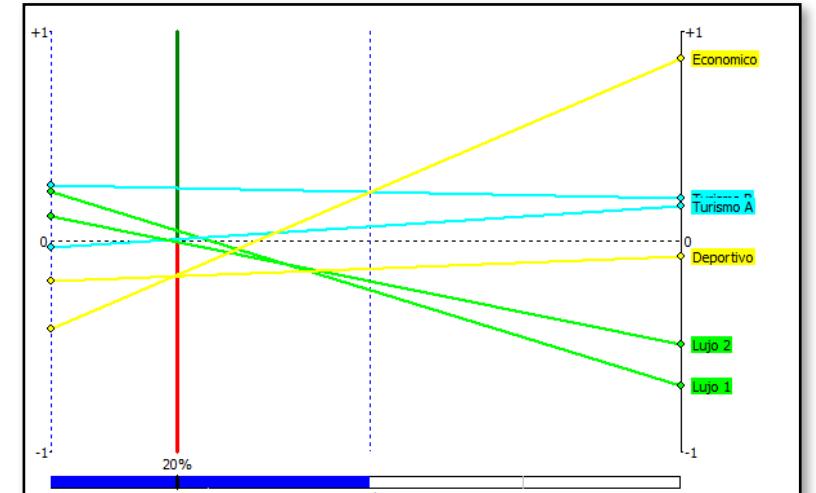
Walking Weights



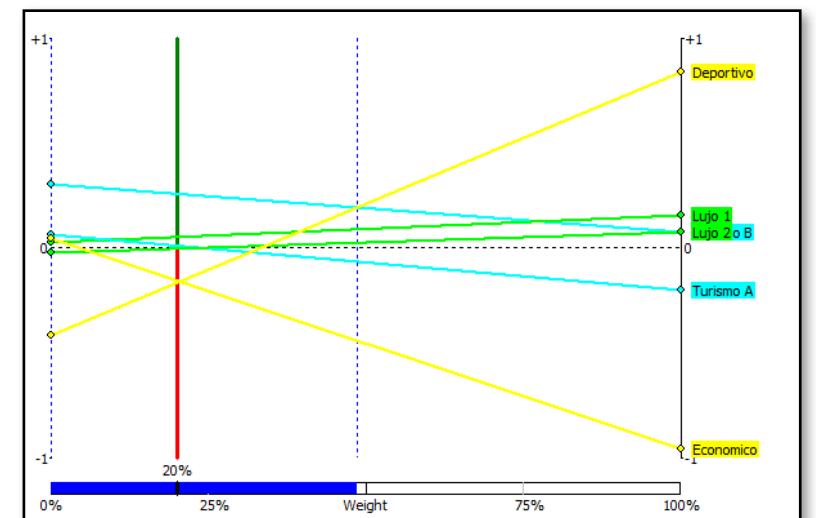
Visual Stability Intervals



VSI for « Price » (level 6):
[19.20% , 23.70%]



VSI for « Price » (level 1): [0.00% , 50.68%]



VSI for « Power » (level 1): [0.00% , 48.65%]

Limits of a Ranking Method

- Robustness of the ranking?
 - « Blind » sensitivity analysis.
 - Closely ranked actions can have quite different profiles.
 - Origin of incomparabilities?
- Usefulness of a complementary descriptive approach.

Properties of the Net Flow

- Net flow is centered:

$$\sum_{a \in A} \phi(a) = 0$$

- Unicriterion net flows:

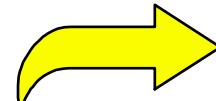
$$\phi(a) = \sum_{j=1}^k w_j \cdot \phi_j(a)$$

with

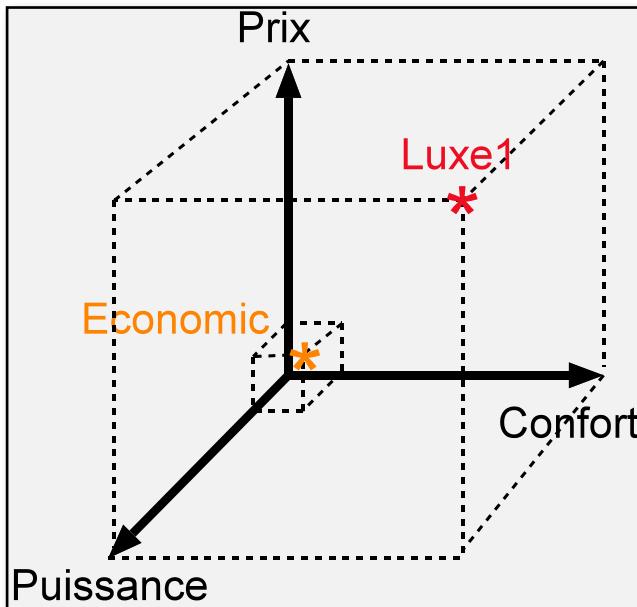
$$\phi_j(a) = \frac{1}{n-1} \sum_{b \in A} [P_j(a, b) - P_j(b, a)]$$

- Visual descriptive analysis.
- Better understanding:
 - Conflicting criteria.
 - Action profiles.
 - Possible compromise solutions.
- Reducing the multicriteria dimension:
 - Principal components analysis.

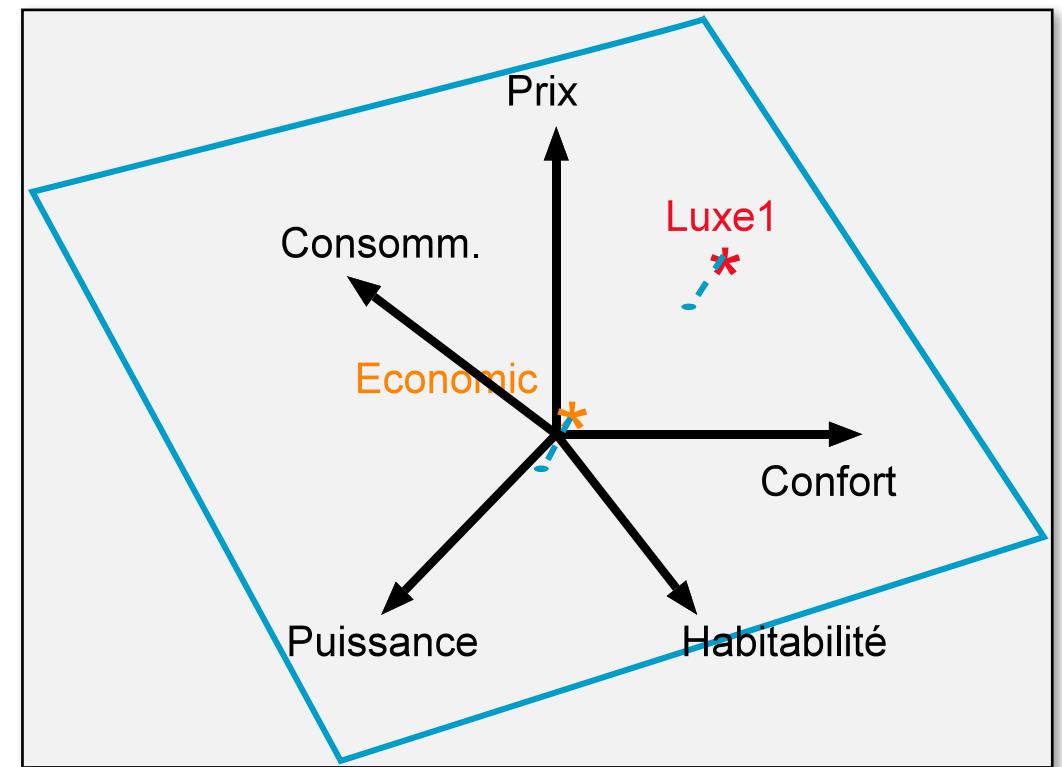
GAIA



1. Computation of unicriterion net flows (normalization)
2. Projection on a plane:

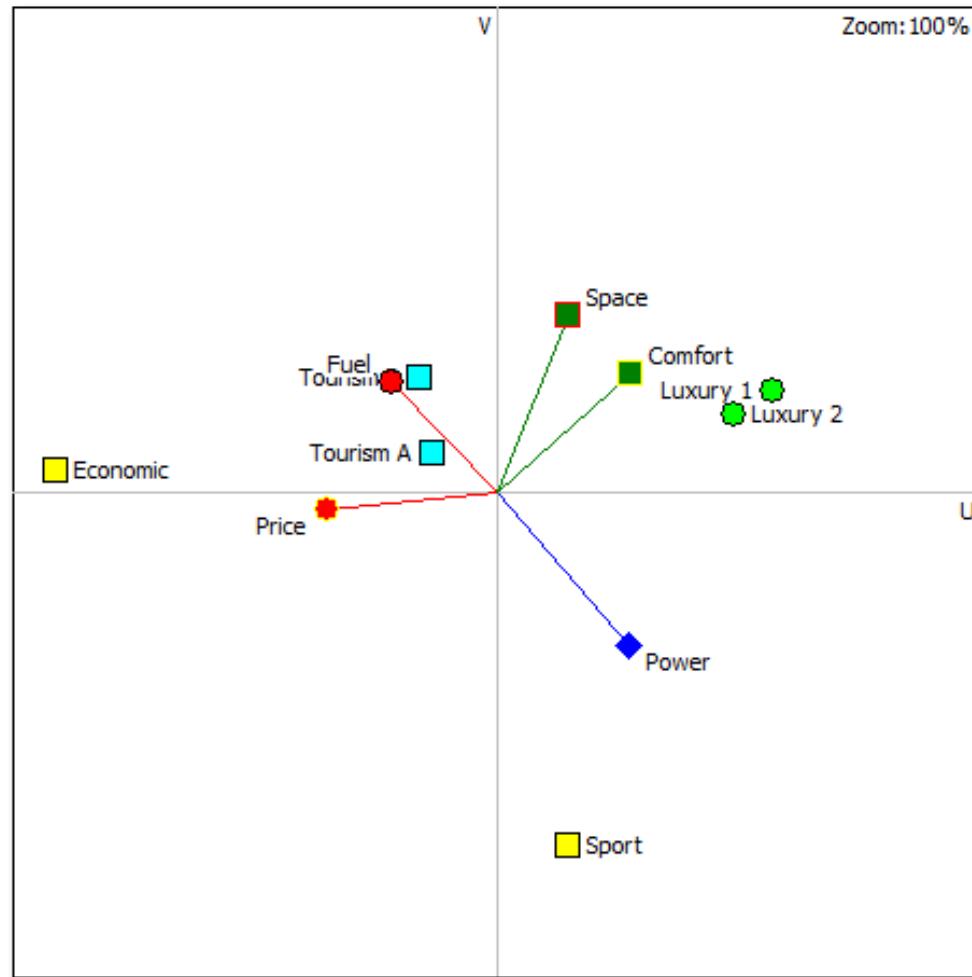


- Graphical representation.
- 5 dimensions!

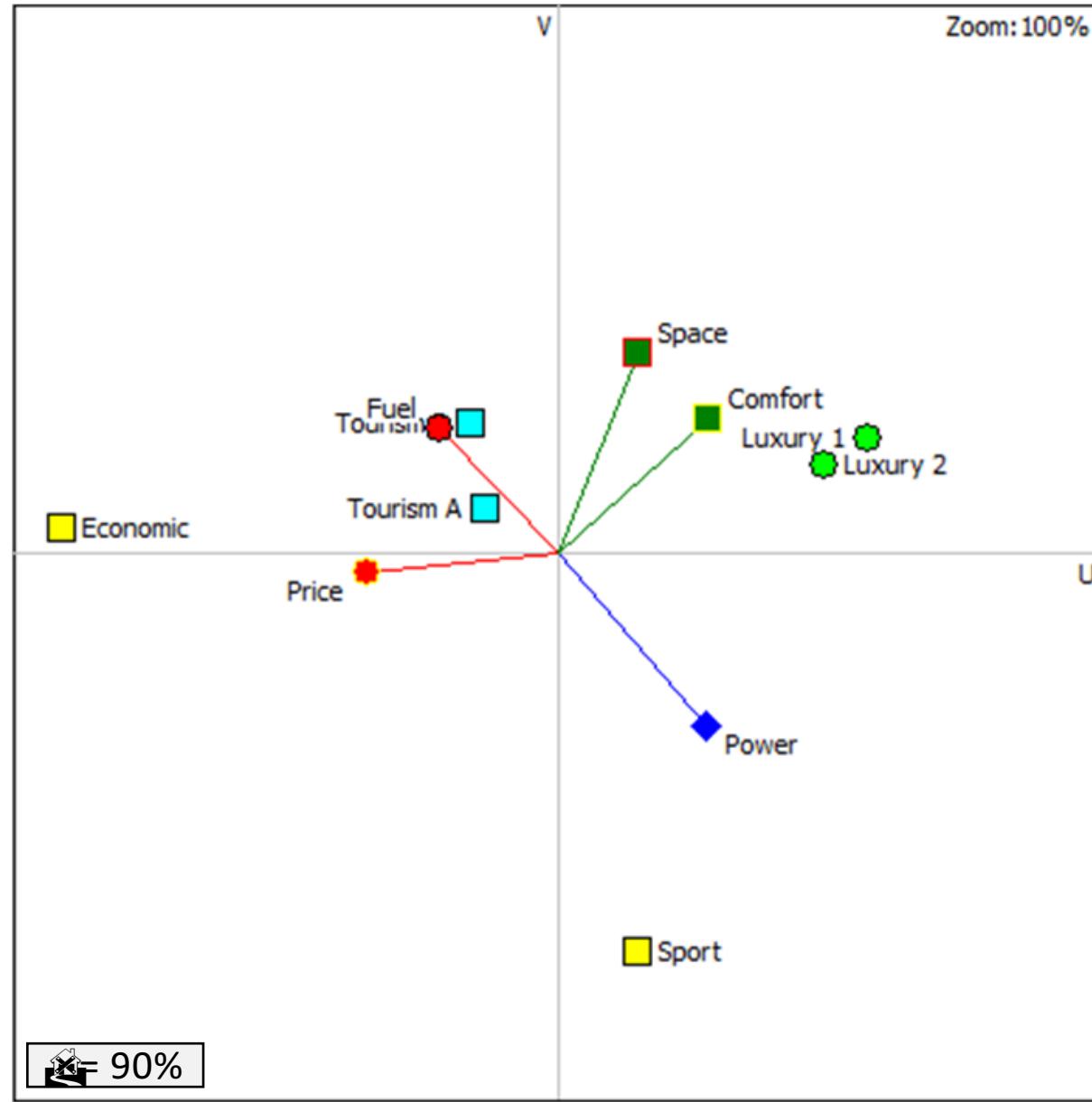


GAIA

- Discover conflicts among criteria.
- Identify potential compromises.
- Help to fix priorities.

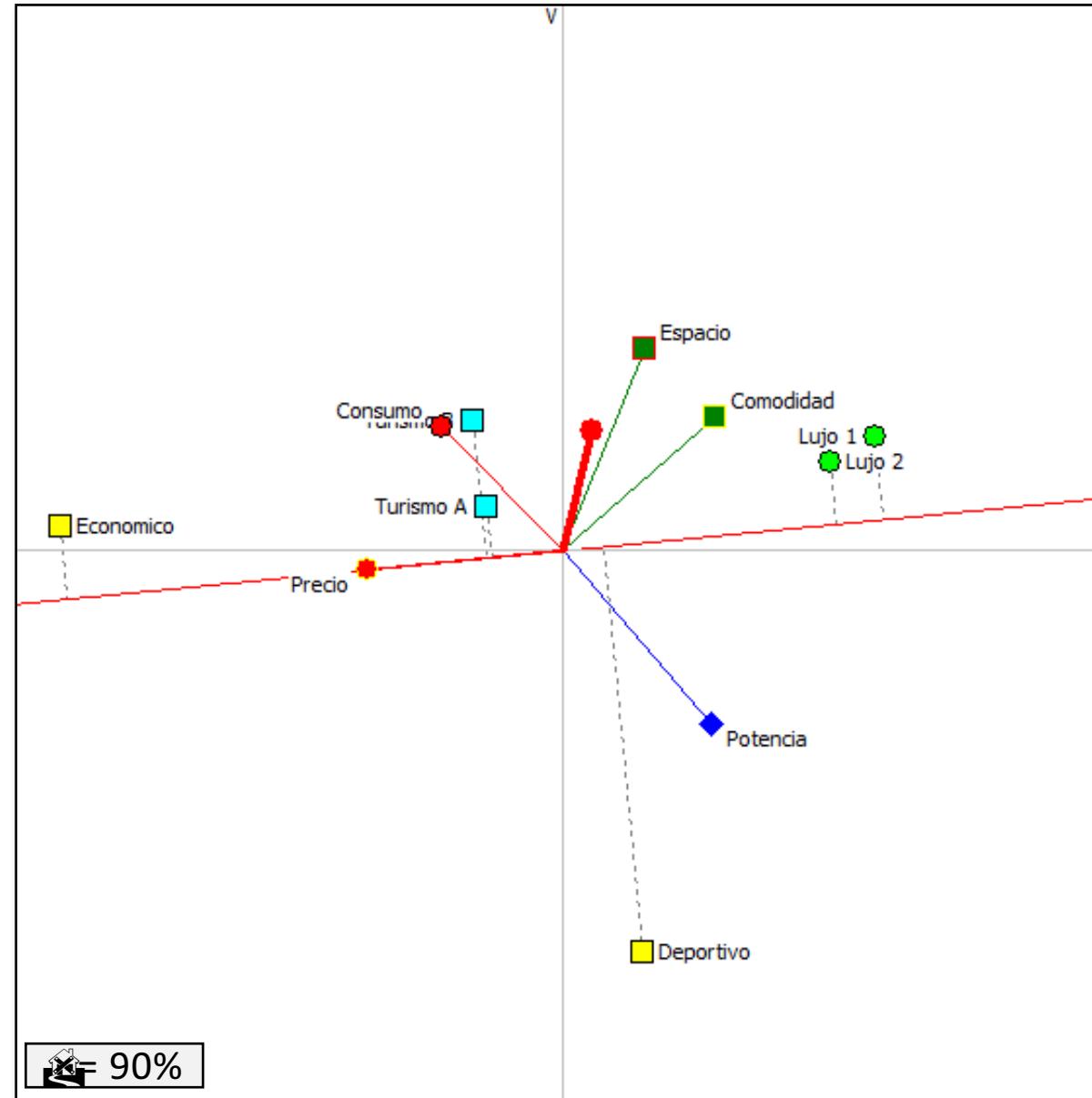


- Actions: points
- Criteria: axes



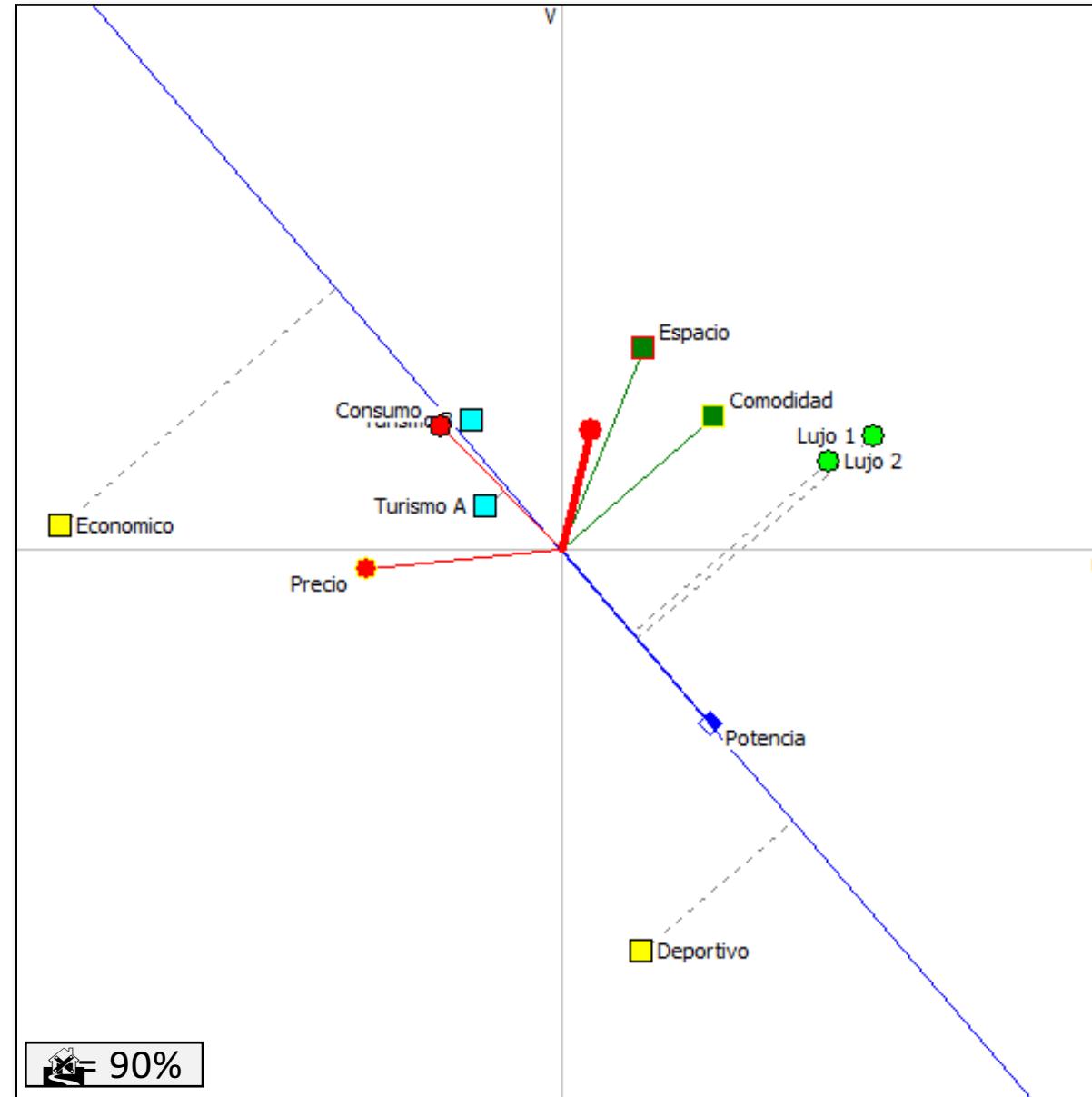
Price

- Economic: 15 k€
- Tourism: 25,5-26 k€
- Sport: 29 k€
- Luxury: 35-38 k€



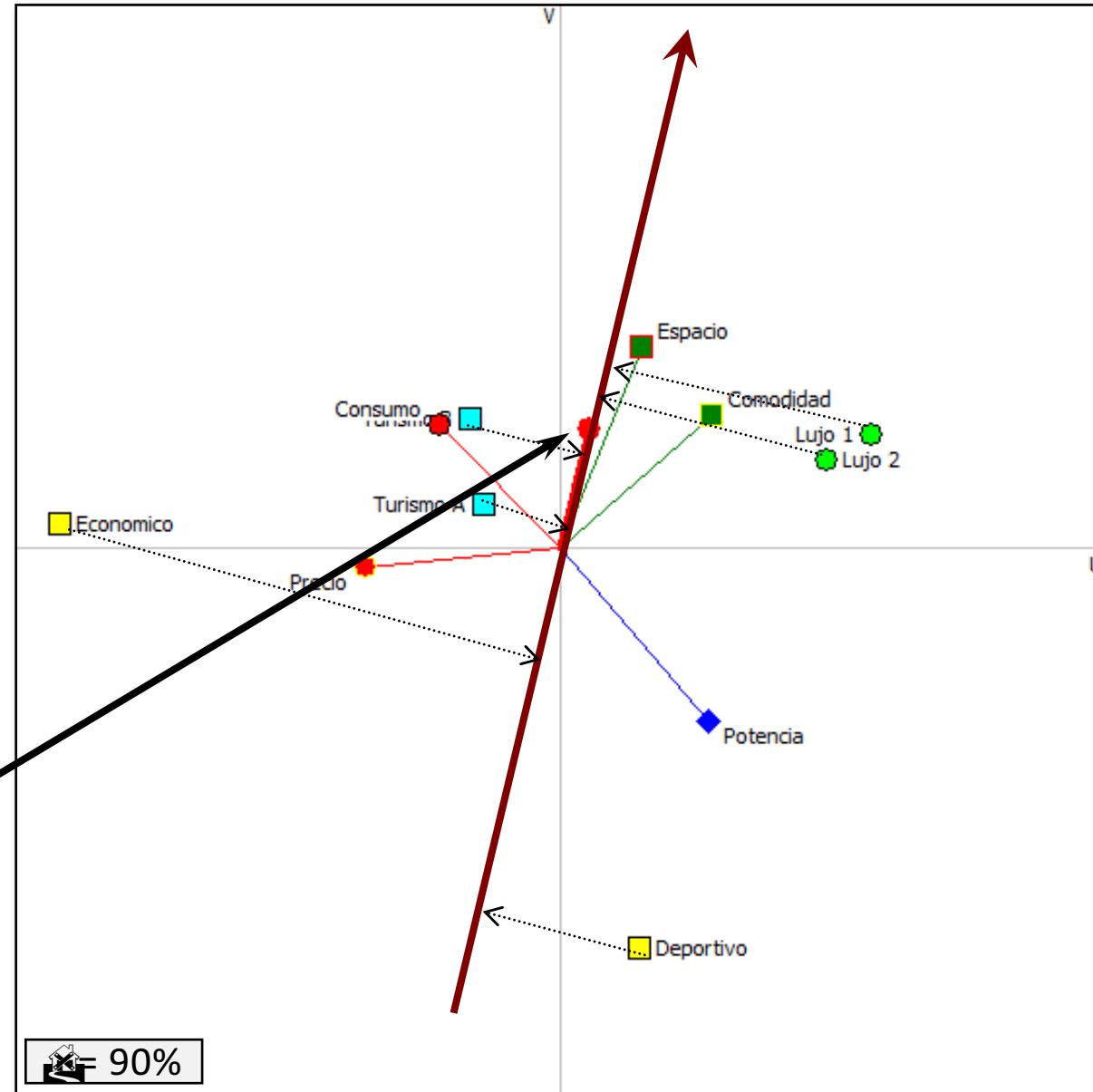
Power

- Sport: 110 kW
- Luxury: 85-90 kW
- Tourism: 75-85 kW
- Economic: 50 kW

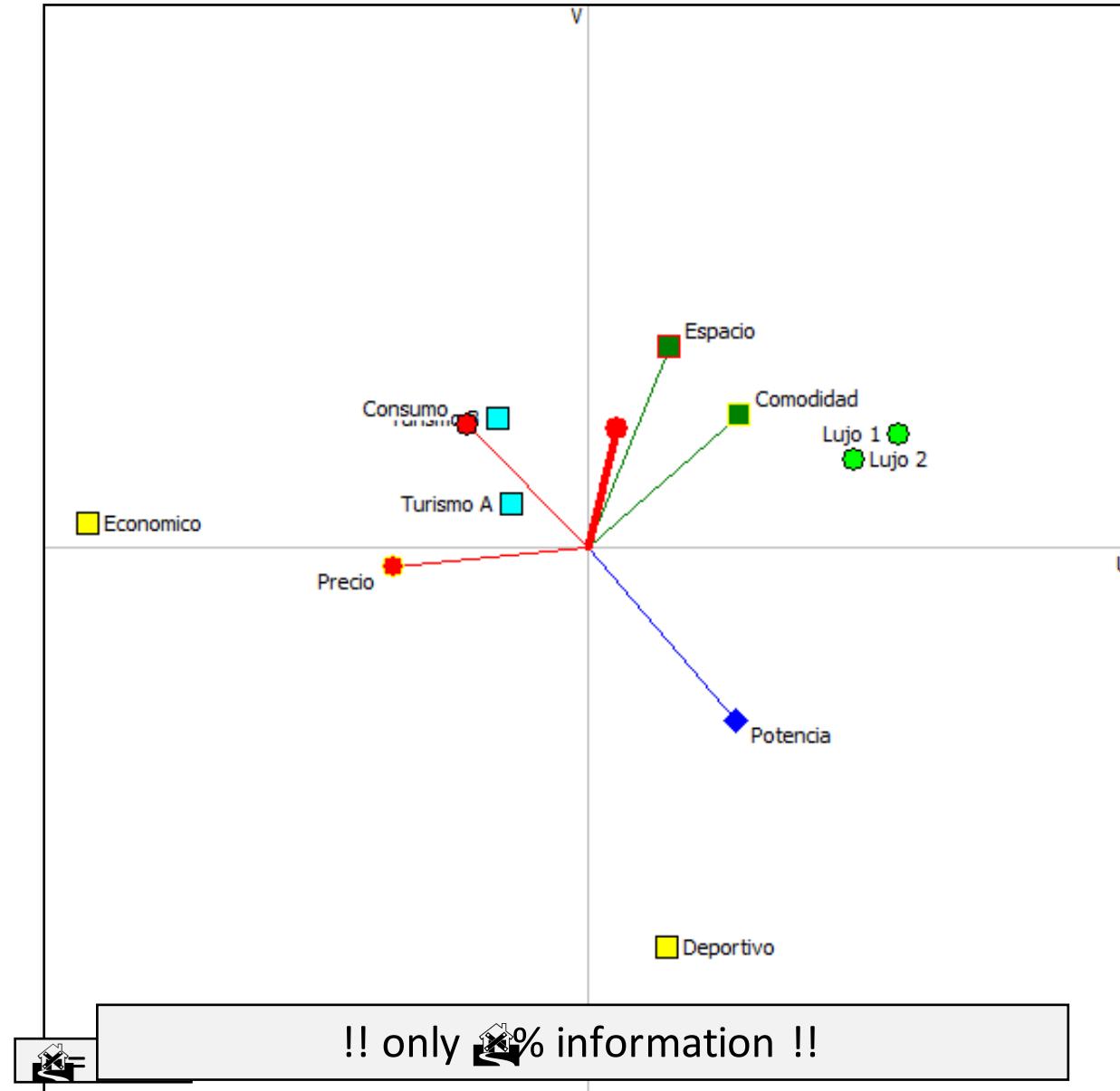


PROMETHEE II !

- Tourism B : 0,26
- Luxury 1 : 0,06
- Tourism A : 0,02
- Luxury 2 : 0,00
- Economic : -0,15
- Sport : -0,17



- Actions: points
- Criteria: axes
- Decision axis

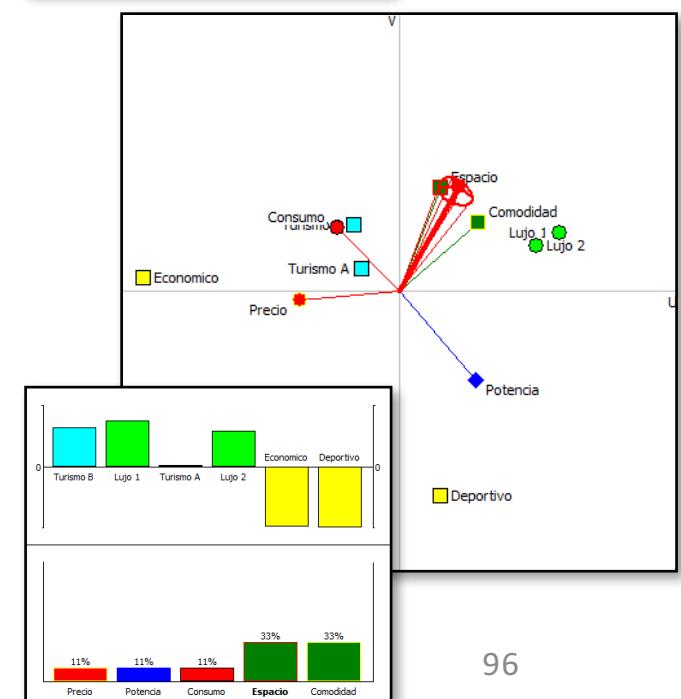
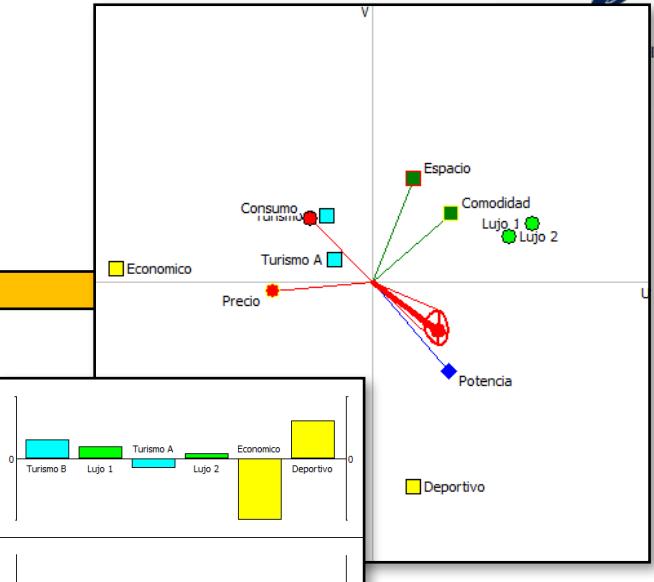
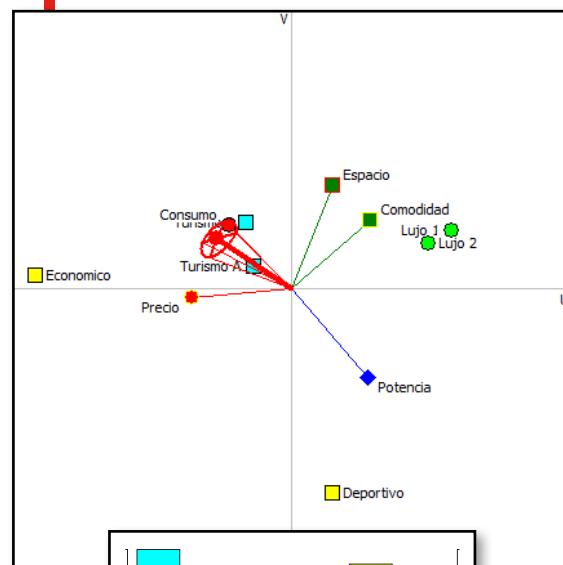


- Criteria weights ↗ Decision axis position.
- Interactive weight sensitivity analysis: « Walking Weights ».
- Robustness with respect to weight values?
 - Decision maker « brain » (**PROMETHEE VI**).
 - Area determined by the tip of the decision axis when criteria weights are changed within predefined percentages.



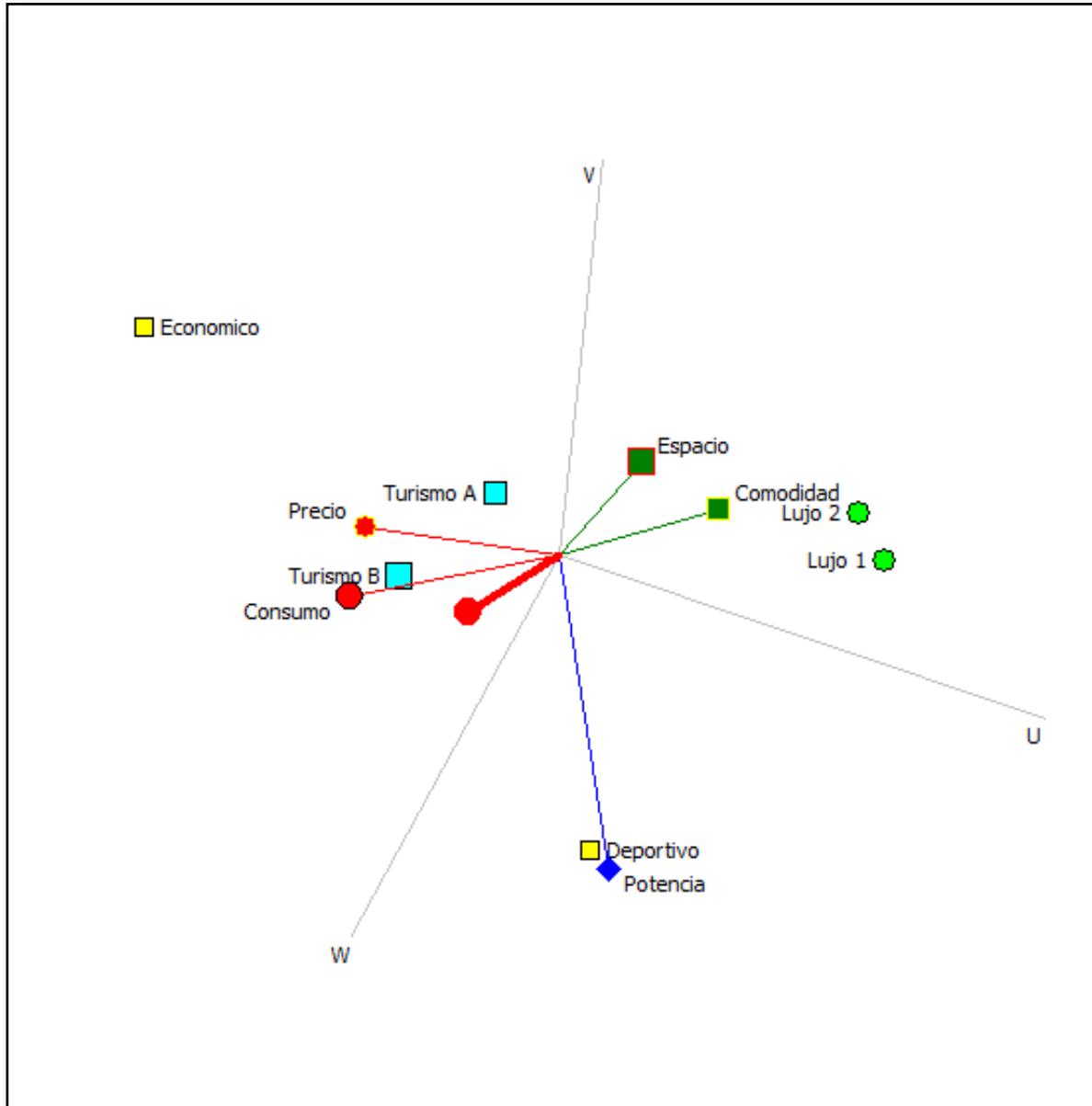
20 years old

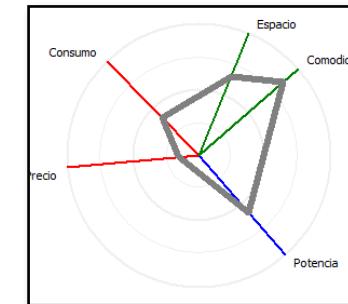
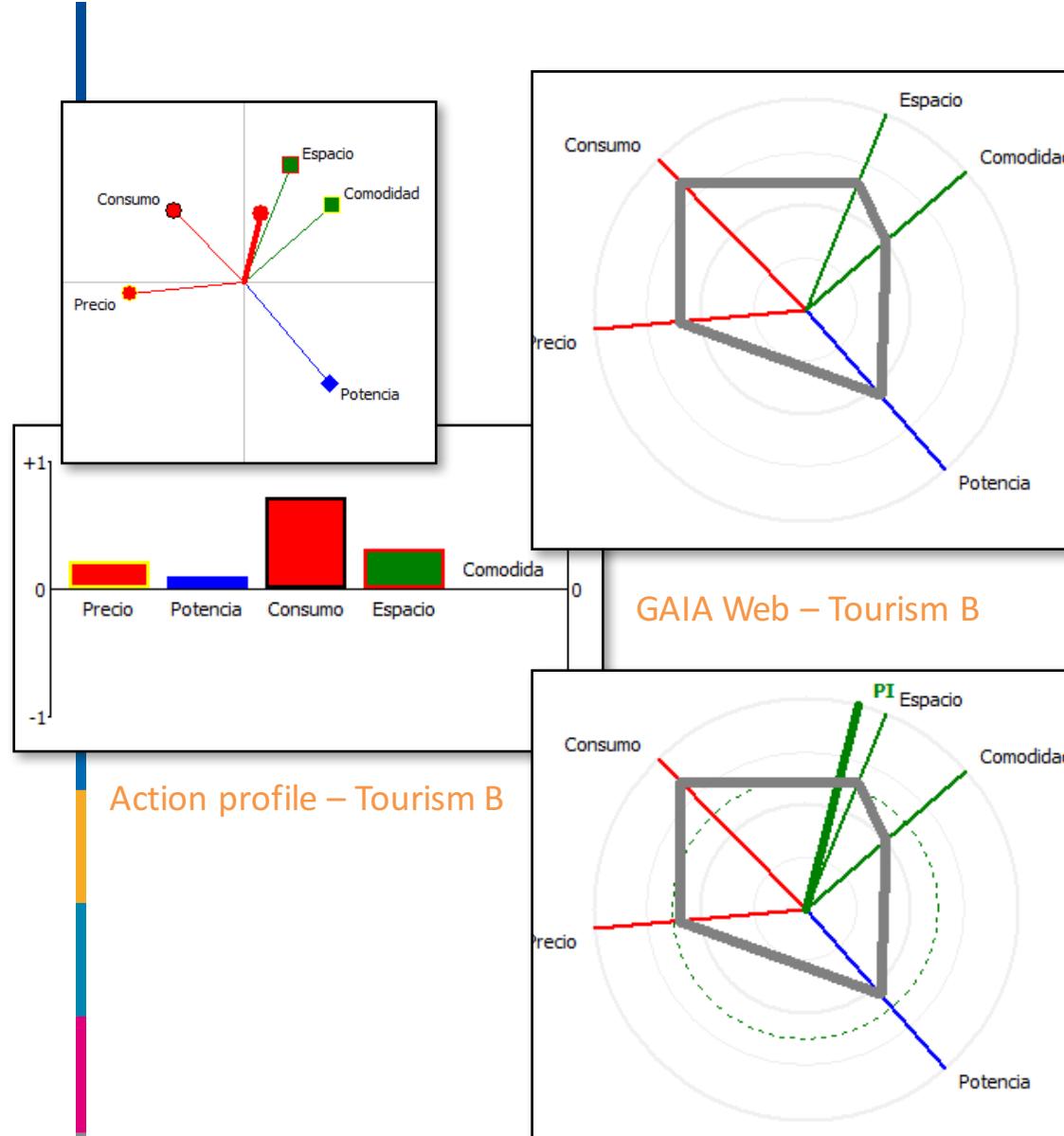
35 years old



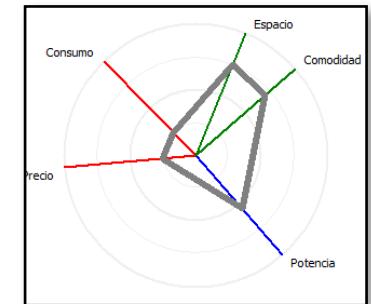
Enhancing **GAIA**

- Limits of **GAIA**:
 - Imperfect view of the multicriteria data ($\Delta\%$).
 - Potential distortion of the action profiles.
 - Non-optimal representation of the decision axis (weights) and distortion of the **PROMETHEE II** ranking (especially when the decision axis is shorter).
- New « **GAIA**-type » views:
 - **GAIA** 3D
 - **GAIA** Webs

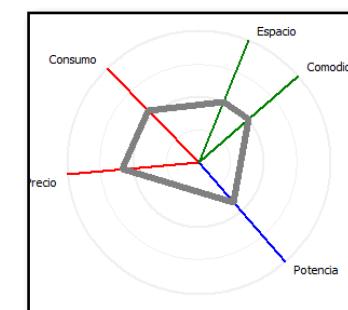




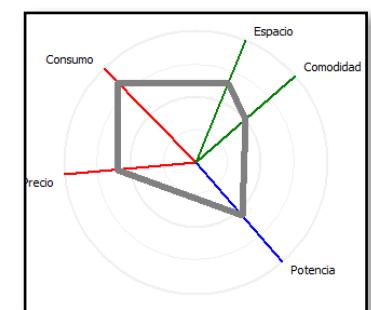
Luxury 1



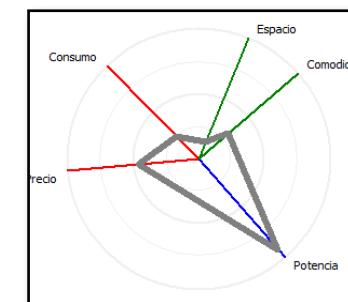
Luxury 2



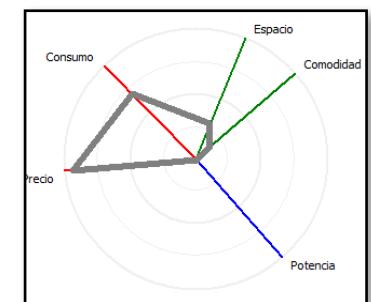
Tourism A



Tourism B



Sport



Economic

One or Several Stakeholders ?

- Single stakeholder:
 - One actor (decision maker)
 - One multicriteria table and one preference structure
- Multiple stakeholders:
 - Several actors (including decision maker(s))
 - Several multicriteria tables and preference structures
 - Search for consensus

- Scenarios:
 - Points of view,
 - Hypotheses, ...
- Evaluations:
 - ‘Objective’ criteria: common evaluations.
 - ‘Subjective’ criteria: specific evaluations for each scenario.
- Specific preference structures :
 - Weights, preference thresholds.

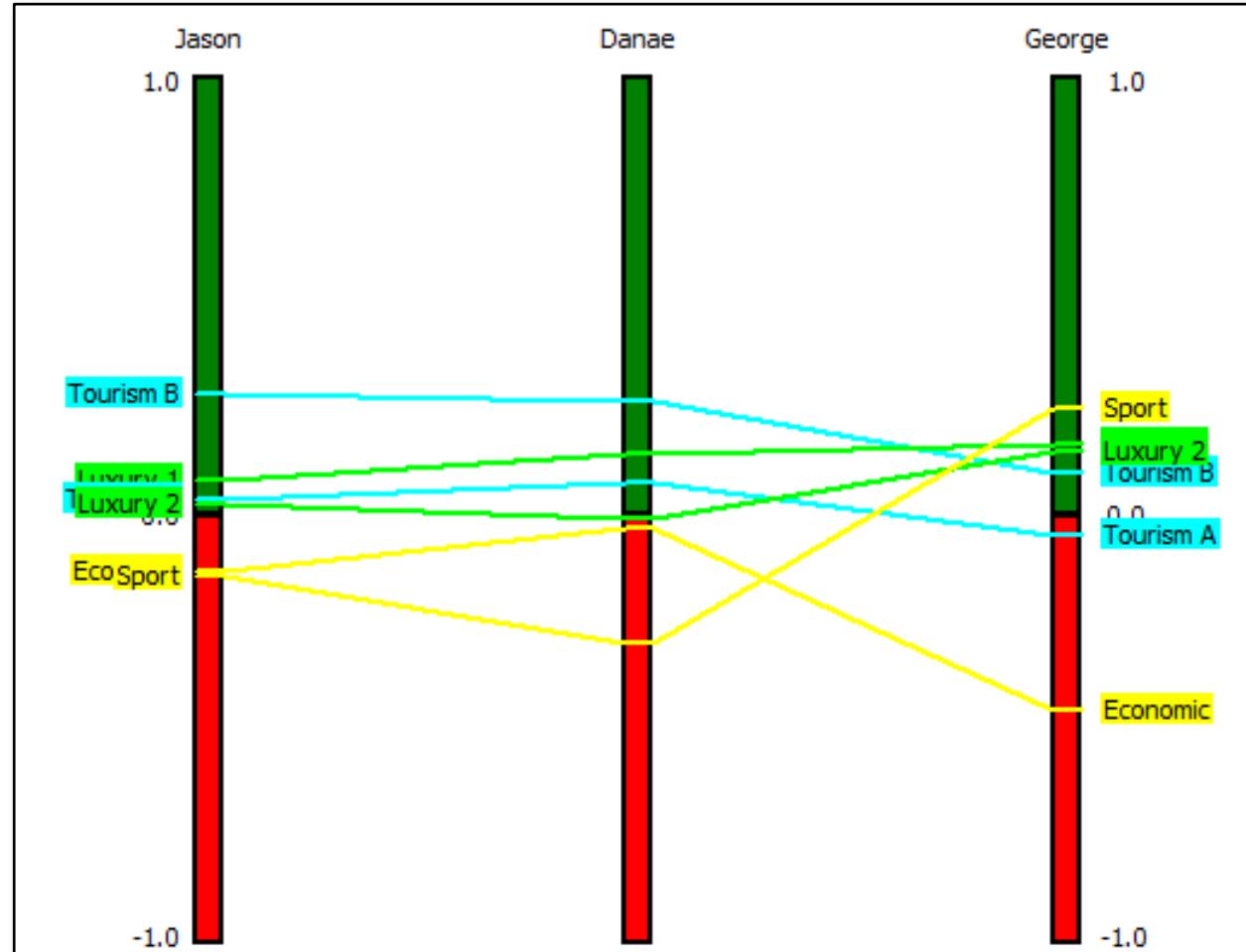
Multi-scenarios Model

- Adaptation of **PROMETHEE**:
 - Individual rankings
 - Global (group) ranking with possible weighing of the scenarios
- Adaptation of **GAIA**:
 - Three different analyses:
 - **GAIA**-Criteria
 - **GAIA**-Scenarios
 - **GAIA**-Unicriterion

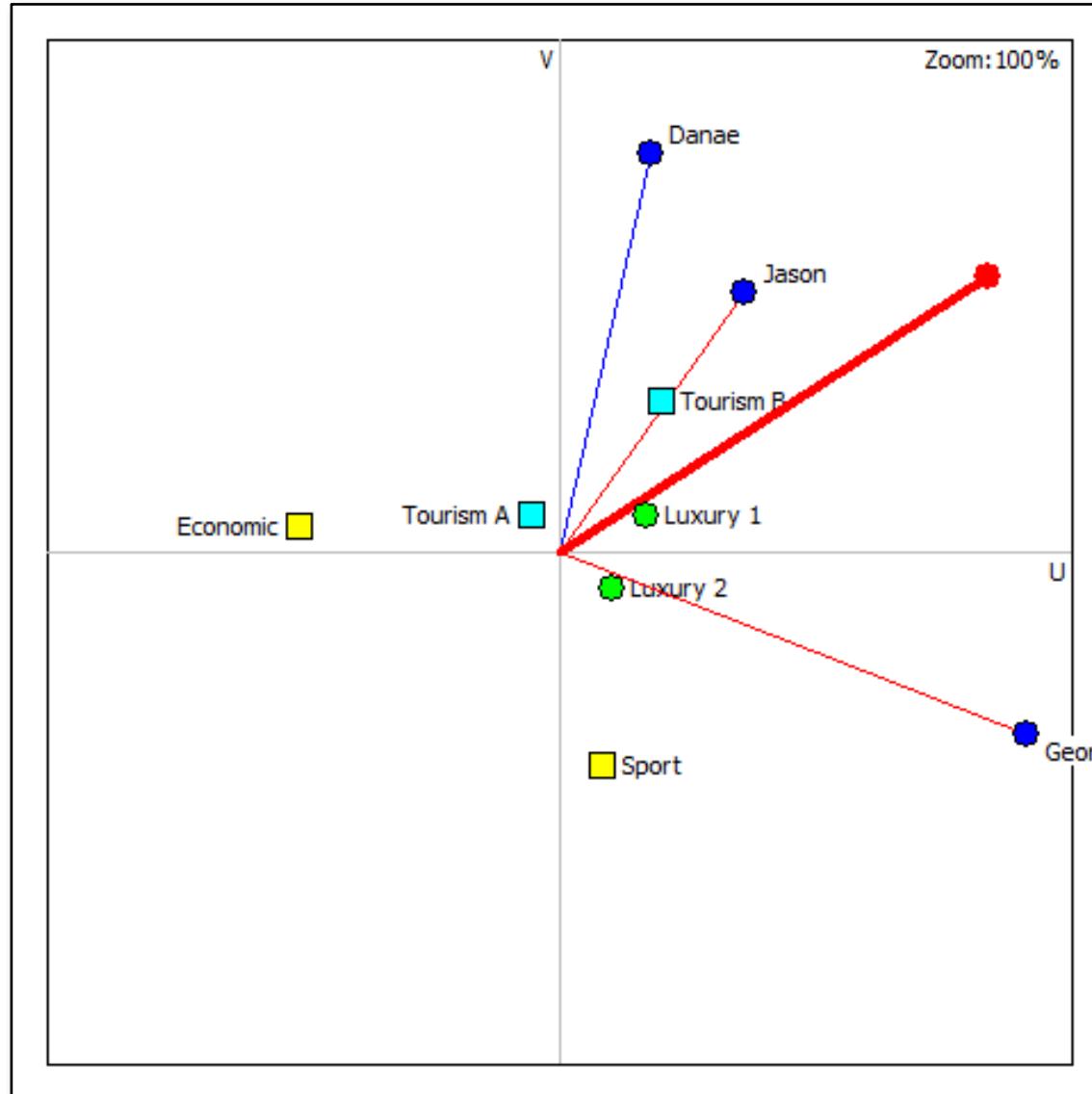
Example

- A Greek family
- Three actors (“decision makers”):
 - Jason (dad),
 - Danae (mom),
 - George (the kid).
- Three scenarios.
- Three multicriteria tables:
 - Different weights.
 - Subjective evaluation of comfort.

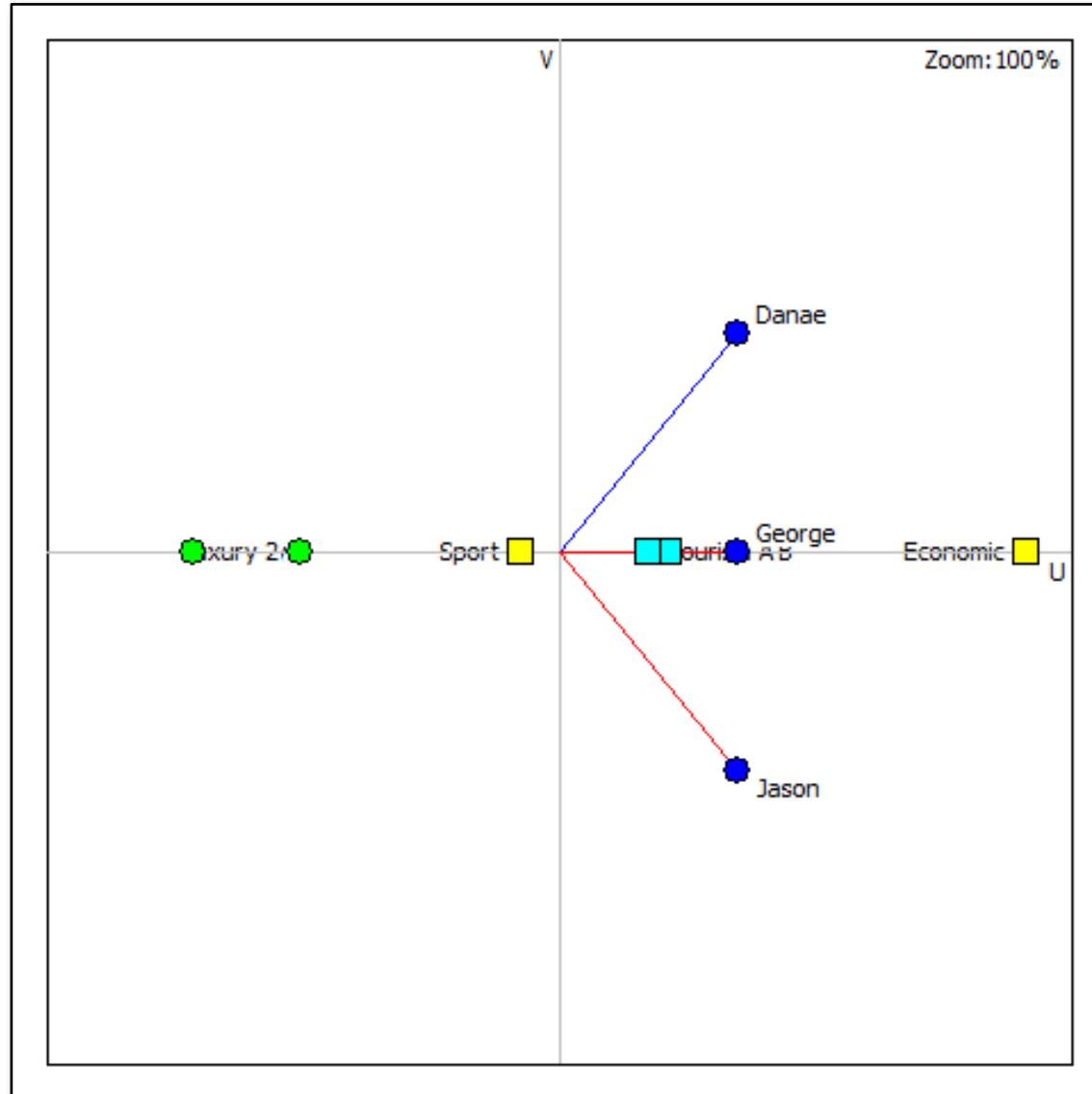
Individual PROMETHEE rankings



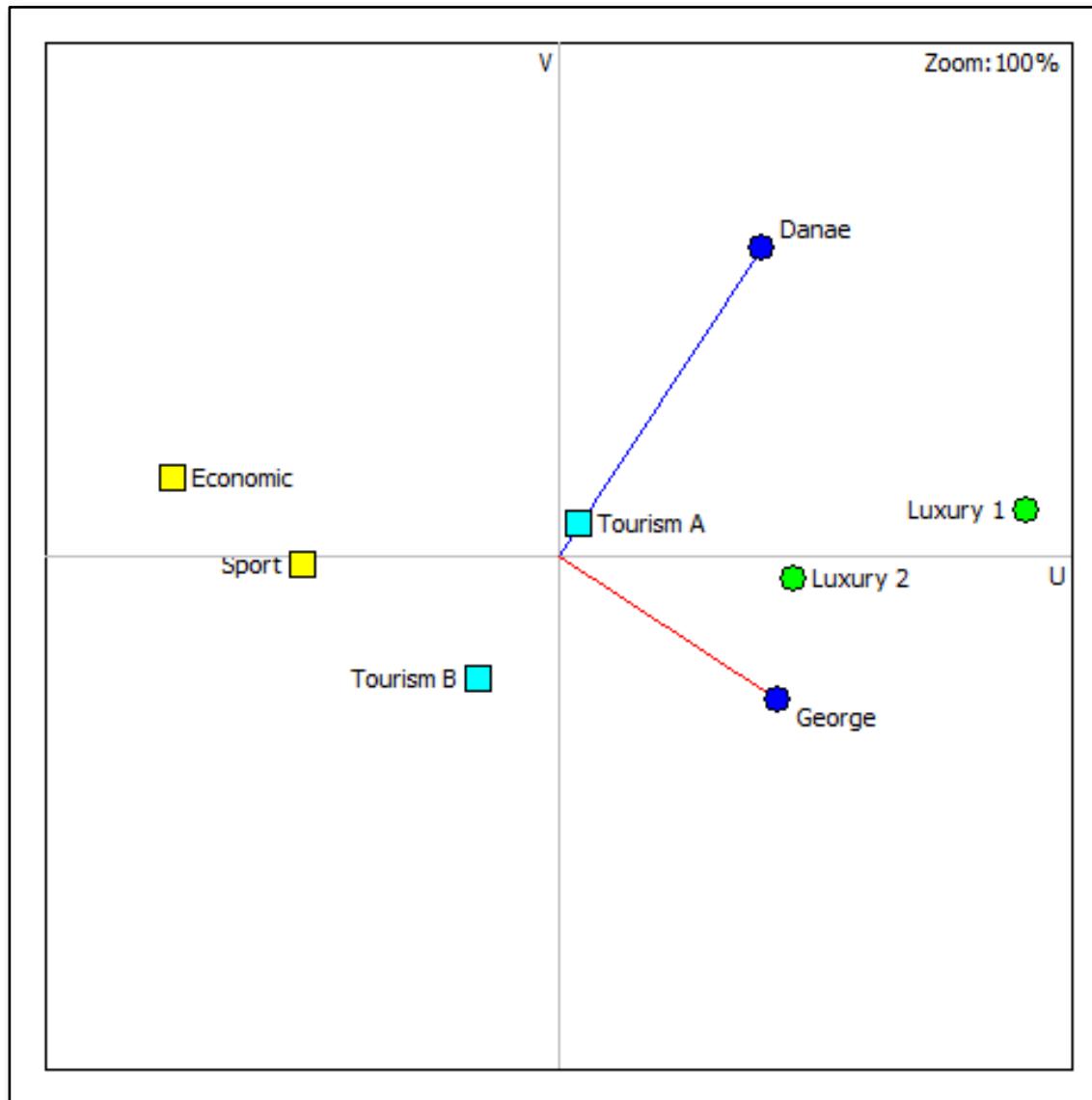
GDSS-GAIA: Scenarios



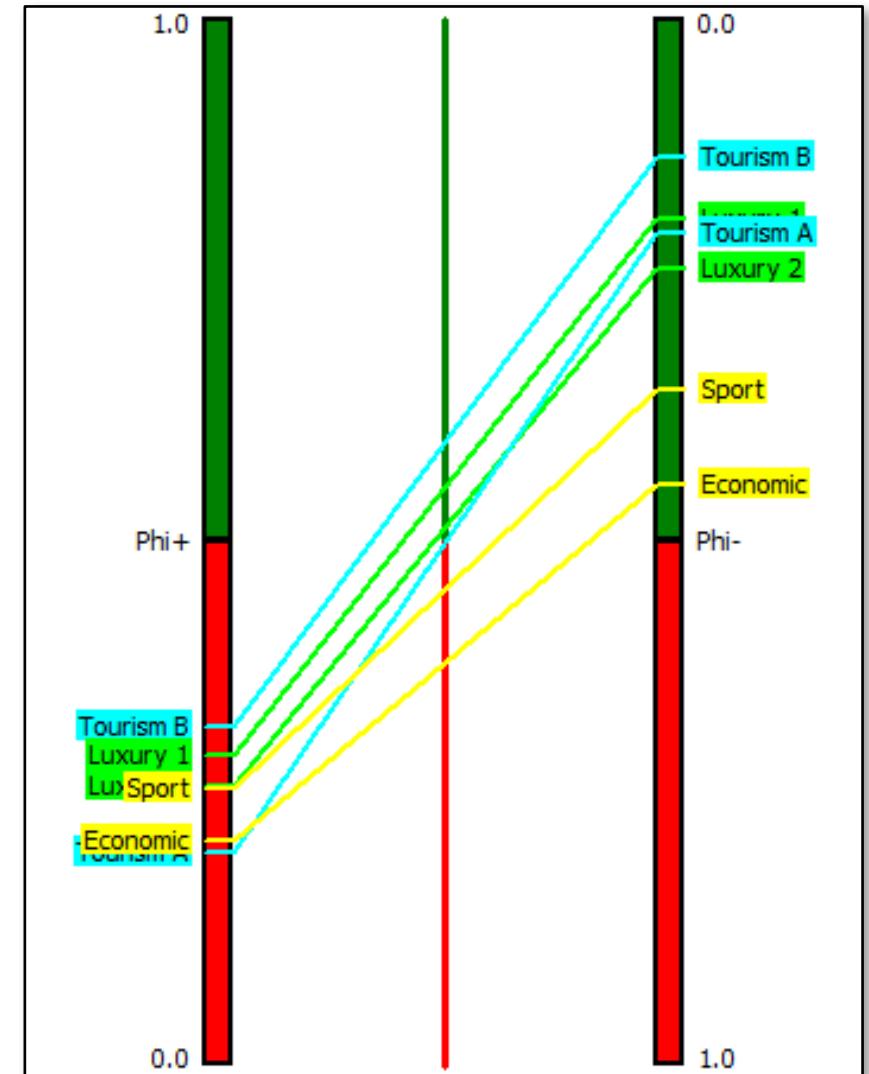
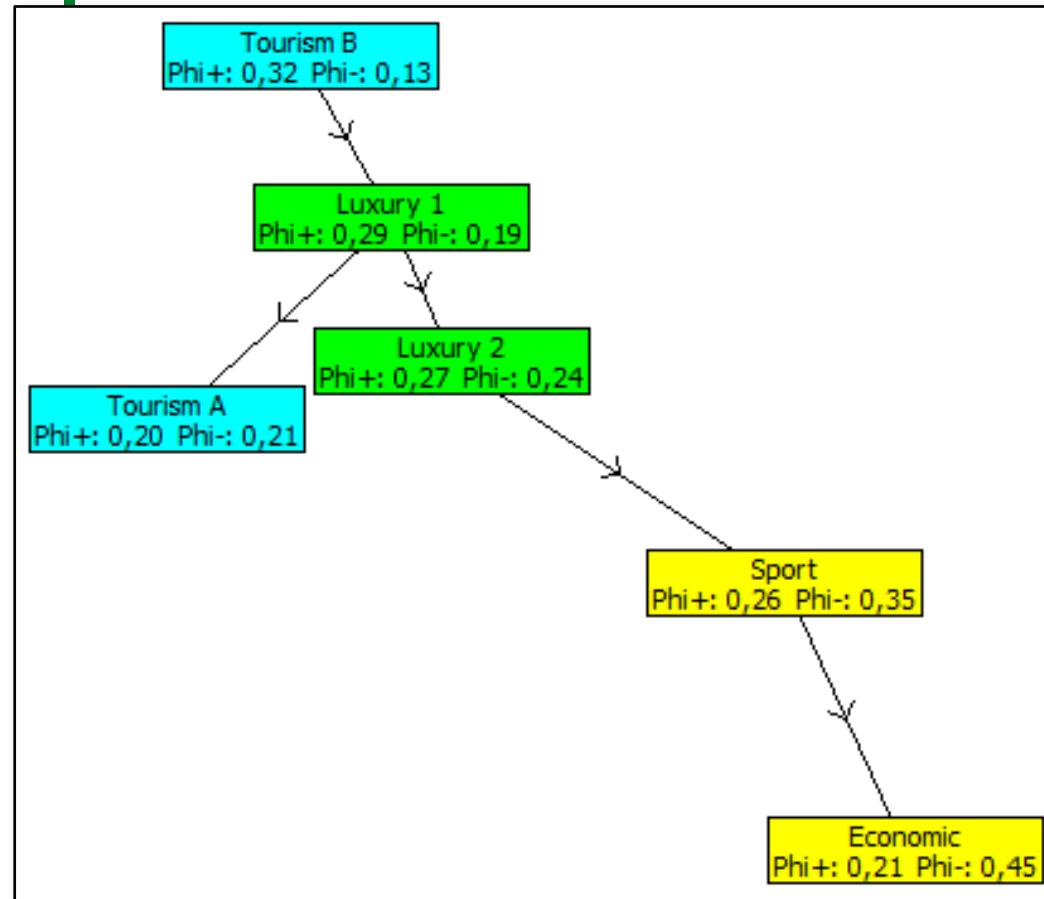
GDSS-GAIA: Criterion Price



GDSS-GAIA: Criterion Comfort



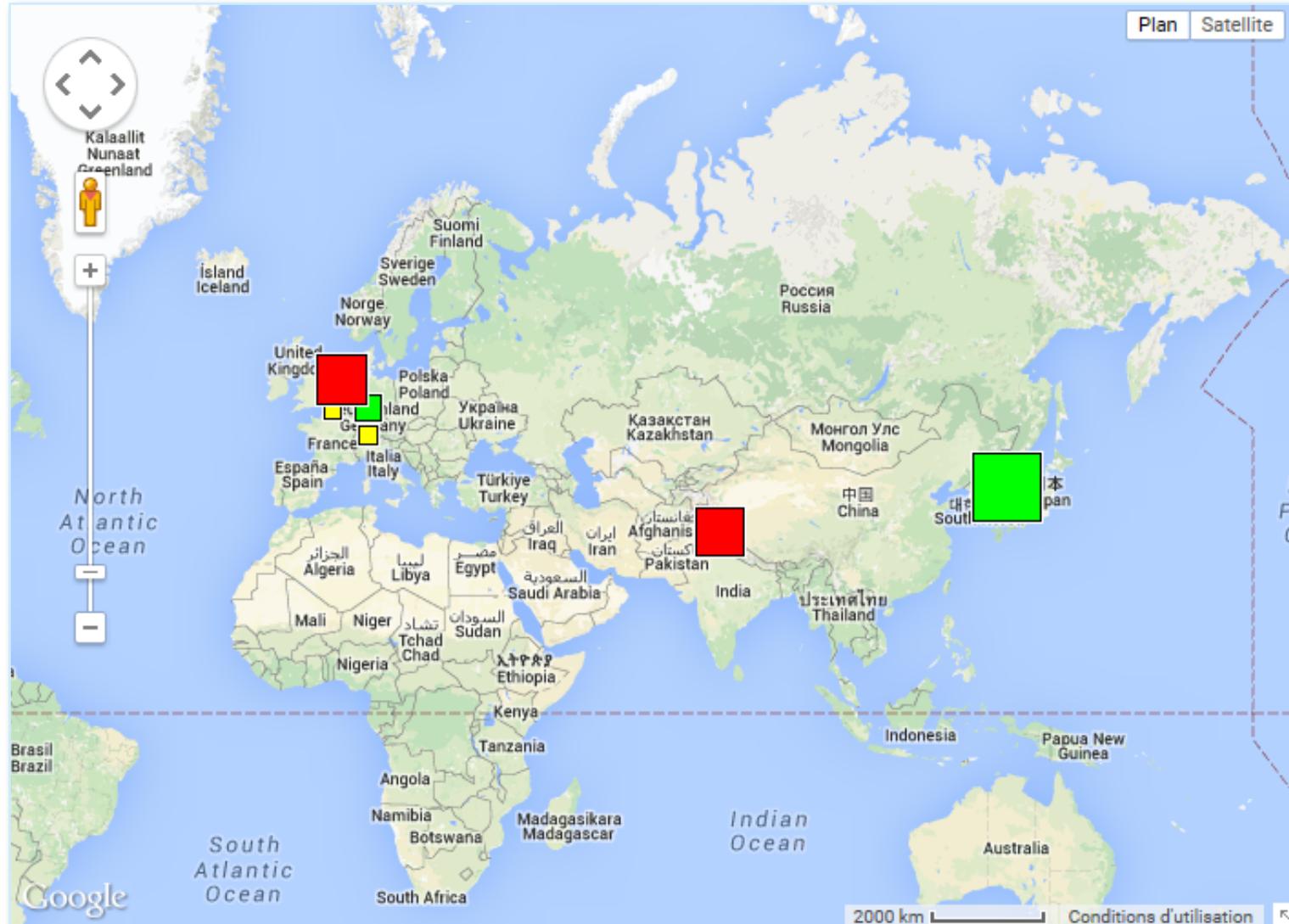
« Family » (group) ranking



Other PROMETHEE Tools

- **PROMETHEE V**
 - Portfolio selection under constraints
- **PROMETHEE Sort**
- Bank Adviser
- **PROMETHEE Efficiency Analysis**
 - Input/output model
- ...

Google Maps interface



Homework Assignment

- For tomorrow afternoon.
- By small groups of 4 to 6 students.
- Set up a multicriteria decision problem:
 - Actual or fictive.
 - Including minimum 6 actions, 5 criteria and 2 scenarios.
 - Prepare the multicriteria evaluation table.
 - Think about preference functions and criteria weights.

Saturday 20 – Using Visual PROMETHEE

- Morning
 - Hands-on training with **Visual PROMETHEE**
 - Learn the software interface
 - Interpret results and displays
 - Practice with simple numerical examples
- Afternoon
 - Case studies

Steps for using PROMETHEE

1. Define the actions (list)
2. Define the criteria
 - Quantitative
 - Qualitative (scale)
3. Build the evaluation table.
4. For each criterion:
 - Choose the right type of preference function
 - Set the appropriate thresholds
5. Set the weights of the criteria

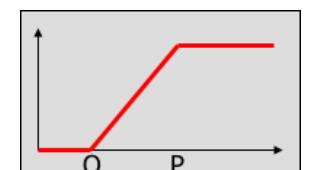
Preference Functions

- For continuous quantitative criteria (e.g. cost, price, power):

- V-shape (no indifference threshold)
 - Linear



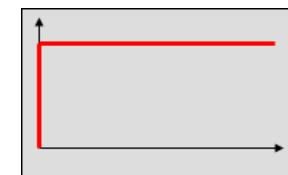
« V » shape



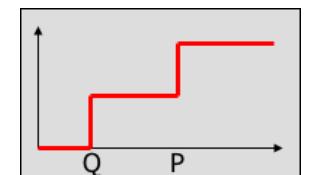
Linear

- For qualitative or discrete quantitative criteria (e.g. « very good to very bad », number of USB ports):

- Usual (no thresholds)
 - Level



Usual



Level

Visual PROMETHEE



WWW.PROMETHEE-GAIA.NET

- **Visual PROMETHEE** software:
 - Free Academic Edition
 - Business Edition
- <http://biblio.promethee-gaia.net> :
 - Over 1350 references
- **Visual PROMETHEE** Manual (PDF or ebook)
- Services: Training, Coaching, Free seminars
- <http://blog.promethee-gaia.net>
- <http://www.promethee-days.com> Spring 2017
- LinkedIn group, Twitter, ResearchGate, ...

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